

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through October 2024

Next Release Date: Week 4 of January

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**Retail Endorsement Growth**

**6.7 %**

**Wholesale Endorsement Growth**

**18.6 %**

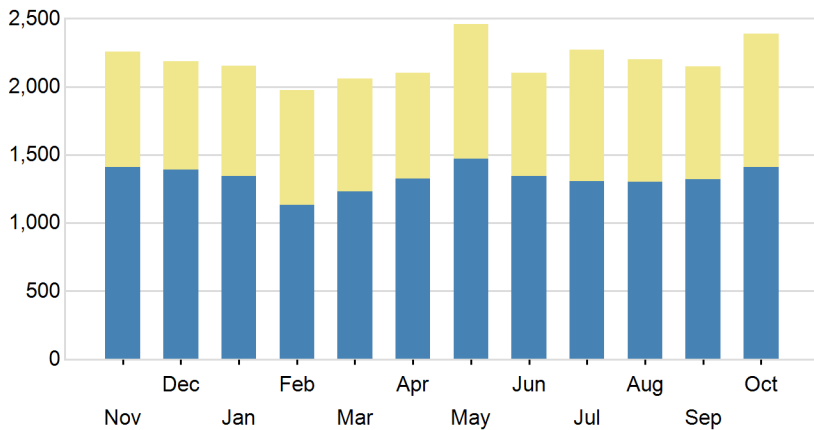
**Total Endorsement Growth**

**11.3 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	1,411	-11.1 %	845	-21.1 %	2,256	-15.2 %
Dec	1,393	-1.3 %	795	-5.9 %	2,188	-3.0 %
Jan	1,342	-3.7 %	811	2.0 %	2,153	-1.6 %
Feb	1,131	-15.7 %	843	3.9 %	1,974	-8.3 %
Mar	1,233	9.0 %	824	-2.3 %	2,057	4.2 %
Apr	1,326	7.5 %	777	-5.7 %	2,103	2.2 %
May	1,473	11.1 %	987	27.0 %	2,460	17.0 %
Jun	1,343	-8.8 %	759	-23.1 %	2,102	-14.6 %
Jul	1,308	-2.6 %	963	26.9 %	2,271	8.0 %
Aug	1,300	-0.6 %	899	-6.6 %	2,199	-3.2 %
Sep	1,319	1.5 %	828	-7.9 %	2,147	-2.4 %
Oct	1,408	6.7 %	982	18.6 %	2,390	11.3 %
Total	15,987		10,313		26,300	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
FINANCE OF AMERICA REVER	692	581	682	576	480	614	588	603	505	566	516	549	6,952	26.4%
MUTUAL OF OMAHA MORTGAGE	555	559	530	451	493	572	637	547	520	550	556	527	6,497	24.7%
LONGBRIDGE FINANCIAL LLC	328	342	358	403	345	190	474	287	416	423	318	482	4,366	16.6%
LIBERTY REVERSE MORTGAGE	160	137	104	111	112	144	151	134	122	114	125	117	1,531	5.8%
FAIRWAY INDEPENDENT MORT	111	88	107	82	85	102	95	79	96	81	87	114	1,127	4.3%
GOODLIFE HOME LOANS	87	40	50	71	87	80	102	13	139	81	91	137	978	3.7%
SOUTH RIVER MORTGAGE LLC	12	69	4	9	122	43	86	88	51	51	96	102	733	2.8%
GUILD MORTGAGE COMPANY	58	73	39	35	57	78	47	56	59	65	57	57	681	2.6%
PLAZA HOME MORTGAGE INC	36	53	42	37	31	46	61	43	51	50	47	40	537	2.0%
HIGHTECHLENDING INC	28	36	22	24	25	29	19	52	47	37	60	46	425	1.6%
<b>Total</b>	<b>2,067</b>	<b>1,978</b>	<b>1,938</b>	<b>1,799</b>	<b>1,837</b>	<b>1,898</b>	<b>2,260</b>	<b>1,902</b>	<b>2,006</b>	<b>2,018</b>	<b>1,953</b>	<b>2,171</b>	<b>23,827</b>	<b>90.6%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	2	2	1	4,673	2,279	6,952	-36.7 %	-28.0 %	-34.1 %	67 %	33 %	17.8 %	22.1 %	26.4 %
MUTUAL OF OMAHA MORTGAGE	1	3	2	5,213	1,284	6,497	-2.2 %	48.1 %	4.9 %	80 %	20 %	19.8 %	12.5 %	24.7 %
LONGBRIDGE FINANCIAL LLC	3	1	3	1,483	2,883	4,366	4.4 %	-3.2 %	-0.8 %	34 %	66 %	5.6 %	28.0 %	16.6 %
LIBERTY REVERSE MORTGAGE	6	5	4	635	896	1,531	-27.3 %	-38.5 %	-34.3 %	41 %	59 %	2.4 %	8.7 %	5.8 %
FAIRWAY INDEPENDENT MORTG	4		5	1,127	0	1,127	-29.5 %	NaN	-29.5 %	100 %	0 %	4.3 %		4.3 %
GOODLIFE HOME LOANS	88	4	6	24	954	978	-66.2 %	68.8 %	53.8 %	2 %	98 %	0.1 %	9.3 %	3.7 %
SOUTH RIVER MORTGAGE LLC	5		7	733	0	733	-38.1 %	NaN	-38.1 %	100 %	0 %	2.8 %		2.8 %
GUILD MORTGAGE COMPANY	7	13	8	626	55	681	131.0 %	-77.7 %	31.5 %	92 %	8 %	2.4 %	0.5 %	2.6 %
PLAZA HOME MORTGAGE INC	611	6	9	2	535	537	-75.0 %	27.4 %	25.5 %	0 %	100 %	0.0 %	5.2 %	2.0 %
HIGHTECHLENDING INC	11	10	10	244	181	425	9.4 %	-27.9 %	-10.3 %	57 %	43 %	0.9 %	1.8 %	1.6 %
<b>Total</b>				<b>14,760</b>	<b>9,067</b>	<b>23,827</b>	<b>-19.6 %</b>	<b>-8.9 %</b>	<b>-15.9 %</b>	<b>62 %</b>	<b>38 %</b>	<b>56.1 %</b>	<b>87.9 %</b>	<b>90.6 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GUILD MORTGAGE COMPANY	7	13	8	626	55	681	355	-192	163	92 %	8 %	2.4 %	0.5 %	2.6 %
ATLANTIC AVENUE MORTGAGE	8		11	418	0	418	298	0	298	100 %	0 %	1.6 %		1.6 %
MOVEMENT MORTGAGE LLC	9		12	354	0	354	185	0	185	100 %	0 %	1.3 %		1.3 %
LOANDEPOTCOM	20		25	155	0	155	113	0	113	100 %	0 %	0.6 %		0.6 %
CARRINGTON MORTGAGE SERVI	24		30	121	0	121	112	0	112	100 %	0 %	0.5 %		0.5 %
<b>Total</b>				<b>1,674</b>	<b>55</b>	<b>1,729</b>	<b>1,063</b>	<b>-192</b>	<b>871</b>	<b>97 %</b>	<b>3 %</b>	<b>6.4 %</b>	<b>0.5 %</b>	<b>6.6 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	1	3	2	5,213	1,284	6,497	-116	417	301	80 %	20 %	19.8 %	12.5 %	24.7 %
GOODLIFE HOME LOANS	88	4	6	24	954	978	-47	389	342	2 %	98 %	0.1 %	9.3 %	3.7 %
GMFS LLC	26	9	13	105	238	343	105	238	343	31 %	69 %	0.4 %	2.3 %	1.3 %
PLAZA HOME MORTGAGE INC	611	6	9	2	535	537	-6	115	109	0 %	100 %	0.0 %	5.2 %	2.0 %
SMARTFI HOME LOANS LLC	611	7	15	2	278	280	-4	84	80	1 %	99 %	0.0 %	2.7 %	1.1 %
<b>Total</b>				<b>5,346</b>	<b>3,289</b>	<b>8,635</b>	<b>-68</b>	<b>1,243</b>	<b>1,175</b>	<b>62 %</b>	<b>38 %</b>	<b>20.3 %</b>	<b>31.9 %</b>	<b>32.8 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
LONGBRIDGE FINANCIAL LLC	353	49 %
FINANCE OF AMERICA REVERSE LLC	574	38 %
MUTUAL OF OMAHA MORTGAGE INC	299	28 %
GOODLIFE HOME LOANS	95	40 %
LIBERTY REVERSE MORTGAGE	257	31 %
PLAZA HOME MORTGAGE INC	309	44 %
SMARTFI HOME LOANS LLC	126	29 %
MONEY HOUSE INC	57	24 %
GMFS LLC	71	31 %
HIGHTECHLENDING INC	105	29 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2024**

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
2	2	1	FINANCE OF AMERICA R	4,673	2,279	6,952	17.8 %	22.1 %	26.4 %	203	14	51	SUN WEST MORTGAGE CO	9	53	62	0.0 %	0.5 %	0.2 %
1	3	2	MUTUAL OF OMAHA MORT	5,213	1,284	6,497	19.8 %	12.5 %	24.7 %	42		52	AMERIFUND HOME LOANS	58	0	58	0.2 %	0.0 %	0.2 %
3	1	3	LONGBRIDGE FINANCIAL	1,483	2,883	4,366	5.6 %	28.0 %	16.6 %	43		53	THE FEDERAL SAVINGS	57	0	57	0.2 %	0.0 %	0.2 %
6	5	4	LIBERTY REVERSE MORT	635	896	1,531	2.4 %	8.7 %	5.8 %	44		54	ATLANTIC COAST MORTG	54	0	54	0.2 %	0.0 %	0.2 %
4		5	FAIRWAY INDEPENDENT	1,127	0	1,127	4.3 %	0.0 %	4.3 %	45		55	SUN AMERICAN MORTGAG	53	0	53	0.2 %	0.0 %	0.2 %
88	4	6	GOODLIFE HOME LOANS	24	954	978	0.1 %	9.3 %	3.7 %	46		56	THE REVERSE MORTGAGE	52	0	52	0.2 %	0.0 %	0.2 %
5		7	SOUTH RIVER MORTGAGE	733	0	733	2.8 %	0.0 %	2.8 %	46		56	NATIONWIDE MORTGAGE	52	0	52	0.2 %	0.0 %	0.2 %
7	13	8	GUILD MORTGAGE COMPA	626	55	681	2.4 %	0.5 %	2.6 %	48		58	PARAMOUNT RESIDENTIA	51	0	51	0.2 %	0.0 %	0.2 %
611	6	9	PLAZA HOME MORTGAGE	2	535	537	0.0 %	5.2 %	2.0 %	48		58	T2 FINANCIAL LLC	51	0	51	0.2 %	0.0 %	0.2 %
11	10	10	HIGHTECHLENDING INC	244	181	425	0.9 %	1.8 %	1.6 %	50		60	PREMIER MORTGAGE RES	49	0	49	0.2 %	0.0 %	0.2 %
8		11	ATLANTIC AVENUE MORT	418	0	418	1.6 %	0.0 %	1.6 %	51		61	EDGE HOME FINANCE CO	48	0	48	0.2 %	0.0 %	0.2 %
9		12	MOVEMENT MORTGAGE LL	354	0	354	1.3 %	0.0 %	1.3 %	52		62	PRIMARY RESIDENTIAL	47	0	47	0.2 %	0.0 %	0.2 %
26	9	13	GMFS LLC	105	238	343	0.4 %	2.3 %	1.3 %	52		62	WEST CAPITAL LENDING	47	0	47	0.2 %	0.0 %	0.2 %
10		14	CROSSCOUNTRY MORTGAG	287	0	287	1.1 %	0.0 %	1.1 %	54		64	BAY EQUITY LLC	46	0	46	0.2 %	0.0 %	0.2 %
611	7	15	SMARTFI HOME LOANS L	2	278	280	0.0 %	2.7 %	1.1 %	54		64	ARK-LA-TEX FINANCIAL	46	0	46	0.2 %	0.0 %	0.2 %
367	8	16	MONEY HOUSE INC	4	267	271	0.0 %	2.6 %	1.0 %	56		66	COMMUNITY FIRST NATI	44	0	44	0.2 %	0.0 %	0.2 %
12		17	CALIVER BEACH MORTGA	233	0	233	0.9 %	0.0 %	0.9 %	58		67	NORWICH COMMERCIAL G	41	0	41	0.2 %	0.0 %	0.2 %
13		18	C2 FINANCIAL CORPORA	215	0	215	0.8 %	0.0 %	0.8 %	59		68	TREBOR REVERSE LLC	40	0	40	0.2 %	0.0 %	0.2 %
14		19	ADVISORS MORTGAGE GR	210	0	210	0.8 %	0.0 %	0.8 %	59		68	GUARANTEED RATE AFFI	40	0	40	0.2 %	0.0 %	0.2 %
15		20	SENIOR LENDING CORPO	181	0	181	0.7 %	0.0 %	0.7 %	95	21	70	NATIONWIDE EQUITIES	22	16	38	0.1 %	0.2 %	0.1 %
17	23	21	CALCON MUTUAL MORTGA	167	2	169	0.6 %	0.0 %	0.6 %	61		70	OPULENCE FUNDING LLC	38	0	38	0.1 %	0.0 %	0.1 %
16		22	AMERICAN PACIFIC MOR	168	0	168	0.6 %	0.0 %	0.6 %	61		70	MORTGAGE SOUTH OF TE	38	0	38	0.1 %	0.0 %	0.1 %
18		23	ALL REVERSE MORTGAGE	166	0	166	0.6 %	0.0 %	0.6 %	64		73	CONTOUR MORTGAGE COR	37	0	37	0.1 %	0.0 %	0.1 %
19		24	GUARANTEED RATE INC	159	0	159	0.6 %	0.0 %	0.6 %	65		74	NUDGE FUNDING LLC	35	0	35	0.1 %	0.0 %	0.1 %
20		25	LOANDEPOTCOM	155	0	155	0.6 %	0.0 %	0.6 %	66		75	AMERICAN FINANCIAL N	34	0	34	0.1 %	0.0 %	0.1 %
21		26	ENNKAR INC	143	0	143	0.5 %	0.0 %	0.5 %	66		75	ACADEMY MORTGAGE COR	34	0	34	0.1 %	0.0 %	0.1 %
107	11	27	TRUST MORTGAGE LENDI	20	118	138	0.1 %	1.1 %	0.5 %	66		75	INTERCAP LENDING INC	34	0	34	0.1 %	0.0 %	0.1 %
22		28	CMG MORTGAGE INC	135	0	135	0.5 %	0.0 %	0.5 %	241	18	78	MID AMERICA MORTGAGE	7	26	33	0.0 %	0.3 %	0.1 %
23		29	NEW AMERICAN FUNDING	133	0	133	0.5 %	0.0 %	0.5 %	69		78	THE OCONNELL MARKETI	33	0	33	0.1 %	0.0 %	0.1 %
24		30	CARRINGTON MORTGAGE	121	0	121	0.5 %	0.0 %	0.5 %	70		80	LOWER LLC	32	0	32	0.1 %	0.0 %	0.1 %
25		31	ALL WESTERN MORTGAGE	112	0	112	0.4 %	0.0 %	0.4 %	71		81	E MORTGAGE CAPITAL I	31	0	31	0.1 %	0.0 %	0.1 %
40	16	32	TOTAL MEDIA MANAGEME	65	34	99	0.2 %	0.3 %	0.4 %	72		82	US MORTGAGE CORPORAT	30	0	30	0.1 %	0.0 %	0.1 %
27		33	WATERMARK CAPITAL IN	97	0	97	0.4 %	0.0 %	0.4 %	74		83	SENIOR MANAGEMENT GR	29	0	29	0.1 %	0.0 %	0.1 %
28		34	AMERICAN MORTGAGE &	91	0	91	0.3 %	0.0 %	0.3 %	74		83	JACK TENOLD LLC	29	0	29	0.1 %	0.0 %	0.1 %
29		35	FIRST AMERICAN HOME	87	0	87	0.3 %	0.0 %	0.3 %	74		83	MORTGAGE & INSURANCE	29	0	29	0.1 %	0.0 %	0.1 %
30		36	EAST COAST CAPITAL C	86	0	86	0.3 %	0.0 %	0.3 %	77		86	NOVA FINANCIAL & INV	28	0	28	0.1 %	0.0 %	0.1 %
31		37	BARRETT FINANCIAL GR	85	0	85	0.3 %	0.0 %	0.3 %	77		86	THE TURNKEY FOUNDATI	28	0	28	0.1 %	0.0 %	0.1 %
32		38	INTEGRITY 1ST MORTGA	84	0	84	0.3 %	0.0 %	0.3 %	79		88	C & E FINANCIAL GROU	27	0	27	0.1 %	0.0 %	0.1 %
72	14	39	OPEN MORTGAGE LLC	30	53	83	0.1 %	0.5 %	0.3 %	79		88	EVERGREEN MONEYSOURC	27	0	27	0.1 %	0.0 %	0.1 %
38	22	40	VIP MORTGAGE INC	70	10	80	0.3 %	0.1 %	0.3 %	79		88	XPERT HOME LENDING I	27	0	27	0.1 %	0.0 %	0.1 %
33		41	NEXA MORTGAGE LLC	75	0	75	0.3 %	0.0 %	0.3 %	82		91	SECURITYNATIONAL MOR	26	0	26	0.1 %	0.0 %	0.1 %
33		41	UNITED PACIFIC MORTG	75	0	75	0.3 %	0.0 %	0.3 %	82		91	WILMINGTON SAVINGS F	26	0	26	0.1 %	0.0 %	0.1 %
35		43	REVERSE FREEDOM LLC	74	0	74	0.3 %	0.0 %	0.3 %	82		91	NATIONS DIRECT MORTG	26	0	26	0.1 %	0.0 %	0.1 %
36		44	JET DIRECT FUNDING C	72	0	72	0.3 %	0.0 %	0.3 %	85		94	AMERICA FIRST FEDERA	25	0	25	0.1 %	0.0 %	0.1 %
203	12	45	MCM HOLDINGS INC	9	62	71	0.0 %	0.6 %	0.3 %	85		94	REVERSE MORTGAGE EDU	25	0	25	0.1 %	0.0 %	0.1 %
37		45	PREMIER REVERSE MORT	71	0	71	0.3 %	0.0 %	0.3 %	85		94	HOMESTEAD MORTGAGE L	25	0	25	0.1 %	0.0 %	0.1 %
39		47	AMERICAN FINANCIAL M	69	0	69	0.3 %	0.0 %	0.3 %	88		97	EVERETT FINANCIAL	24	0	24	0.1 %	0.0 %	0.1 %
61	17	48	UNIVERSITY BANK	38	28	66	0.1 %	0.3 %	0.3 %	88		97	UNITED AMERICAN MORT	24	0	24	0.1 %	0.0 %	0.1 %
56	19	49	CORNERSTONE MORTGAGE	44	21	65	0.2 %	0.2 %	0.2 %	88		97	FOUNTAIN CITY FUNDIN	24	0	24	0.1 %	0.0 %	0.1 %
41		50	HERITAGE HOME LOANS	63	0	63	0.2 %	0.0 %	0.2 %	92		100	DIRECTORS MORTGAGE I	23	0	23	0.1 %	0.0 %	0.1 %

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RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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## Top 100 HECM Originators - October 2024 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	MUTUAL OF OMAHA MORT	422	4,287	428.7	-5.6%	-4.6%	44	63	OPULENCE FUNDING LLC	5	31	3.1	0.0%	-27.9%
2	2	FINANCE OF AMERICA R	363	3,772	377.2	9.0%	-39.6%	44	76	US MORTGAGE CORPORAT	5	24	2.4	25.0%	9.1%
3	3	LONGBRIDGE FINANCIAL	160	1,254	125.4	37.9%	8.3%	44	132	MORTGAGE EXPRESS LLC	5	12	1.2		300.0%
4	4	FAIRWAY INDEPENDENT	114	928	92.8	31.0%	-23.9%	54	37	TOTAL MEDIA MANAGEME	4	58	5.8	33.3%	3.6%
5	5	SOUTH RIVER MORTGAGE	102	652	65.2	6.3%	-37.2%	54	43	THE FEDERAL SAVINGS	4	48	4.8	100.0%	-44.8%
6	8	ATLANTIC AVENUE MORT	74	371	37.1	54.2%	209.2%	54	47	EDGE HOME FINANCE CO	4	44	4.4	0.0%	109.5%
7	6	LIBERTY REVERSE MORT	55	514	51.4	-1.8%	-17.2%	54	49	NATIONWIDE MORTGAGE	4	43	4.3	33.3%	19.4%
8	7	GUILD MORTGAGE COMPA	53	507	50.7	-1.9%	102.8%	54	54	PARAMOUNT RESIDENTIA	4	40	4.0	100.0%	-11.1%
9	13	ADVISORS MORTGAGE GR	35	187	18.7	600.0%	-8.8%	54	56	TREBOR REVERSE LLC	4	37	3.7	300.0%	-9.8%
10	10	CROSSCOUNTRY MORTGAG	33	240	24.0	32.0%	53.8%	54	65	MORTGAGE SOUTH OF TE	4	30	3.0	-42.9%	-16.7%
11	16	LOANDEPOTCOM	32	144	14.4	52.4%	300.0%	54	67	E MORTGAGE CAPITAL I	4	29	2.9	33.3%	-9.4%
12	12	CALIVER BEACH MORTGA	25	204	20.4	47.1%	50.0%	54	80	WILMINGTON SAVINGS F	4	23	2.3	300.0%	130.0%
12	14	C2 FINANCIAL CORPORA	25	185	18.5	25.0%	3.9%	54	90	EVERETT FINANCIAL	4	20	2.0	100.0%	-25.9%
14	11	HIGHTECHLENDING INC	23	210	21.0	-36.1%	5.5%	54	99	FLORIDAS BEST MORTGA	4	18	1.8	300.0%	12.5%
14	21	CMG MORTGAGE INC	23	119	11.9	155.6%	112.5%	54	99	AMERICAN LIBERTY MOR	4	18	1.8	300.0%	63.6%
16	9	MOVEMENT MORTGAGE LL	21	304	30.4	10.5%	90.0%	54	139	ALCOVA MORTGAGE LLC	4	11	1.1	100.0%	266.7%
17	24	CARRINGTON MORTGAGE	20	112	11.2	122.2%	1,144.4%	54	153	HAHN REVERSE MORTGAG	4	10	1.0		900.0%
18	19	GUARANTEED RATE INC	19	137	13.7	72.7%	52.2%	68	39	AMERICAN FINANCIAL M	3	55	5.5	-25.0%	-25.7%
19	17	CALCON MUTUAL MORTGA	17	142	14.2	-15.0%	-20.2%	68	45	ATLANTIC COAST MORTG	3	47	4.7	0.0%	23.7%
19	23	NEW AMERICAN FUNDING	17	115	11.5	70.0%	47.4%	68	47	PRIMARY RESIDENTIAL	3	44	4.4	-66.7%	-26.7%
21	25	GMFS LLC	13	98	9.8	-7.1%		68	63	UNIVERSITY BANK	3	31	3.1	-25.0%	-42.6%
21	43	AMERIFUND HOME LOANS	13	48	4.8	333.3%	700.0%	68	68	AMERICAN FINANCIAL N	3	28	2.8	-40.0%	-50.9%
23	18	AMERICAN PACIFIC MOR	12	139	13.9	0.0%	-32.9%	68	68	THE OCONNELL MARKETI	3	28	2.8	50.0%	33.3%
23	20	ALL REVERSE MORTGAGE	12	136	13.6	0.0%	-25.3%	68	71	SENIOR MANAGEMENT GR	3	26	2.6	0.0%	36.8%
23	31	INTEGRITY 1ST MORTGA	12	75	7.5	50.0%	-14.8%	68	74	SECURITYNATIONAL MOR	3	25	2.5	-25.0%	-10.7%
23	40	HERITAGE HOME LOANS	12	51	5.1	500.0%	-41.4%	68	74	MORTGAGE & INSURANCE	3	25	2.5	200.0%	4.2%
27	15	SENIOR LENDING CORPO	11	145	14.5	-26.7%	22.9%	68	80	THE TURNKEY FOUNDATI	3	23	2.3	-40.0%	21.1%
28	27	AMERICAN MORTGAGE &	10	83	8.3	150.0%	16.9%	68	80	REVERSE MORTGAGE EDU	3	23	2.3	50.0%	15.0%
28	33	NEXA MORTGAGE LLC	10	63	6.3	66.7%	-17.1%	68	83	NATIONWIDE EQUITIES	3	22	2.2		-69.4%
28	71	NATIONS DIRECT MORTG	10	26	2.6	400.0%		68	86	TILA MORTGAGE LLC	3	21	2.1	200.0%	
31	26	ALL WESTERN MORTGAGE	9	94	9.4	125.0%	-15.3%	68	90	GENEVA FINANCIAL LLC	3	20	2.0	200.0%	-16.7%
31	28	WATERMARK CAPITAL IN	9	78	7.8	-10.0%	9.9%	68	99	FOUNTAIN CITY FUNDIN	3	18	1.8	50.0%	5.9%
33	31	FIRST AMERICAN HOME	8	75	7.5	300.0%	13.6%	68	103	FSI MORTGAGE LLC	3	16	1.6	50.0%	-5.9%
34	29	BARRETT FINANCIAL GR	7	76	7.6	-36.4%	58.3%	68	132	BANK OF UTAH	3	12	1.2	200.0%	9.1%
34	29	EAST COAST CAPITAL C	7	76	7.6	250.0%	20.6%	68	153	ORION MORTGAGE INC	3	10	1.0		233.3%
34	33	REVERSE FREEDOM LLC	7	63	6.3	75.0%	-8.7%	68	172	FULCRUM HOME LOANS L	3	9	0.9	200.0%	-30.8%
34	36	JET DIRECT FUNDING C	7	60	6.0	-12.5%	-26.8%	68	201	INTEGRITY HOME MORTG	3	7	0.7		75.0%
34	49	WEST CAPITAL LENDING	7	43	4.3	-41.7%	95.5%	68	233	WALLICK & VOLK INC	3	6	0.6	200.0%	-45.5%
34	57	COMMUNITY FIRST NATI	7	36	3.6	250.0%	157.1%	89	22	ENNKAR INC	2	118	11.8	-84.6%	-27.6%
40	53	ARK-LA-TEX FINANCIAL	6	41	4.1	50.0%	70.8%	89	42	T2 FINANCIAL LLC	2	49	4.9	-71.4%	444.4%
40	61	CONTOUR MORTGAGE COR	6	33	3.3	20.0%	13.8%	89	46	THE REVERSE MORTGAGE	2	46	4.6	100.0%	-17.9%
40	62	NUDGE FUNDING LLC	6	32	3.2	50.0%	52.4%	89	55	BAY EQUITY LLC	2	39	3.9	-66.7%	25.8%
40	153	SECURE LENDING INCOR	6	10	1.0	500.0%	900.0%	89	65	INTERCAP LENDING INC	2	30	3.0	-33.3%	-3.2%
44	33	UNITED PACIFIC MORTG	5	63	6.3	-16.7%	0.0%	89	68	LOWER LLC	2	28	2.8	100.0%	86.7%
44	37	VIP MORTGAGE INC	5	58	5.8	66.7%	-33.3%	89	71	NOVA FINANCIAL & INV	2	26	2.6	0.0%	13.0%
44	40	PREMIER REVERSE MORT	5	51	5.1	150.0%	-38.6%	89	76	XPERT HOME LENDING I	2	24	2.4	0.0%	300.0%
44	51	PREMIER MORTGAGE RES	5	42	4.2	0.0%	-22.2%	89	86	MOUNTAIN AMERICA CRE	2	21	2.1	100.0%	23.5%
44	51	SUN AMERICAN MORTGAG	5	42	4.2	150.0%	-30.0%	89	94	AMERICA FIRST FEDERA	2	19	1.9	0.0%	-34.5%
44	57	CORNERSTONE MORTGAGE	5	36	3.6	-28.6%	9.1%	89	94	BIG HORIZON MORTGAGE	2	19	1.9	0.0%	26.7%
44	57	GUARANTEED RATE AFFI	5	36	3.6	66.7%	350.0%	89	94	DIRECTORS MORTGAGE I	2	19	1.9	100.0%	-24.0%

### Column Definitions

M = Company ranking for current month endorsement volume  
Y = Company ranking for year to date endorsement volume  
Mth = Current month endorsement volume & growth from prior month  
YTD = Year to date endorsement volume & growth from prior year to date  
Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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