

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through December 2024

Next Release Date: Week 1 of February

Sponsored By:

Price Loans **Easily**.
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Endorsement Growth Change

9.1 %

Competition Growth

12.8 %

Active Lender Change

12

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	01/24	02/24	03/24	04/24	05/24	06/24	07/24	08/24	09/24	10/24	11/24	12/24	Trend
1 Pacific/Hawaii	504	473	538	542	610	594	597	553	522	603	628	608	▼
2 Southeast/Caribbean	501	439	477	512	631	482	482	512	541	426	510	724	▲
3 Southwest	214	200	230	203	235	192	227	189	221	270	248	231	▼
4 Rocky Mountain	178	158	185	181	203	171	209	176	173	241	224	215	▼
5 Northwest/Alaska	184	135	166	154	198	184	194	203	191	221	202	226	▲
6 Midwest	169	145	136	124	161	136	188	177	156	209	190	181	▼
7 Mid-Atlantic	137	125	131	139	144	121	147	136	134	161	164	173	▲
8 New York/New Jersey	105	98	86	104	120	105	106	108	103	120	102	117	▲
9 New England	117	95	89	98	104	82	83	101	85	103	101	110	▲
10 Great Plains	44	32	20	48	54	38	41	45	27	38	39	41	▲
Total	2,153	1,900	2,058	2,105	2,460	2,105	2,274	2,200	2,153	2,392	2,408	2,626	▲

Find out where the top five markets are in your area by state, county or even zip code to help improve sales performance, market share and maximize opportunities.

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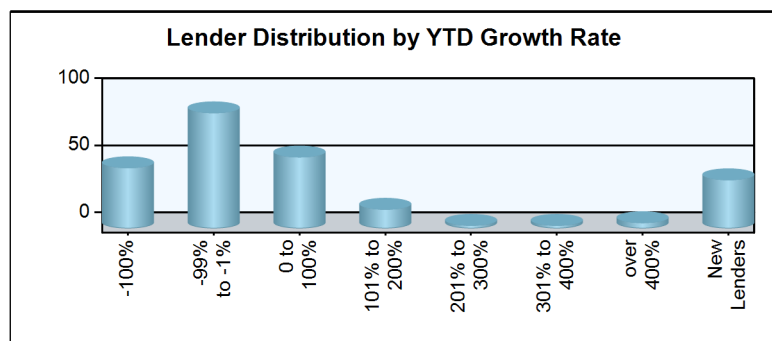
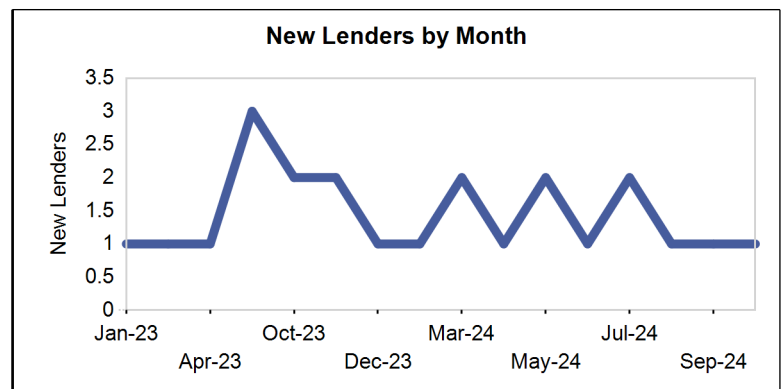
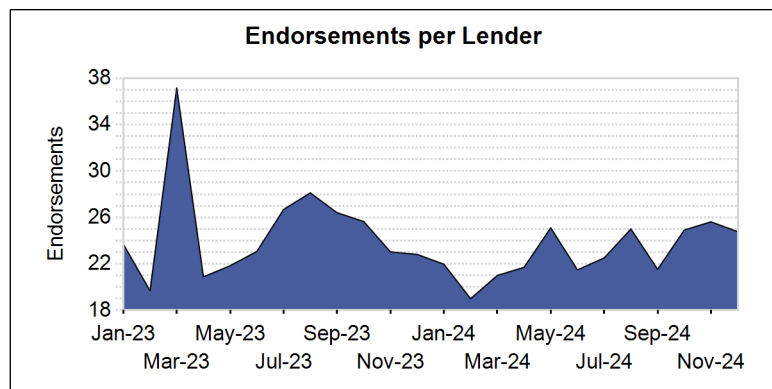
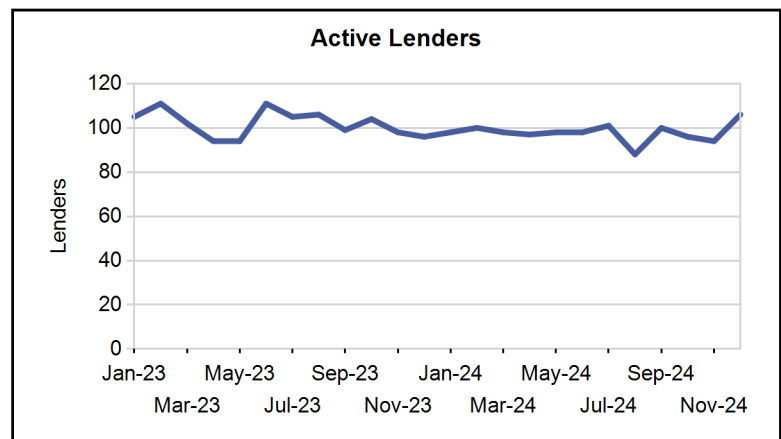
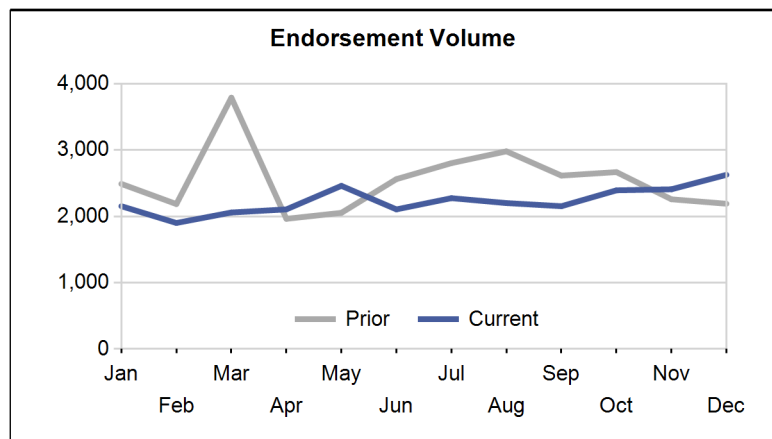
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Competition

Top 10 Lenders

Rank / Lender	01/24	02/24	03/24	04/24	05/24	06/24	07/24	08/24	09/24	10/24	11/24	12/24	Total	Trend
1 MUTUAL OF OMAHA MORTGAGE INC	497	402	463	542	597	509	497	517	529	500	455	641	6,149	▲
2 FINANCE OF AMERICA REVERSE LLC	592	491	394	535	513	534	434	509	438	483	474	549	5,946	▲
3 LONGBRIDGE FINANCIAL LLC	258	261	235	128	354	200	283	285	220	349	355	371	3,299	▲
4 LIBERTY REVERSE MORTGAGE	81	67	84	118	107	89	90	88	103	84	111	103	1,125	▼
5 FAIRWAY INDEPENDENT MORTGAGE CORPORATION	106	78	85	102	95	79	97	82	87	114	68	76	1,069	▲
6 GOODLIFE HOME LOANS	47	65	82	78	97	13	134	76	86	129	112	84	1,003	▼
7 SOUTH RIVER MORTGAGE LLC	4	8	122	43	86	88	51	51	96	102	128	123	902	▼
8 GUILD MORTGAGE COMPANY	39	29	57	78	47	56	59	65	57	57	80	56	680	▼
9 PLAZA HOME MORTGAGE INC	42	37	31	46	62	43	51	50	47	40	53	54	556	▲
10 HIGHTECHLENDING INC	22	23	24	29	19	52	47	37	60	46	40	41	440	▲
Top 10 SubTotal	1,688	1,461	1,577	1,699	1,977	1,663	1,743	1,760	1,723	1,904	1,876	2,098	21,169	▼
Industry Total	2,153	1,900	2,058	2,105	2,460	2,105	2,274	2,200	2,153	2,392	2,408	2,626	26,834	▲



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Market Performance

Market	YTD Volume 2024	YTD Volume 2023	Chg %	Active Lenders 2024	Active Lenders 2023	Chg %	Volume / Lender 2024	Volume / Lender 2023	Chg %
Great Plains									
KANSAS CITY	128	173	-26.0 %	15	17	-11.8 %	2.3	3.0	-24.6 %
TOPEKA	94	125	-24.8 %	17	16	6.3 %	1.7	2.4	-27.1 %
DES MOINES	85	96	-11.5 %	12	10	20.0 %	2.0	2.2	-10.2 %
ST. LOUIS	82	103	-20.4 %	15	16	-6.3 %	1.5	2.1	-25.6 %
OMAHA	78	72	8.3 %	10	10	0.0 %	1.7	2.1	-22.5 %
Region Total	467	569	-17.9 %	32	34	-5.9 %	4.3	5.0	-13.7 %
Mid-Atlantic									
PHILADELPHIA	510	507	0.6 %	38	39	-2.6 %	3.4	3.6	-6.7 %
RICHMOND	485	489	-0.8 %	40	34	17.6 %	3.4	3.7	-9.4 %
BALTIMORE	241	244	-1.2 %	24	34	-29.4 %	2.6	2.4	7.9 %
WASH. D.C.	211	210	0.5 %	29	29	0.0 %	2.3	2.2	3.3 %
PITTSBURGH	126	115	9.6 %	20	18	11.1 %	2.0	2.3	-15.6 %
WILMINGTON	86	109	-21.1 %	14	18	-22.2 %	1.6	2.0	-20.5 %
CHARLESTON	53	45	17.8 %	10	10	0.0 %	1.8	2.0	-11.6 %
Region Total	1,712	1,719	-0.4 %	61	71	-14.1 %	5.6	6.1	-7.9 %
Midwest									
INDIANAPOLIS	328	359	-8.6 %	24	25	-4.0 %	3.7	4.2	-12.7 %
CHICAGO	318	340	-6.5 %	31	33	-6.1 %	2.6	2.9	-13.0 %
MINN. ST. PAUL	216	289	-25.3 %	21	19	10.5 %	2.2	2.9	-22.5 %
COLUMBUS	208	267	-22.1 %	18	20	-10.0 %	3.2	4.7	-32.7 %
MILWAUKEE	203	197	3.0 %	22	18	22.2 %	2.1	2.6	-17.5 %
CLEVELAND	186	193	-3.6 %	19	21	-9.5 %	2.7	2.9	-5.5 %
DETROIT	157	164	-4.3 %	24	16	50.0 %	2.1	2.7	-22.0 %
GRAND RAPIDS	146	179	-18.4 %	21	18	16.7 %	2.3	2.8	-18.3 %
CINCINNATI	104	110	-5.5 %	17	15	13.3 %	1.9	2.7	-28.9 %
SPRINGFIELD	62	54	14.8 %	12	5	140.0 %	1.7	2.0	-13.8 %
FLINT	44	50	-12.0 %	9	12	-25.0 %	1.4	1.6	-12.2 %
Region Total	1,972	2,202	-10.4 %	58	55	5.5 %	7.0	9.3	-24.1 %
New England									
BOSTON	527	520	1.3 %	21	29	-27.6 %	4.5	4.0	13.5 %
HARTFORD	281	237	18.6 %	29	20	45.0 %	2.8	3.0	-8.8 %
MANCHESTER	130	118	10.2 %	13	15	-13.3 %	2.5	2.0	25.6 %
BANGOR	105	122	-13.9 %	11	11	0.0 %	2.6	2.7	-4.1 %
PROVIDENCE	94	85	10.6 %	11	10	10.0 %	2.0	1.9	2.6 %
BURLINGTON	31	36	-13.9 %	6	5	20.0 %	1.4	1.3	6.4 %
Region Total	1,168	1,118	4.5 %	38	42	-9.5 %	6.8	6.2	8.9 %
New York/New Jersey									
NEW YORK	466	487	-4.3 %	22	29	-24.1 %	3.7	3.9	-4.4 %
NEWARK	335	350	-4.3 %	40	41	-2.4 %	2.5	2.7	-7.3 %
CAMDEN	323	281	14.9 %	38	37	2.7 %	2.9	2.5	14.8 %
ALBANY	94	102	-7.8 %	13	13	0.0 %	2.2	2.3	-2.8 %
BUFFALO	56	61	-8.2 %	13	10	30.0 %	1.6	2.1	-25.0 %
Region Total	1,274	1,281	-0.5 %	56	61	-8.2 %	4.6	4.8	-2.9 %
Northwest/Alaska									
SEATTLE	948	988	-4.0 %	49	56	-12.5 %	3.8	4.1	-7.7 %
PORTLAND	655	759	-13.7 %	46	52	-11.5 %	3.0	3.6	-17.6 %
BOISE	464	601	-22.8 %	34	45	-24.4 %	2.8	3.2	-11.2 %
SPOKANE	178	182	-2.2 %	27	30	-10.0 %	2.0	2.1	-2.2 %
ANCHORAGE	13	24	-45.8 %	5	8	-37.5 %	1.0	1.2	-13.2 %
Region Total	2,258	2,554	-11.6 %	70	80	-12.5 %	5.8	6.3	-7.8 %
Pacific/Hawaii									
PHOENIX	1,232	1,486	-17.1 %	59	64	-7.8 %	4.1	4.9	-15.6 %

Market	YTD Volume 2024	YTD Volume 2023	Chg %	Active Lenders 2024	Active Lenders 2023	Chg %	Volume / Lender 2024	Volume / Lender 2023	Chg %
SANTA ANA	1,211	1,406	-13.9 %	67	59	13.6 %	4.1	4.8	-15.1 %
LOS ANGELES	1,209	1,532	-21.1 %	69	65	6.2 %	4.1	5.0	-17.7 %
SAN FRANCISCO	916	1,008	-9.1 %	50	51	-2.0 %	3.8	4.5	-15.3 %
SACRAMENTO	594	638	-6.9 %	44	45	-2.2 %	3.1	3.4	-8.1 %
SAN DIEGO	535	560	-4.5 %	38	44	-13.6 %	3.3	3.3	1.0 %
LAS VEGAS	329	373	-11.8 %	32	36	-11.1 %	2.6	3.1	-17.0 %
FRESNO	291	328	-11.3 %	37	36	2.8 %	2.2	2.4	-8.5 %
TUCSON	211	230	-8.3 %	29	37	-21.6 %	1.8	1.7	8.6 %
RENO	163	191	-14.7 %	20	21	-4.8 %	1.9	2.2	-14.3 %
HONOLULU	81	101	-19.8 %	16	22	-27.3 %	1.7	1.6	7.2 %
Region Total	6,772	7,853	-13.8 %	108	110	-1.8 %	10.6	12.5	-15.5 %
Rocky Mountain									
DENVER	1,226	1,497	-18.1 %	61	68	-10.3 %	4.4	4.9	-10.7 %
SALT LAKE CITY	790	993	-20.4 %	47	46	2.2 %	3.3	4.4	-25.3 %
HELENA	177	158	12.0 %	23	24	-4.2 %	1.9	2.0	-2.3 %
CASPER	56	62	-9.7 %	15	12	25.0 %	1.5	1.6	-6.6 %
SIOUX FALLS	53	55	-3.6 %	7	10	-30.0 %	1.7	2.0	-16.7 %
FARGO	12	14	-14.3 %	4	4	0.0 %	1.0	1.1	-10.0 %
Region Total	2,314	2,779	-16.7 %	82	90	-8.9 %	5.6	6.4	-13.6 %
Southeast/Caribbean									
MIAMI	978	1,109	-11.8 %	54	62	-12.9 %	4.1	4.3	-4.8 %
ATLANTA	899	960	-6.4 %	45	49	-8.2 %	4.4	4.6	-4.4 %
GREENSBORO	869	963	-9.8 %	44	50	-12.0 %	4.4	5.3	-17.4 %
TAMPA	747	981	-23.9 %	45	57	-21.1 %	4.1	4.3	-4.8 %
ORLANDO	599	827	-27.6 %	49	52	-5.8 %	3.2	4.1	-22.0 %
COLUMBIA	542	527	2.8 %	30	39	-23.1 %	4.0	4.5	-9.9 %
JACKSONVILLE	464	581	-20.1 %	37	38	-2.6 %	2.8	3.5	-19.6 %
NASHVILLE	320	326	-1.8 %	29	36	-19.4 %	2.6	2.9	-8.2 %
KNOXVILLE	296	312	-5.1 %	29	27	7.4 %	2.6	3.2	-20.6 %
BIRMINGHAM	236	203	16.3 %	24	18	33.3 %	2.2	2.3	-4.3 %
LOUISVILLE	148	159	-6.9 %	20	19	5.3 %	2.6	2.8	-7.8 %
JACKSON	75	81	-7.4 %	14	13	7.7 %	1.7	1.9	-8.8 %
MEMPHIS	60	79	-24.1 %	9	13	-30.8 %	1.5	2.2	-33.8 %
CARIBBEAN	4	2	100.0 %	2	1	100.0 %	1.0	1.0	0.0 %
Region Total	6,237	7,110	-12.3 %	96	109	-11.9 %	11.9	12.7	-6.4 %
Southwest									
DALLAS	552	693	-20.3 %	38	51	-25.5 %	3.3	3.8	-13.2 %
HOUSTON	504	638	-21.0 %	35	45	-22.2 %	3.7	3.7	-0.5 %
FT. WORTH	482	589	-18.2 %	39	43	-9.3 %	2.9	3.6	-17.3 %
SAN ANTONIO	417	546	-23.6 %	37	45	-17.8 %	2.8	3.3	-15.3 %
NEW ORLEANS	147	191	-23.0 %	18	19	-5.3 %	2.2	2.4	-9.3 %
ALBUQUERQUE	145	182	-20.3 %	22	22	0.0 %	2.0	2.4	-17.7 %
LITTLE ROCK	136	151	-9.9 %	20	22	-9.1 %	2.2	2.5	-13.0 %
OKLAHOMA CITY	89	112	-20.5 %	15	16	-6.3 %	1.6	2.2	-25.3 %
LUBBOCK	87	104	-16.3 %	19	16	18.8 %	1.7	2.0	-16.9 %
TULSA	81	108	-25.0 %	17	15	13.3 %	1.9	2.3	-16.9 %
SHREVEPORT	20	51	-60.8 %	5	9	-44.4 %	1.2	1.8	-34.6 %
Region Total	2,660	3,365	-21.0 %	71	90	-21.1 %	7.6	8.6	-11.5 %
Grand Total	26,834	30,550	-12.2 %	197	206	-4.4 %	22.9	24.9	-8.2 %

Analyze your top competitors and leverage the competitive strategies that work for them. Call us for a free, no obligation, Competitive Landscape Report at (682) 651-5632.

Top 100 Lenders - Year to Date

Rank	Lender	Vol 2024	Vol 2023	Chg %	Mkt Share 2024	Mkt Share 2023	Chg %	Top State
1	MUTUAL OF OMAHA MORTGAGE	6149	6240	-1 %	22.9 %	20.4 %	12 %	CA
2	FINANCE OF AMERICA REVER	5946	8981	-34 %	22.2 %	29.4 %	-25 %	CA
3	LONGBRIDGE FINANCIAL LLC	3299	2984	11 %	12.3 %	9.8 %	26 %	CA
4	LIBERTY REVERSE MORTGAGE	1125	1552	-28 %	4.2 %	5.1 %	-17 %	CA
5	FAIRWAY INDEPENDENT MORT	1069	1434	-25 %	4.0 %	4.7 %	-15 %	AZ
6	GOODLIFE HOME LOANS	1003	587	71 %	3.7 %	1.9 %	95 %	CA
7	SOUTH RIVER MORTGAGE LLC	902	245	268 %	3.4 %	0.8 %	319 %	TX
8	GUILD MORTGAGE COMPANY	680	585	16 %	2.5 %	1.9 %	32 %	CO
9	PLAZA HOME MORTGAGE INC	556	449	24 %	2.1 %	1.5 %	41 %	CA
10	HIGHTECHLENDING INC	440	473	-7 %	1.6 %	1.5 %	6 %	CA
11	GMFS LLC	383	27	1,319 %	1.4 %	0.1 %	1,515 %	CO
12	MOVEMENT MORTGAGE LLC	382	211	81 %	1.4 %	0.7 %	106 %	FL
13	CROSSCOUNTRY MORTGAGE	295	147	101 %	1.1 %	0.5 %	128 %	CA
14	SMARTFI HOME LOANS LLC	294	228	29 %	1.1 %	0.7 %	47 %	CA
15	MONEY HOUSE INC	291	311	-6 %	1.1 %	1.0 %	7 %	CA
16	ADVISORS MORTGAGE GROUP	222	226	-2 %	0.8 %	0.7 %	12 %	CA
17	CALCON MUTUAL MORTGAGE L	177	203	-13 %	0.7 %	0.7 %	-1 %	CO
18	ENNKAR INC	171	174	-2 %	0.6 %	0.6 %	12 %	CA
19	AMERICAN PACIFIC MORTGAG	168	239	-30 %	0.6 %	0.8 %	-20 %	CA
20	CMG MORTGAGE INC	159	65	145 %	0.6 %	0.2 %	178 %	CA
21	ALL REVERSE MORTGAGE INC	157	215	-27 %	0.6 %	0.7 %	-17 %	CA
22	TRUST MORTGAGE LENDING C	155	76	104 %	0.6 %	0.2 %	132 %	FL
23	GUARANTEED RATE INC	153	69	122 %	0.6 %	0.2 %	152 %	CA
24	NEW AMERICAN FUNDING LLC	152	96	58 %	0.6 %	0.3 %	80 %	CA
25	ALL WESTERN MORTGAGE INC	119	124	-4 %	0.4 %	0.4 %	9 %	NC
26	TOTAL MEDIA MANAGEMENT L	103	88	17 %	0.4 %	0.3 %	33 %	TN
27	WATERMARK CAPITAL INC	93	92	1 %	0.3 %	0.3 %	15 %	CA
28	VIP MORTGAGE INC	71	106	-33 %	0.3 %	0.3 %	-24 %	AZ
29	UNIVERSITY BANK	69	88	-22 %	0.3 %	0.3 %	-11 %	FL
30	EAST COAST CAPITAL CORP	67	49	37 %	0.2 %	0.2 %	56 %	NY
31	MCM HOLDINGS INC	66	144	-54 %	0.2 %	0.5 %	-48 %	FL
32	SUN WEST MORTGAGE CO INC	64	78	-18 %	0.2 %	0.3 %	-7 %	CA
33	CORNERSTONE MORTGAGE COM	60	26	131 %	0.2 %	0.1 %	163 %	CA
34	T2 FINANCIAL LLC	56	5	1,020 %	0.2 %	0.0 %	1,175 %	AZ
35	JET DIRECT FUNDING CORP	56	79	-29 %	0.2 %	0.3 %	-19 %	NY
36	ATLANTIC COAST MORTGAGE	54	48	13 %	0.2 %	0.2 %	28 %	DC
37	PRIMARY RESIDENTIAL MORT	54	58	-7 %	0.2 %	0.2 %	6 %	FL
38	NATIONWIDE MORTGAGE BANK	52	45	16 %	0.2 %	0.1 %	32 %	NY
39	PREMIER MORTGAGE RESOURC	52	61	-15 %	0.2 %	0.2 %	-3 %	ID
40	BAY EQUITY LLC	51	39	31 %	0.2 %	0.1 %	49 %	WA
41	SUN AMERICAN MORTGAGE CO	51	71	-28 %	0.2 %	0.2 %	-18 %	AZ
42	COMMUNITY FIRST NATIONAL	48	21	129 %	0.2 %	0.1 %	160 %	AL
43	THE FEDERAL SAVINGS BANK	48	96	-50 %	0.2 %	0.3 %	-43 %	MA
44	ARK-LA-TEX FINANCIAL SER	45	10	350 %	0.2 %	0.0 %	412 %	TX
45	PARAMOUNT RESIDENTIAL MO	43	57	-25 %	0.2 %	0.2 %	-14 %	CA
46	NATIONWIDE EQUITIES CORP	43	90	-52 %	0.2 %	0.3 %	-46 %	CA
47	CONTOUR MORTGAGE CORPORA	36	33	9 %	0.1 %	0.1 %	24 %	NY
48	AMERICAN FINANCIAL NETWO	35	59	-41 %	0.1 %	0.2 %	-32 %	FL
49	NORWICH COMMERCIAL GROUP	34	34	0 %	0.1 %	0.1 %	14 %	CT
50	NOVA FINANCIAL & INVESTM	33	25	32 %	0.1 %	0.1 %	50 %	AZ

Rank	Lender	Vol 2024	Vol 2023	Chg %	Mkt Share 2024	Mkt Share 2023	Chg %	Top State
51	LOANDEPOTCOM	32	25	28 %	0.1 %	0.1 %	46 %	CA
52	TJC MORTGAGE INC	31	14	121 %	0.1 %	0.0 %	152 %	CA
53	INTERCAP LENDING INC	28	16	75 %	0.1 %	0.1 %	99 %	UT
54	US MORTGAGE CORPORATION	27	28	-4 %	0.1 %	0.1 %	10 %	NY
55	NUDGE FUNDING LLC	26	0		0.1 %	0.0 %		UT
56	EVERETT FINANCIAL	26	6	333 %	0.1 %	0.0 %	393 %	CT
57	SECURITYNATIONAL MORTGAG	25	28	-11 %	0.1 %	0.1 %	2 %	UT
58	DIRECTORS MORTGAGE INC	24	29	-17 %	0.1 %	0.1 %	-6 %	OR
59	ACADEMY MORTGAGE CORPORA	24	62	-61 %	0.1 %	0.2 %	-56 %	UT
60	AMERICAN LIBERTY MORTGAG	24	13	85 %	0.1 %	0.0 %	110 %	CO
61	LAND-HOME FINANCIAL SERV	24	31	-23 %	0.1 %	0.1 %	-12 %	CA
62	SUCCESS MORTGAGE PARTNER	22	24	-8 %	0.1 %	0.1 %	4 %	TX
63	CITY FIRST MORTGAGE SERV	20	6	233 %	0.1 %	0.0 %	279 %	CA
64	MAGNOLIA BANK INC	20	39	-49 %	0.1 %	0.1 %	-42 %	NC
65	AMERICA FIRST FEDERAL CR	19	31	-39 %	0.1 %	0.1 %	-30 %	UT
66	AMERICAS MORTGAGE RESOUR	19	27	-30 %	0.1 %	0.1 %	-20 %	LA
67	BANK OF UTAH	18	12	50 %	0.1 %	0.0 %	71 %	UT
68	FIRST FEDERAL SAVINGS BA	17	15	13 %	0.1 %	0.0 %	29 %	ID
69	MANN MORTGAGE LLC	16	21	-24 %	0.1 %	0.1 %	-13 %	MT
70	SECURITY HOME MORTGAGE L	16	14	14 %	0.1 %	0.0 %	30 %	UT
71	OPEN MORTGAGE LLC	16	767	-98 %	0.1 %	2.5 %	-98 %	FL
72	LOWER LLC	15	0		0.1 %	0.0 %		VA
73	GOLDEN EMPIRE MORTGAGE I	15	12	25 %	0.1 %	0.0 %	42 %	CA
74	MORIA DEVELOPMENT INC	15	24	-38 %	0.1 %	0.1 %	-29 %	AZ
75	LEADER ONE FINANCIAL COR	14	43	-67 %	0.1 %	0.1 %	-63 %	CA
76	WATERSTONE MORTGAGE CORP	14	8	75 %	0.1 %	0.0 %	99 %	FL
77	MASON MCDUFFIE MORTGAGE	14	24	-42 %	0.1 %	0.1 %	-34 %	CA
78	SALEM FIVE MORTGAGE CO L	12	13	-8 %	0.0 %	0.0 %	5 %	MA
79	SIMONICH CORPORATION	12	9	33 %	0.0 %	0.0 %	52 %	CA
80	UTAH MORTGAGE LOAN CORP	12	7	71 %	0.0 %	0.0 %	95 %	UT
81	ALCOVA MORTGAGE LLC	12	5	140 %	0.0 %	0.0 %	173 %	VA
82	PRIMELENDING A PLAINSCAP	11	1	1,000 %	0.0 %	0.0 %	1,152 %	FL
83	CAMBRIA FINANCIAL GROUP	11	9	22 %	0.0 %	0.0 %	39 %	MN
84	MEADOWBROOK FINANCIAL MO	11	14	-21 %	0.0 %	0.0 %	-11 %	NY
85	VICTORIAN FINANCE LLC	10	0		0.0 %	0.0 %		VA
86	HARTFORD FUNDING LTD	10	9	11 %	0.0 %	0.0 %	26 %	NY
87	DATA MORTGAGE DBA ESSEX	10	0		0.0 %	0.0 %		CA
88	THRIVE MORTGAGE LLC	10	31	-68 %	0.0 %	0.1 %	-63 %	TX
89	PACIFIC RESIDENTIAL MORT	10	39	-74 %	0.0 %	0.1 %	-71 %	OR
90	CENTRAL PACIFIC BANK	9	14	-36 %	0.0 %	0.0 %	-27 %	HI
91	CLIFFCO INC	9	4	125 %	0.0 %	0.0 %	156 %	NY
92	MOUNTAIN AMERICA CREDIT	9	10	-10 %	0.0 %	0.0 %	2 %	UT
93	COMPASS MORTGAGE INC	9	4	125 %	0.0 %	0.0 %	156 %	IL
94	AUGUSTA FINANCIAL INC	9	9	0 %	0.0 %	0.0 %	14 %	CA
95	EVERGREEN MONEYSOURCE MT	9	10	-10 %	0.0 %	0.0 %	2 %	WA
96	NORTHPOINTE BANK	8	6	33 %	0.0 %	0.0 %	52 %	CO
97	THE MONEY STORE	8	0		0.0 %	0.0 %		NJ
98	TRI COUNTIES BANK	8	0		0.0 %	0.0 %		CA
99	TOTAL MORTGAGE SERVICES	7	1	600 %	0.0 %	0.0 %	697 %	CT
100	RESIDENTIAL WHOLESALE MO	7	8	-13 %	0.0 %	0.0 %	0 %	CA

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