

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through September 2024

Next Release Date: Week 4 of December

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**Retail Endorsement Growth**

**1.5 %**

**Wholesale Endorsement Growth**

**-7.9 %**

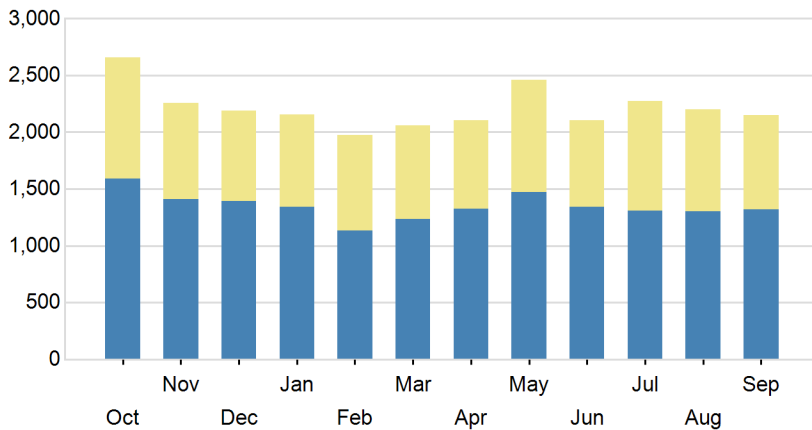
**Total Endorsement Growth**

**-2.4 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Oct	1,588	-2.0 %	1,071	7.9 %	2,659	1.7 %
Nov	1,411	-11.1 %	845	-21.1 %	2,256	-15.2 %
Dec	1,393	-1.3 %	795	-5.9 %	2,188	-3.0 %
Jan	1,342	-3.7 %	811	2.0 %	2,153	-1.6 %
Feb	1,131	-15.7 %	843	3.9 %	1,974	-8.3 %
Mar	1,233	9.0 %	824	-2.3 %	2,057	4.2 %
Apr	1,326	7.5 %	777	-5.7 %	2,103	2.2 %
May	1,473	11.1 %	987	27.0 %	2,460	17.0 %
Jun	1,343	-8.8 %	759	-23.1 %	2,102	-14.6 %
Jul	1,308	-2.6 %	963	26.9 %	2,271	8.0 %
Aug	1,300	-0.6 %	899	-6.6 %	2,199	-3.2 %
Sep	1,319	1.5 %	828	-7.9 %	2,147	-2.4 %
Total	16,167		10,402		26,569	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	Mkt Shr
FINANCE OF AMERICA REVER	825	692	581	682	576	480	614	588	603	505	566	516	7,228	27.2%
MUTUAL OF OMAHA MORTGAGE	614	555	559	530	451	493	572	637	547	520	550	556	6,584	24.8%
LONGBRIDGE FINANCIAL LLC	367	328	342	358	403	345	190	474	287	416	423	318	4,251	16.0%
LIBERTY REVERSE MORTGAGE	155	160	137	104	111	112	144	151	134	122	114	125	1,569	5.9%
FAIRWAY INDEPENDENT MORT	83	111	88	107	82	85	102	95	79	96	81	87	1,096	4.1%
GOODLIFE HOME LOANS	139	87	40	50	71	87	80	102	13	139	81	91	980	3.7%
SOUTH RIVER MORTGAGE LLC	71	12	69	4	9	122	43	86	88	51	51	96	702	2.6%
GUILD MORTGAGE COMPANY	53	58	73	39	35	57	78	47	56	59	65	57	677	2.5%
PLAZA HOME MORTGAGE INC	43	36	53	42	37	31	46	61	43	51	50	47	540	2.0%
HIGHTECHLENDING INC	35	28	36	22	24	25	29	19	52	47	37	60	414	1.6%
<b>Total</b>	<b>2,385</b>	<b>2,067</b>	<b>1,978</b>	<b>1,938</b>	<b>1,799</b>	<b>1,837</b>	<b>1,898</b>	<b>2,260</b>	<b>1,902</b>	<b>2,006</b>	<b>2,018</b>	<b>1,953</b>	<b>24,041</b>	<b>90.5%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	2	2	1	4,881	2,347	7,228	-35.7 %	-31.4 %	-34.4 %	68 %	32 %	18.4 %	22.6 %	27.2 %
MUTUAL OF OMAHA MORTGAGE	1	3	2	5,299	1,285	6,584	0.8 %	58.4 %	8.5 %	80 %	20 %	19.9 %	12.4 %	24.8 %
LONGBRIDGE FINANCIAL LLC	3	1	3	1,428	2,823	4,251	-1.1 %	-6.8 %	-5.0 %	34 %	66 %	5.4 %	27.1 %	16.0 %
LIBERTY REVERSE MORTGAGE	6	5	4	644	925	1,569	-30.2 %	-38.9 %	-35.6 %	41 %	59 %	2.4 %	8.9 %	5.9 %
FAIRWAY INDEPENDENT MORTG	4		5	1,096	0	1,096	-36.0 %	NaN	-36.0 %	100 %	0 %	4.1 %		4.1 %
GOODLIFE HOME LOANS	80	4	6	27	953	980	-75.9 %	98.1 %	65.3 %	3 %	97 %	0.1 %	9.2 %	3.7 %
SOUTH RIVER MORTGAGE LLC	5		7	702	0	702	-41.3 %	NaN	-41.3 %	100 %	0 %	2.6 %		2.6 %
GUILD MORTGAGE COMPANY	7	14	8	618	59	677	161.9 %	-75.3 %	42.5 %	91 %	9 %	2.3 %	0.6 %	2.5 %
PLAZA HOME MORTGAGE INC	611	6	9	2	538	540	-75.0 %	30.3 %	28.3 %	0 %	100 %	0.0 %	5.2 %	2.0 %
HIGHTECHLENDING INC	11	10	10	237	177	414	2.2 %	-32.4 %	-16.2 %	57 %	43 %	0.9 %	1.7 %	1.6 %
<b>Total</b>				<b>14,934</b>	<b>9,107</b>	<b>24,041</b>	<b>-20.2 %</b>	<b>-10.5 %</b>	<b>-16.8 %</b>	<b>62 %</b>	<b>38 %</b>	<b>56.2 %</b>	<b>87.6 %</b>	<b>90.5 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GUILD MORTGAGE COMPANY	7	14	8	618	59	677	382	-180	202	91 %	9 %	2.3 %	0.6 %	2.5 %
ATLANTIC AVENUE MORTGAGE	8		11	387	0	387	310	0	310	100 %	0 %	1.5 %		1.5 %
MOVEMENT MORTGAGE LLC	9		12	371	0	371	233	0	233	100 %	0 %	1.4 %		1.4 %
CARRINGTON MORTGAGE SERVI	24		31	109	0	109	108	0	108	100 %	0 %	0.4 %		0.4 %
CROSSCOUNTRY MORTGAGE	10		15	276	0	276	106	0	106	100 %	0 %	1.0 %		1.0 %
<b>Total</b>				<b>1,761</b>	<b>59</b>	<b>1,820</b>	<b>1,139</b>	<b>-180</b>	<b>959</b>	<b>97 %</b>	<b>3 %</b>	<b>6.6 %</b>	<b>0.6 %</b>	<b>6.9 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	1	3	2	5,299	1,285	6,584	43	474	517	80 %	20 %	19.9 %	12.4 %	24.8 %
GOODLIFE HOME LOANS	80	4	6	27	953	980	-85	472	387	3 %	97 %	0.1 %	9.2 %	3.7 %
GMFS LLC	27	9	13	92	217	309	92	217	309	30 %	70 %	0.3 %	2.1 %	1.2 %
PLAZA HOME MORTGAGE INC	611	6	9	2	538	540	-6	125	119	0 %	100 %	0.0 %	5.2 %	2.0 %
SMARTFI HOME LOANS LLC	611	8	16	2	268	270	-7	95	88	1 %	99 %	0.0 %	2.6 %	1.0 %
<b>Total</b>				<b>5,422</b>	<b>3,261</b>	<b>8,683</b>	<b>37</b>	<b>1,383</b>	<b>1,420</b>	<b>62 %</b>	<b>38 %</b>	<b>20.4 %</b>	<b>31.3 %</b>	<b>32.7 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
LONGBRIDGE FINANCIAL LLC	356	48 %
FINANCE OF AMERICA REVERSE LLC	605	38 %
MUTUAL OF OMAHA MORTGAGE INC	305	27 %
GOODLIFE HOME LOANS	93	42 %
LIBERTY REVERSE MORTGAGE	264	30 %
PLAZA HOME MORTGAGE INC	315	53 %
MONEY HOUSE INC	62	25 %
SMARTFI HOME LOANS LLC	123	29 %
GMFS LLC	68	28 %
HIGHTECHLENDING INC	109	28 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through September 2024**

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
2	2	1	FINANCE OF AMERICA R	4,881	2,347	7,228	18.4%	22.6%	27.2%	53	21	51	CORNERSTONE MORTGAGE	45	16	61	0.2%	0.2%	0.2%
1	3	2	MUTUAL OF OMAHA MORT	5,299	1,285	6,584	19.9%	12.4%	24.8%	41		52	THE FEDERAL SAVINGS	59	0	59	0.2%	0.0%	0.2%
3	1	3	LONGBRIDGE FINANCIAL	1,428	2,823	4,251	5.4%	27.1%	16.0%	42		53	HERITAGE HOME LOANS	58	0	58	0.2%	0.0%	0.2%
6	5	4	LIBERTY REVERSE MORT	644	925	1,569	2.4%	8.9%	5.9%	43		54	SUN AMERICAN MORTGAG	55	0	55	0.2%	0.0%	0.2%
4	5	5	FAIRWAY INDEPENDENT	1,096	0	1,096	4.1%	0.0%	4.1%	44		55	ATLANTIC COAST MORTG	54	0	54	0.2%	0.0%	0.2%
80	4	6	GOODLIFE HOME LOANS	27	953	980	0.1%	9.2%	3.7%	45		56	THE REVERSE MORTGAGE	53	0	53	0.2%	0.0%	0.2%
5		7	SOUTH RIVER MORTGAGE	702	0	702	2.6%	0.0%	2.6%	45		56	NATIONWIDE MORTGAGE	53	0	53	0.2%	0.0%	0.2%
7	14	8	GUILD MORTGAGE COMPA	618	59	677	2.3%	0.6%	2.5%	45		56	T2 FINANCIAL LLC	53	0	53	0.2%	0.0%	0.2%
611	6	9	PLAZA HOME MORTGAGE	2	538	540	0.0%	5.2%	2.0%	48		59	PREMIER MORTGAGE RES	52	0	52	0.2%	0.0%	0.2%
11	10	10	HIGHTECHLENDING INC	237	177	414	0.9%	1.7%	1.6%	49		60	PRIMARY RESIDENTIAL	50	0	50	0.2%	0.0%	0.2%
8		11	ATLANTIC AVENUE MORT	387	0	387	1.5%	0.0%	1.5%	49		60	PARAMOUNT RESIDENTIA	50	0	50	0.2%	0.0%	0.2%
9		12	MOVEMENT MORTGAGE LL	371	0	371	1.4%	0.0%	1.4%	51		62	EDGE HOME FINANCE CO	48	0	48	0.2%	0.0%	0.2%
27	9	13	GMFS LLC	92	217	309	0.3%	2.1%	1.2%	52		63	BAY EQUITY LLC	47	0	47	0.2%	0.0%	0.2%
387	7	14	MONEY HOUSE INC	4	275	279	0.0%	2.6%	1.1%	53		64	AMERIFUND HOME LOANS	45	0	45	0.2%	0.0%	0.2%
10		15	CROSSCOUNTRY MORTGAG	276	0	276	1.0%	0.0%	1.0%	55		65	WEST CAPITAL LENDING	44	0	44	0.2%	0.0%	0.2%
611	8	16	SMARTFI HOME LOANS L	2	268	270	0.0%	2.6%	1.0%	57		66	NORWICH COMMERCIAL G	42	0	42	0.2%	0.0%	0.2%
12		17	C2 FINANCIAL CORPORA	232	0	232	0.9%	0.0%	0.9%	57		66	ARK-LA-TEX FINANCIAL	42	0	42	0.2%	0.0%	0.2%
13		18	CALIVER BEACH MORTGA	227	0	227	0.9%	0.0%	0.9%	60		68	OPULENCE FUNDING LLC	41	0	41	0.2%	0.0%	0.2%
14		19	ADVISORS MORTGAGE GR	200	0	200	0.8%	0.0%	0.8%	94	20	69	NATIONWIDE EQUITIES	23	17	40	0.1%	0.2%	0.2%
15		20	SENIOR LENDING CORPO	186	0	186	0.7%	0.0%	0.7%	61		69	TREBOR REVERSE LLC	40	0	40	0.2%	0.0%	0.2%
16		21	ALL REVERSE MORTGAGE	175	0	175	0.7%	0.0%	0.7%	62		71	ACADEMY MORTGAGE COR	38	0	38	0.1%	0.0%	0.1%
18	23	22	CALCON MUTUAL MORTGA	166	3	169	0.6%	0.0%	0.6%	62		71	INTERCAP LENDING INC	38	0	38	0.1%	0.0%	0.1%
17		23	AMERICAN PACIFIC MOR	167	0	167	0.6%	0.0%	0.6%	62		71	COMMUNITY FIRST NATI	38	0	38	0.1%	0.0%	0.1%
19		24	ENNKAR INC	162	0	162	0.6%	0.0%	0.6%	65		74	MORTGAGE SOUTH OF TE	37	0	37	0.1%	0.0%	0.1%
20		25	GUARANTEED RATE INC	157	0	157	0.6%	0.0%	0.6%	66		75	GUARANTEED RATE AFFI	36	0	36	0.1%	0.0%	0.1%
56	12	26	OPEN MORTGAGE LLC	43	97	140	0.2%	0.9%	0.5%	67		76	CONTOUR MORTGAGE COR	35	0	35	0.1%	0.0%	0.1%
21		27	NEW AMERICAN FUNDING	133	0	133	0.5%	0.0%	0.5%	68		77	AMERICAN FINANCIAL N	34	0	34	0.1%	0.0%	0.1%
111	11	28	TRUST MORTGAGE LENDI	19	111	130	0.1%	1.1%	0.5%	69		78	LOWER LLC	33	0	33	0.1%	0.0%	0.1%
22		29	LOANDEPOTCOM	128	0	128	0.5%	0.0%	0.5%	70		79	THE OCONNELL MARKETI	32	0	32	0.1%	0.0%	0.1%
23		30	CMG MORTGAGE INC	127	0	127	0.5%	0.0%	0.5%	71		80	NUDGE FUNDING LLC	31	0	31	0.1%	0.0%	0.1%
24		31	CARRINGTON MORTGAGE	109	0	109	0.4%	0.0%	0.4%	71		80	SENIOR MANAGEMENT GR	31	0	31	0.1%	0.0%	0.1%
25		32	ALL WESTERN MORTGAGE	105	0	105	0.4%	0.0%	0.4%	73		82	E MORTGAGE CAPITAL I	29	0	29	0.1%	0.0%	0.1%
40	17	33	TOTAL MEDIA MANAGEME	63	36	99	0.2%	0.3%	0.4%	73		82	JACK TENOLD LLC	29	0	29	0.1%	0.0%	0.1%
26		33	WATERMARK CAPITAL IN	99	0	99	0.4%	0.0%	0.4%	75		84	AMERICA FIRST FEDERA	28	0	28	0.1%	0.0%	0.1%
28		35	EAST COAST CAPITAL C	89	0	89	0.3%	0.0%	0.3%	75		84	C & E FINANCIAL GROU	28	0	28	0.1%	0.0%	0.1%
29		36	AMERICAN MORTGAGE &	88	0	88	0.3%	0.0%	0.3%	75		84	NOVA FINANCIAL & INV	28	0	28	0.1%	0.0%	0.1%
30		37	FIRST AMERICAN HOME	85	0	85	0.3%	0.0%	0.3%	75		84	US MORTGAGE CORPORAT	28	0	28	0.1%	0.0%	0.1%
30		37	BARRETT FINANCIAL GR	85	0	85	0.3%	0.0%	0.3%	75		84	EVERGREEN MONEYSOURC	28	0	28	0.1%	0.0%	0.1%
39	22	39	VIP MORTGAGE INC	69	12	81	0.3%	0.1%	0.3%	80		89	MORTGAGE & INSURANCE	27	0	27	0.1%	0.0%	0.1%
32		40	INTEGRITY 1ST MORTGA	80	0	80	0.3%	0.0%	0.3%	80		89	THE TURNKEY FOUNDATI	27	0	27	0.1%	0.0%	0.1%
32		40	AMERICAN FINANCIAL M	80	0	80	0.3%	0.0%	0.3%	80		89	XPERT HOME LENDING I	27	0	27	0.1%	0.0%	0.1%
32		40	UNITED PACIFIC MORTG	80	0	80	0.3%	0.0%	0.3%	84		92	SENIOR FUNDING ASSOC	26	0	26	0.1%	0.0%	0.1%
35		43	JET DIRECT FUNDING C	79	0	79	0.3%	0.0%	0.3%	84		92	HOMESTEAD MORTGAGE L	26	0	26	0.1%	0.0%	0.1%
179	13	44	MCM HOLDINGS INC	10	67	77	0.0%	0.6%	0.3%	86		94	SECURITYNATIONAL MOR	25	0	25	0.1%	0.0%	0.1%
86	16	45	MID AMERICA MORTGAGE	25	51	76	0.1%	0.5%	0.3%	86		94	SUCCESS MORTGAGE PAR	25	0	25	0.1%	0.0%	0.1%
36		45	REVERSE FREEDOM LLC	76	0	76	0.3%	0.0%	0.3%	272	19	96	LAND-HOME FINANCIAL	6	18	24	0.0%	0.2%	0.1%
36		45	PREMIER REVERSE MORT	76	0	76	0.3%	0.0%	0.3%	89		96	TJC MORTGAGE INC	24	0	24	0.1%	0.0%	0.1%
38		48	NEXA MORTGAGE LLC	72	0	72	0.3%	0.0%	0.3%	89		96	UNITED AMERICAN MORT	24	0	24	0.1%	0.0%	0.1%
57	18	49	UNIVERSITY BANK	42	28	70	0.2%	0.3%	0.3%	89		96	MOUNTAIN AMERICA CRE	24	0	24	0.1%	0.0%	0.1%
179	15	50	SUN WEST MORTGAGE CO	10	54	64	0.0%	0.5%	0.2%	89		96	WILMINGTON SAVINGS F	24	0	24	0.1%	0.0%	0.1%

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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**Top 100 HECM Originators - September 2024 Rankings (Single Month)**

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	MUTUAL OF OMAHA MORT	447	3,865	429.4	0.9 %	-3.0 %	43	75	SECURITYNATIONAL MOR	4	22	2.4	0.0 %	-15.4 %
2	2	FINANCE OF AMERICA R	333	3,409	378.8	-15.3 %	-39.9 %	43	78	JACK TENOLD LLC	4	21	2.3	0.0 %	61.5 %
3	3	LONGBRIDGE FINANCIAL	116	1,094	121.6	0.0 %	3.9 %	43	78	SUCCESS MORTGAGE PAR	4	21	2.3	33.3 %	5.0 %
4	5	SOUTH RIVER MORTGAGE	96	550	61.1	88.2 %	-43.1 %	43	85	US MORTGAGE CORPORAT	4	19	2.1	300.0 %	0.0 %
5	4	FAIRWAY INDEPENDENT	87	814	90.4	7.4 %	-28.3 %	43	141	COMMUNITY MORTGAGE C	4	10	1.1	33.3 %	
6	6	LIBERTY REVERSE MORT	56	459	51.0	7.7 %	-17.6 %	56	35	TOTAL MEDIA MANAGEME	3	54	6.0	-62.5 %	0.0 %
7	7	GUILD MORTGAGE COMPA	54	454	50.4	-14.3 %	121.5 %	56	36	VIP MORTGAGE INC	3	53	5.9	-25.0 %	-36.1 %
8	8	ATLANTIC AVENUE MORT	48	297	33.0	33.3 %	285.7 %	56	42	ATLANTIC COAST MORTG	3	44	4.9	-40.0 %	25.7 %
9	11	HIGHTECHLENDING INC	36	187	20.8	71.4 %	2.2 %	56	47	NATIONWIDE MORTGAGE	3	39	4.3	-57.1 %	25.8 %
10	10	CROSSCOUNTRY MORTGAG	25	207	23.0	4.2 %	54.5 %	56	54	AMERIFUND HOME LOANS	3	35	3.9	-40.0 %	483.3 %
11	21	LOANDEPOTCOM	21	112	12.4	-19.2 %	261.3 %	56	58	GUARANTEED RATE AFFI	3	31	3.4	0.0 %	342.9 %
12	13	C2 FINANCIAL CORPORA	20	160	17.8	25.0 %	17.6 %	56	61	INTERCAP LENDING INC	3	28	3.1	200.0 %	12.0 %
12	17	CALCON MUTUAL MORTGA	20	125	13.9	233.3 %	-22.8 %	56	68	E MORTGAGE CAPITAL I	3	25	2.8	200.0 %	-16.7 %
14	9	MOVEMENT MORTGAGE LL	19	283	31.4	-38.7 %	132.0 %	56	73	SENIOR MANAGEMENT GR	3	23	2.6	-40.0 %	64.3 %
15	12	CALIVER BEACH MORTGA	17	179	19.9	-22.7 %	53.0 %	56	73	EVERGREEN MONEYSOURC	3	23	2.6		43.8 %
16	15	SENIOR LENDING CORPO	15	134	14.9	-6.3 %	31.4 %	56	107	MONTICELLO REVERSE M	3	14	1.6	50.0 %	366.7 %
17	25	GMFS LLC	14	85	9.4	16.7 %		56	112	THE MORTGAGE FIRM IN	3	13	1.4	0.0 %	-35.0 %
18	20	ENNKAR INC	13	116	12.9	1,200.0 %	-18.3 %	56	133	SUMMIT FUNDING INC	3	11	1.2		-45.0 %
19	16	AMERICAN PACIFIC MOR	12	127	14.1	0.0 %	-35.2 %	56	141	ANSWER HOME LOANS IN	3	10	1.1	0.0 %	-28.6 %
19	18	ALL REVERSE MORTGAGE	12	124	13.8	-36.8 %	-23.0 %	56	141	ZYNG INC DBA ZYNG MO	3	10	1.1	50.0 %	-41.2 %
19	52	WEST CAPITAL LENDING	12	36	4.0	200.0 %	100.0 %	56	154	MAC5 MORTGAGE INC	3	9	1.0	50.0 %	-40.0 %
22	19	GUARANTEED RATE INC	11	118	13.1	22.2 %	61.6 %	56	154	GREAT FLORIDA LENDIN	3	9	1.0	200.0 %	-30.8 %
22	28	BARRETT FINANCIAL GR	11	69	7.7	-8.3 %	68.3 %	56	154	KEY HOME LENDING LLC	3	9	1.0		12.5 %
24	22	NEW AMERICAN FUNDING	10	98	10.9	-16.7 %	60.7 %	56	167	CSTONE MORTGAGE INC	3	8	0.9	200.0 %	100.0 %
24	28	WATERMARK CAPITAL IN	10	69	7.7	-16.7 %	15.0 %	56	178	GRANITE CREDIT UNION	3	7	0.8		0.0 %
26	23	CMG MORTGAGE INC	9	96	10.7	-35.7 %	134.1 %	76	28	EAST COAST CAPITAL C	2	69	7.7	-84.6 %	30.2 %
26	24	CARRINGTON MORTGAGE	9	92	10.2	-40.0 %	9,100.0 %	76	31	FIRST AMERICAN HOME	2	67	7.4	-66.7 %	11.7 %
26	45	PRIMARY RESIDENTIAL	9	41	4.6	125.0 %	-24.1 %	76	41	PREMIER REVERSE MORT	2	46	5.1	-60.0 %	-37.0 %
29	32	INTEGRITY 1ST MORTGA	8	63	7.0	0.0 %	-21.3 %	76	42	THE FEDERAL SAVINGS	2	44	4.9	-33.3 %	-45.7 %
29	36	JET DIRECT FUNDING C	8	53	5.9	300.0 %	-22.1 %	76	47	HERITAGE HOME LOANS	2	39	4.3	-50.0 %	-51.3 %
31	40	T2 FINANCIAL LLC	7	47	5.2	75.0 %	840.0 %	76	49	SUN AMERICAN MORTGAG	2	37	4.1	-50.0 %	-30.2 %
31	58	CORNERSTONE MORTGAGE	7	31	3.4	600.0 %	14.8 %	76	52	PARAMOUNT RESIDENTIA	2	36	4.0	-66.7 %	-14.3 %
31	64	MORTGAGE SOUTH OF TE	7	26	2.9	250.0 %	-21.2 %	76	60	COMMUNITY FIRST NATI	2	29	3.2	-50.0 %	123.1 %
34	33	UNITED PACIFIC MORTG	6	58	6.4	-33.3 %	9.4 %	76	68	THE OCONNELL MARKETI	2	25	2.8	-33.3 %	31.6 %
34	36	NEXA MORTGAGE LLC	6	53	5.9	200.0 %	-23.2 %	76	71	NOVA FINANCIAL & INV	2	24	2.7	-50.0 %	14.3 %
34	49	BAY EQUITY LLC	6	37	4.1	200.0 %	32.1 %	76	75	XPRT HOME LENDING I	2	22	2.4	-33.3 %	450.0 %
37	14	ADVISORS MORTGAGE GR	5	152	16.9	-80.0 %	-15.6 %	76	78	C & E FINANCIAL GROU	2	21	2.3	-33.3 %	-8.7 %
37	49	PREMIER MORTGAGE RES	5	37	4.1	25.0 %	-19.6 %	76	81	REVERSE MORTGAGE EDU	2	20	2.2	0.0 %	5.3 %
37	63	CONTOUR MORTGAGE COR	5	27	3.0	25.0 %	8.0 %	76	85	GOODLIFE HOME LOANS	2	19	2.1	100.0 %	-63.5 %
37	64	OPULENCE FUNDING LLC	5	26	2.9		-25.7 %	76	92	AMERICA FIRST FEDERA	2	17	1.9	-50.0 %	-29.2 %
37	68	AMERICAN FINANCIAL N	5	25	2.8		-53.7 %	76	92	BIG HORIZON MORTGAGE	2	17	1.9	-33.3 %	13.3 %
37	81	THE TURNKEY FOUNDATI	5	20	2.2	150.0 %	17.6 %	76	97	NATIONS DIRECT MORTG	2	16	1.8	-60.0 %	
43	25	ALL WESTERN MORTGAGE	4	85	9.4	-50.0 %	-22.0 %	76	97	OPEN MORTGAGE LLC	2	16	1.8	-33.3 %	-89.9 %
43	27	AMERICAN MORTGAGE &	4	73	8.1	-69.2 %	14.1 %	76	97	EVERETT FINANCIAL	2	16	1.8	-33.3 %	-36.0 %
43	34	REVERSE FREEDOM LLC	4	56	6.2	-20.0 %	-6.7 %	76	97	PULTE MORTGAGE LLC	2	16	1.8	100.0 %	0.0 %
43	39	AMERICAN FINANCIAL M	4	52	5.8	0.0 %	-13.3 %	76	102	FOUNTAIN CITY FUNDIN	2	15	1.7	100.0 %	-11.8 %
43	46	EDGE HOME FINANCE CO	4	40	4.4	33.3 %	135.3 %	76	102	MANN MORTGAGE LLC	2	15	1.7		0.0 %
43	54	ARK-LA-TEX FINANCIAL	4	35	3.9	-20.0 %	59.1 %	76	107	SLADE MORTGAGE GROUP	2	14	1.6		40.0 %
43	61	UNIVERSITY BANK	4	28	3.1	0.0 %	-40.4 %	76	112	FSI MORTGAGE LLC	2	13	1.4	0.0 %	-13.3 %
43	64	NUDGE FUNDING LLC	4	26	2.9	0.0 %	36.8 %	76	112	MASON MCDUFFIE MORTG	2	13	1.4	100.0 %	-53.6 %

**Column Definitions**

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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