

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through August 2024

Next Release Date: Week 4 of November

Sponsored By:

Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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Retail Endorsement Growth

-0.6 %

Wholesale Endorsement Growth

-6.6 %

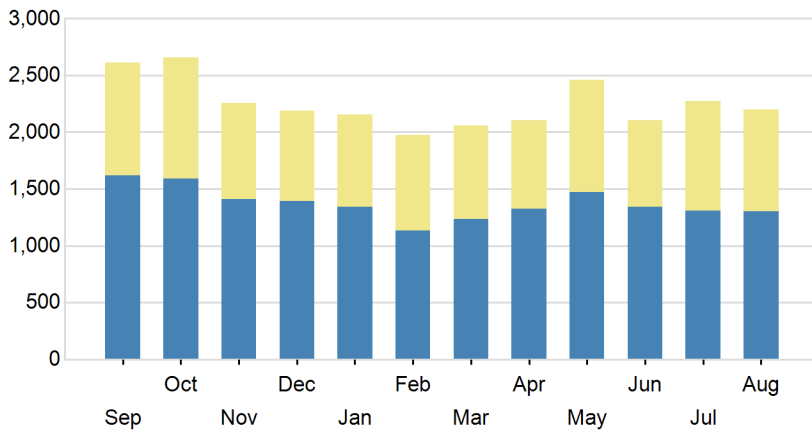
Total Endorsement Growth

-3.2 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	1,621	-13.1 %	993	-10.9 %	2,614	-12.3 %
Oct	1,588	-2.0 %	1,071	7.9 %	2,659	1.7 %
Nov	1,411	-11.1 %	845	-21.1 %	2,256	-15.2 %
Dec	1,393	-1.3 %	795	-5.9 %	2,188	-3.0 %
Jan	1,342	-3.7 %	811	2.0 %	2,153	-1.6 %
Feb	1,131	-15.7 %	843	3.9 %	1,974	-8.3 %
Mar	1,233	9.0 %	824	-2.3 %	2,057	4.2 %
Apr	1,326	7.5 %	777	-5.7 %	2,103	2.2 %
May	1,473	11.1 %	987	27.0 %	2,460	17.0 %
Jun	1,343	-8.8 %	759	-23.1 %	2,102	-14.6 %
Jul	1,308	-2.6 %	963	26.9 %	2,271	8.0 %
Aug	1,300	-0.6 %	899	-6.6 %	2,199	-3.2 %
Total	16,469		10,567		27,036	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
FINANCE OF AMERICA REVER	880	825	692	581	682	576	480	614	588	603	505	566	7,592	28.1%
MUTUAL OF OMAHA MORTGAGE	560	614	555	559	530	451	493	572	637	547	520	550	6,588	24.4%
LONGBRIDGE FINANCIAL LLC	348	367	328	342	358	403	345	190	474	287	416	423	4,281	15.8%
LIBERTY REVERSE MORTGAGE	133	155	160	137	104	111	112	144	151	134	122	114	1,577	5.8%
FAIRWAY INDEPENDENT MORT	108	83	111	88	107	82	85	102	95	79	96	81	1,117	4.1%
GOODLIFE HOME LOANS	83	139	87	40	50	71	87	80	102	13	139	81	972	3.6%
GUILD MORTGAGE COMPANY	136	53	58	73	39	35	57	78	47	56	59	65	756	2.8%
SOUTH RIVER MORTGAGE LLC	80	71	12	69	4	9	122	43	86	88	51	51	686	2.5%
PLAZA HOME MORTGAGE INC	41	43	36	53	42	37	31	46	61	43	51	50	534	2.0%
HIGHTECHLENDING INC	46	35	28	36	22	24	25	29	19	52	47	37	400	1.5%
Total	2,415	2,385	2,067	1,978	1,938	1,799	1,837	1,898	2,260	1,902	2,006	2,018	24,503	90.6%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	2	2	1	5,215	2,377	7,592	-31.1 %	-36.3 %	-32.8 %	69 %	31 %	19.3 %	22.5 %	28.1 %
MUTUAL OF OMAHA MORTGAGE	1	3	2	5,293	1,295	6,588	1.2 %	73.1 %	10.2 %	80 %	20 %	19.6 %	12.3 %	24.4 %
LONGBRIDGE FINANCIAL LLC	3	1	3	1,411	2,870	4,281	-2.5 %	-8.0 %	-6.2 %	33 %	67 %	5.2 %	27.2 %	15.8 %
LIBERTY REVERSE MORTGAGE	7	4	4	632	945	1,577	-36.7 %	-38.3 %	-37.6 %	40 %	60 %	2.3 %	8.9 %	5.8 %
FAIRWAY INDEPENDENT MORTG	4		5	1,117	0	1,117	-38.1 %	NaN	-38.1 %	100 %	0 %	4.1 %		4.1 %
GOODLIFE HOME LOANS	72	5	6	31	941	972	-82.6 %	99.8 %	49.8 %	3 %	97 %	0.1 %	8.9 %	3.6 %
GUILD MORTGAGE COMPANY	6	13	7	653	103	756	326.8 %	-46.4 %	119.1 %	86 %	14 %	2.4 %	1.0 %	2.8 %
SOUTH RIVER MORTGAGE LLC	5		8	686	0	686	-43.4 %	NaN	-43.4 %	100 %	0 %	2.5 %		2.5 %
PLAZA HOME MORTGAGE INC	616	6	9	2	532	534	-77.8 %	33.7 %	31.2 %	0 %	100 %	0.0 %	5.0 %	2.0 %
HIGHTECHLENDING INC	11	10	10	232	168	400	6.4 %	-37.8 %	-18.0 %	58 %	42 %	0.9 %	1.6 %	1.5 %
Total				15,272	9,231	24,503	-18.8 %	-11.7 %	-16.3 %	62 %	38 %	56.5 %	87.4 %	90.6 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GUILD MORTGAGE COMPANY	6	13	7	653	103	756	500	-89	411	86 %	14 %	2.4 %	1.0 %	2.8 %
ATLANTIC AVENUE MORTGAGE	9		12	363	0	363	310	0	310	100 %	0 %	1.3 %		1.3 %
MOVEMENT MORTGAGE LLC	8		11	388	0	388	283	0	283	100 %	0 %	1.4 %		1.4 %
CROSSCOUNTRY MORTGAGE	10		14	275	0	275	117	0	117	100 %	0 %	1.0 %		1.0 %
CARRINGTON MORTGAGE SERVI	25		33	101	0	101	101	0	101	100 %	0 %	0.4 %		0.4 %
Total				1,780	103	1,883	1,311	-89	1,222	95 %	5 %	6.6 %	1.0 %	7.0 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	1	3	2	5,293	1,295	6,588	65	547	612	80 %	20 %	19.6 %	12.3 %	24.4 %
GOODLIFE HOME LOANS	72	5	6	31	941	972	-147	470	323	3 %	97 %	0.1 %	8.9 %	3.6 %
GMFS LLC	35	9	15	78	194	272	78	194	272	29 %	71 %	0.3 %	1.8 %	1.0 %
PLAZA HOME MORTGAGE INC	616	6	9	2	532	534	-7	134	127	0 %	100 %	0.0 %	5.0 %	2.0 %
SMARTFI HOME LOANS LLC	933	8	16	1	267	268	-11	113	102	0 %	100 %	0.0 %	2.5 %	1.0 %
Total				5,405	3,229	8,634	-22	1,458	1,436	63 %	37 %	20.0 %	30.6 %	31.9 %

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Top 10 Wholesale	Active Brokers	% Capture
LONGBRIDGE FINANCIAL LLC	364	48 %
FINANCE OF AMERICA REVERSE LLC	613	38 %
MUTUAL OF OMAHA MORTGAGE INC	301	27 %
LIBERTY REVERSE MORTGAGE	258	30 %
GOODLIFE HOME LOANS	90	41 %
PLAZA HOME MORTGAGE INC	310	52 %
MONEY HOUSE INC	66	26 %
SMARTFI HOME LOANS LLC	121	27 %
GMFS LLC	63	26 %
HIGHTECHLENDING INC	108	27 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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HECM NEIGHBORHOOD WIDGET

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2024

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
2	2	1	FINANCE OF AMERICA R	5,215	2,377	7,592	19.3%	22.5%	28.1%	40		50	HERITAGE HOME LOANS	66	0	66	0.2%	0.0%	0.2%
1	3	2	MUTUAL OF OMAHA MORT	5,293	1,295	6,588	19.6%	12.3%	24.4%	184	16	52	SUN WEST MORTGAGE CO	10	55	65	0.0%	0.5%	0.2%
3	1	3	LONGBRIDGE FINANCIAL	1,411	2,870	4,281	5.2%	27.2%	15.8%	43		53	SUN AMERICAN MORTGAG	61	0	61	0.2%	0.0%	0.2%
7	4	4	LIBERTY REVERSE MORT	632	945	1,577	2.3%	8.9%	5.8%	44		54	PARAMOUNT RESIDENTIA	58	0	58	0.2%	0.0%	0.2%
4	5	5	FAIRWAY INDEPENDENT	1,117	0	1,117	4.1%	0.0%	4.1%	46		55	PREMIER MORTGAGE RES	53	0	53	0.2%	0.0%	0.2%
72	5	6	GOODLIFE HOME LOANS	31	941	972	0.1%	8.9%	3.6%	46		55	ATLANTIC COAST MORTG	53	0	53	0.2%	0.0%	0.2%
6	13	7	GUILD MORTGAGE COMPA	653	103	756	2.4%	1.0%	2.8%	46		55	THE REVERSE MORTGAGE	53	0	53	0.2%	0.0%	0.2%
5	8	8	SOUTH RIVER MORTGAGE	686	0	686	2.5%	0.0%	2.5%	46		55	NATIONWIDE MORTGAGE	53	0	53	0.2%	0.0%	0.2%
616	6	9	PLAZA HOME MORTGAGE	2	532	534	0.0%	5.0%	2.0%	50		59	PRIMARY RESIDENTIAL	49	0	49	0.2%	0.0%	0.2%
11	10	10	HIGHTECHLENDING INC	232	168	400	0.9%	1.6%	1.5%	58	22	59	CORNERSTONE MORTGAGE	41	8	49	0.2%	0.1%	0.2%
8	11	11	MOVEMENT MORTGAGE LL	388	0	388	1.4%	0.0%	1.4%	51		61	EDGE HOME FINANCE CO	47	0	47	0.2%	0.0%	0.2%
9	12	12	ATLANTIC AVENUE MORT	363	0	363	1.3%	0.0%	1.3%	51		61	T2 FINANCIAL LLC	47	0	47	0.2%	0.0%	0.2%
476	7	13	MONEY HOUSE INC	3	278	281	0.0%	2.6%	1.0%	53		63	BAY EQUITY LLC	46	0	46	0.2%	0.0%	0.2%
10	14	14	CROSSCOUNTRY MORTGAG	275	0	275	1.0%	0.0%	1.0%	83	20	64	NATIONWIDE EQUITIES	26	19	45	0.1%	0.2%	0.2%
35	9	15	GMFS LLC	78	194	272	0.3%	1.8%	1.0%	54		65	TREBOR REVERSE LLC	44	0	44	0.2%	0.0%	0.2%
933	8	16	SMARTFI HOME LOANS L	1	267	268	0.0%	2.5%	1.0%	54		65	NORWICH COMMERCIAL G	44	0	44	0.2%	0.0%	0.2%
12	17	17	C2 FINANCIAL CORPORA	230	0	230	0.9%	0.0%	0.9%	56		67	ACADEMY MORTGAGE COR	42	0	42	0.2%	0.0%	0.2%
13	18	18	CALIVER BEACH MORTGA	221	0	221	0.8%	0.0%	0.8%	56		67	AMERIFUND HOME LOANS	42	0	42	0.2%	0.0%	0.2%
14	19	19	ADVISORS MORTGAGE GR	211	0	211	0.8%	0.0%	0.8%	59		69	OPULENCE FUNDING LLC	40	0	40	0.1%	0.0%	0.1%
45	11	20	OPEN MORTGAGE LLC	54	133	187	0.2%	1.3%	0.7%	59		69	ARK-LA-TEX FINANCIAL	40	0	40	0.1%	0.0%	0.1%
15	21	21	ALL REVERSE MORTGAGE	184	0	184	0.7%	0.0%	0.7%	62		71	COMMUNITY FIRST NATI	39	0	39	0.1%	0.0%	0.1%
16	22	22	SENIOR LENDING CORPO	182	0	182	0.7%	0.0%	0.7%	63		72	INTERCAP LENDING INC	38	0	38	0.1%	0.0%	0.1%
17	23	23	AMERICAN PACIFIC MOR	178	0	178	0.7%	0.0%	0.7%	65		73	MORTGAGE SOUTH OF TE	35	0	35	0.1%	0.0%	0.1%
18	23	24	CALCON MUTUAL MORTGA	159	3	162	0.6%	0.0%	0.6%	66		74	AMERICAN FINANCIAL N	34	0	34	0.1%	0.0%	0.1%
19	25	25	GUARANTEED RATE INC	157	0	157	0.6%	0.0%	0.6%	66		74	WEST CAPITAL LENDING	34	0	34	0.1%	0.0%	0.1%
20	26	26	ENNKAR INC	156	0	156	0.6%	0.0%	0.6%	66		74	LOWER LLC	34	0	34	0.1%	0.0%	0.1%
21	27	27	CMG MORTGAGE INC	128	0	128	0.5%	0.0%	0.5%	69		77	GUARANTEED RATE AFFI	33	0	33	0.1%	0.0%	0.1%
22	28	28	NEW AMERICAN FUNDING	127	0	127	0.5%	0.0%	0.5%	70		78	AMERICA FIRST FEDERA	32	0	32	0.1%	0.0%	0.1%
118	12	29	TRUST MORTGAGE LENDI	18	105	123	0.1%	1.0%	0.5%	70		78	THE OCONNELL MARKETI	32	0	32	0.1%	0.0%	0.1%
64	14	30	MID AMERICA MORTGAGE	37	83	120	0.1%	0.8%	0.4%	73		80	CONTOUR MORTGAGE COR	30	0	30	0.1%	0.0%	0.1%
23	31	31	ALL WESTERN MORTGAGE	117	0	117	0.4%	0.0%	0.4%	73		80	NUDGE FUNDING LLC	30	0	30	0.1%	0.0%	0.1%
24	32	32	LOANDEPOTCOM	111	0	111	0.4%	0.0%	0.4%	73		80	SENIOR MANAGEMENT GR	30	0	30	0.1%	0.0%	0.1%
25	33	33	CARRINGTON MORTGAGE	101	0	101	0.4%	0.0%	0.4%	76		83	C & E FINANCIAL GROU	29	0	29	0.1%	0.0%	0.1%
42	17	34	TOTAL MEDIA MANAGEME	63	36	99	0.2%	0.3%	0.4%	76		83	HOMESTEAD MORTGAGE L	29	0	29	0.1%	0.0%	0.1%
26	34	34	WATERMARK CAPITAL IN	99	0	99	0.4%	0.0%	0.4%	285	19	85	LAND-HOME FINANCIAL	6	22	28	0.0%	0.2%	0.1%
27	36	36	FIRST AMERICAN HOME	95	0	95	0.4%	0.0%	0.4%	78		85	SENIOR FUNDING ASSOC	28	0	28	0.1%	0.0%	0.1%
32	21	37	VIP MORTGAGE INC	82	11	93	0.3%	0.1%	0.3%	78		85	MORTGAGE & INSURANCE	28	0	28	0.1%	0.0%	0.1%
28	38	38	EAST COAST CAPITAL C	91	0	91	0.3%	0.0%	0.3%	80		88	E MORTGAGE CAPITAL I	27	0	27	0.1%	0.0%	0.1%
29	39	39	PREMIER REVERSE MORT	90	0	90	0.3%	0.0%	0.3%	80		88	US MORTGAGE CORPORAT	27	0	27	0.1%	0.0%	0.1%
30	40	40	AMERICAN MORTGAGE &	89	0	89	0.3%	0.0%	0.3%	80		88	CARDINAL FINANCIAL C	27	0	27	0.1%	0.0%	0.1%
165	15	41	MCM HOLDINGS INC	12	73	85	0.0%	0.7%	0.3%	83		91	NOVA FINANCIAL & INV	26	0	26	0.1%	0.0%	0.1%
31	42	42	AMERICAN FINANCIAL M	83	0	83	0.3%	0.0%	0.3%	83		91	JACK TENOLD LLC	26	0	26	0.1%	0.0%	0.1%
32	43	43	UNITED PACIFIC MORTG	82	0	82	0.3%	0.0%	0.3%	83		91	XPERT HOME LENDING I	26	0	26	0.1%	0.0%	0.1%
34	44	44	NEXA MORTGAGE LLC	79	0	79	0.3%	0.0%	0.3%	87		94	LEADER ONE FINANCIAL	25	0	25	0.1%	0.0%	0.1%
35	45	45	INTEGRITY 1ST MORTGA	78	0	78	0.3%	0.0%	0.3%	87		94	EVERGREEN MONEYSOURC	25	0	25	0.1%	0.0%	0.1%
35	45	45	BARRETT FINANCIAL GR	78	0	78	0.3%	0.0%	0.3%	87		94	THE TURNKEY FOUNDATI	25	0	25	0.1%	0.0%	0.1%
38	47	47	REVERSE FREEDOM LLC	77	0	77	0.3%	0.0%	0.3%	87		94	WILMINGTON SAVINGS F	25	0	25	0.1%	0.0%	0.1%
38	47	47	JET DIRECT FUNDING C	77	0	77	0.3%	0.0%	0.3%	91		98	THRIVE MORTGAGE LLC	24	0	24	0.1%	0.0%	0.1%
59	18	49	UNIVERSITY BANK	40	27	67	0.1%	0.3%	0.2%	91		98	TJC MORTGAGE INC	24	0	24	0.1%	0.0%	0.1%
40	50	50	THE FEDERAL SAVINGS	66	0	66	0.2%	0.0%	0.2%	91		98	UNITED AMERICAN MORT	24	0	24	0.1%	0.0%	0.1%

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RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - August 2024 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	MUTUAL OF OMAHA MORT	443	3,418	427.3	6.5 %	-3.6 %	47	48	SUN AMERICAN MORTGAG	4	35	4.4	-42.9 %	-22.2 %
2	2	FINANCE OF AMERICA R	393	3,076	384.5	14.6 %	-38.5 %	47	51	PREMIER MORTGAGE RES	4	32	4.0	-42.9 %	-20.0 %
3	3	LONGBRIDGE FINANCIAL	116	978	122.3	-14.7 %	2.5 %	47	51	PRIMARY RESIDENTIAL	4	32	4.0	300.0 %	-30.4 %
4	4	FAIRWAY INDEPENDENT	81	727	90.9	-15.6 %	-29.3 %	47	58	COMMUNITY FIRST NATI	4	27	3.4	-33.3 %	170.0 %
5	7	GUILD MORTGAGE COMPA	63	400	50.0	28.6 %	244.8 %	47	61	WEST CAPITAL LENDING	4	24	3.0	-20.0 %	50.0 %
6	6	LIBERTY REVERSE MORT	52	403	50.4	2.0 %	-21.4 %	47	61	UNIVERSITY BANK	4	24	3.0	100.0 %	-46.7 %
7	5	SOUTH RIVER MORTGAGE	51	454	56.8	0.0 %	-48.8 %	47	66	NUDGE FUNDING LLC	4	22	2.8	-55.6 %	37.5 %
8	9	ATLANTIC AVENUE MORT	36	249	31.1	-41.9 %	369.8 %	47	66	CONTOUR MORTGAGE COR	4	22	2.8	33.3 %	-12.0 %
9	8	MOVEMENT MORTGAGE LL	31	264	33.0	29.2 %	207.0 %	47	66	NOVA FINANCIAL & INV	4	22	2.8	100.0 %	4.8 %
10	21	LOANDEPOTCOM	26	91	11.4	30.0 %	237.0 %	47	81	SECURITYNATIONAL MOR	4	18	2.3	300.0 %	-25.0 %
11	13	ADVISORS MORTGAGE GR	25	147	18.4	8.7 %	-10.4 %	47	81	MOUNTAIN AMERICA CRE	4	18	2.3		28.6 %
12	10	CROSSCOUNTRY MORTGAG	24	182	22.8	26.3 %	65.5 %	47	85	MORTGAGESHOP LLC	4	17	2.1	300.0 %	13.3 %
13	11	CALIVER BEACH MORTGA	22	162	20.3	10.0 %	52.8 %	47	85	JACK TENOLD LLC	4	17	2.1	300.0 %	41.7 %
14	12	HIGHTECHLENDING INC	21	151	18.9	-22.2 %	-0.7 %	47	94	AMERICA FIRST FEDERA	4	15	1.9	300.0 %	-16.7 %
15	17	ALL REVERSE MORTGAGE	19	112	14.0	46.2 %	-20.0 %	47	105	THE MONEY STORE	4	13	1.6	100.0 %	
16	14	C2 FINANCIAL CORPORA	16	140	17.5	-38.5 %	18.6 %	47	105	THE REVERSE MORTGAGE	4	13	1.6	300.0 %	116.7 %
16	15	SENIOR LENDING CORPO	16	119	14.9	166.7 %	30.8 %	47	133	INFINITY EQUITY GROU	4	10	1.3	100.0 %	
18	24	CARRINGTON MORTGAGE	15	83	10.4	15.4 %		68	41	THE REVERSE MORTGAGE	3	43	5.4	-50.0 %	-17.3 %
19	23	CMG MORTGAGE INC	14	87	10.9	-22.2 %	180.6 %	68	42	THE FEDERAL SAVINGS	3	42	5.3	-57.1 %	-41.7 %
20	27	AMERICAN MORTGAGE &	13	69	8.6	-13.3 %	16.9 %	68	46	EDGE HOME FINANCE CO	3	36	4.5	-66.7 %	157.1 %
20	28	EAST COAST CAPITAL C	13	67	8.4	116.7 %	36.7 %	68	57	GUARANTEED RATE AFFI	3	28	3.5	-70.0 %	300.0 %
22	16	AMERICAN PACIFIC MOR	12	115	14.4	50.0 %	-33.5 %	68	65	THE OCONNELL MARKETI	3	23	2.9	50.0 %	35.3 %
22	22	NEW AMERICAN FUNDING	12	88	11.0	-36.8 %	54.4 %	68	72	XPERT HOME LENDING I	3	20	2.5	50.0 %	566.7 %
22	26	GMFS LLC	12	71	8.9	50.0 %		68	77	C & E FINANCIAL GROU	3	19	2.4	200.0 %	-5.0 %
22	30	WATERMARK CAPITAL IN	12	59	7.4	9.1 %	18.0 %	68	85	SUCCESS MORTGAGE PAR	3	17	2.1	200.0 %	-5.6 %
22	31	BARRETT FINANCIAL GR	12	58	7.3	100.0 %	56.8 %	68	94	BIG HORIZON MORTGAGE	3	15	1.9	0.0 %	25.0 %
27	18	GUARANTEED RATE INC	9	107	13.4	-47.1 %	72.6 %	68	100	OPEN MORTGAGE LLC	3	14	1.8	0.0 %	-90.4 %
27	33	UNITED PACIFIC MORTG	9	52	6.5	28.6 %	15.6 %	68	100	MAGNOLIA BANK INC	3	14	1.8		-58.8 %
29	25	ALL WESTERN MORTGAGE	8	81	10.1	33.3 %	-12.9 %	68	100	EVERETT FINANCIAL	3	14	1.8		-36.4 %
29	32	INTEGRITY 1ST MORTGA	8	55	6.9	33.3 %	-25.7 %	68	105	UNITED AMERICAN MORT	3	13	1.6	50.0 %	-35.0 %
29	35	TOTAL MEDIA MANAGEME	8	51	6.4	-11.1 %	0.0 %	68	113	CITY FIRST MORTGAGE	3	12	1.5	-25.0 %	300.0 %
32	46	NATIONWIDE MORTGAGE	7	36	4.5	16.7 %	28.6 %	68	121	NJ LENDERS CORP	3	11	1.4	0.0 %	-21.4 %
32	91	KRS CAPITAL PARTNERS	7	16	2.0		6.7 %	68	133	THE MORTGAGE FIRM IN	3	10	1.3	200.0 %	-44.4 %
34	19	CALCON MUTUAL MORTGA	6	105	13.1	-62.5 %	-29.5 %	68	133	CHURCHILL MORTGAGE C	3	10	1.3	200.0 %	-9.1 %
34	29	FIRST AMERICAN HOME	6	65	8.1	-33.3 %	35.4 %	68	143	NATIONWIDE LOANS INC	3	9	1.1	50.0 %	200.0 %
34	50	PARAMOUNT RESIDENTIA	6	34	4.3		6.3 %	68	155	THE MARKETING FORCE	3	8	1.0		-50.0 %
34	59	LOWER LLC	6	25	3.1	100.0 %	150.0 %	68	164	ANSWER HOME LOANS IN	3	7	0.9	200.0 %	-50.0 %
38	33	REVERSE FREEDOM LLC	5	52	6.5	-37.5 %	-5.5 %	68	184	COMMUNITY MORTGAGE C	3	6	0.8		
38	40	PREMIER REVERSE MORT	5	44	5.5	66.7 %	-22.8 %	89	38	NEXA MORTGAGE LLC	2	47	5.9	-80.0 %	-16.1 %
38	43	ATLANTIC COAST MORTG	5	41	5.1	-37.5 %	24.2 %	89	39	JET DIRECT FUNDING C	2	45	5.6	-66.7 %	-27.4 %
38	48	NORWICH COMMERCIAL G	5	35	4.4	150.0 %	34.6 %	89	51	TREBOR REVERSE LLC	2	32	4.0	-50.0 %	0.0 %
38	51	AMERIFUND HOME LOANS	5	32	4.0	0.0 %	433.3 %	89	55	BAY EQUITY LLC	2	31	3.9	-50.0 %	34.8 %
38	55	ARK-LA-TEX FINANCIAL	5	31	3.9	-16.7 %	55.0 %	89	70	MORTGAGE & INSURANCE	2	21	2.6	100.0 %	0.0 %
38	72	SENIOR MANAGEMENT GR	5	20	2.5	400.0 %	66.7 %	89	72	HOMESTEAD MORTGAGE L	2	20	2.5	-33.3 %	100.0 %
38	91	DIRECTORS MORTGAGE I	5	16	2.0	400.0 %	-27.3 %	89	77	MORTGAGE SOUTH OF TE	2	19	2.4	-50.0 %	-32.1 %
38	100	NATIONS DIRECT MORTG	5	14	1.8	400.0 %		89	81	WILMINGTON SAVINGS F	2	18	2.3	-50.0 %	200.0 %
47	36	VIP MORTGAGE INC	4	50	6.3	-50.0 %	-25.4 %	89	81	REVERSE MORTGAGE EDU	2	18	2.3	-33.3 %	5.9 %
47	37	AMERICAN FINANCIAL M	4	48	6.0	-20.0 %	-9.4 %	89	91	GENEVA FINANCIAL LLC	2	16	2.0	0.0 %	-11.1 %
47	44	T2 FINANCIAL LLC	4	40	5.0	-33.3 %	900.0 %	89	94	THE TURNKEY FOUNDATI	2	15	1.9	-66.7 %	7.1 %
47	45	HERITAGE HOME LOANS	4	37	4.6	-50.0 %	-47.1 %	89	113	WATERSTONE MORTGAGE	2	12	1.5	100.0 %	9.1 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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