

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through July 2024

Next Release Date: Week 4 of October

Sponsored By:

Price Loans **Easily**.  
Qualify Prospects **Instantly**.  
Target Marketing **Accurately**.

[SEE HOW](#)

**rmi** FIND OPPORTUNITY FASTER

**(682) 651-5632**  
[info@rminsight.net](mailto:info@rminsight.net)  
[www.rminsight.net](http://www.rminsight.net)

**Retail Endorsement Growth**

**-2.6 %**

**Wholesale Endorsement Growth**

**26.9 %**

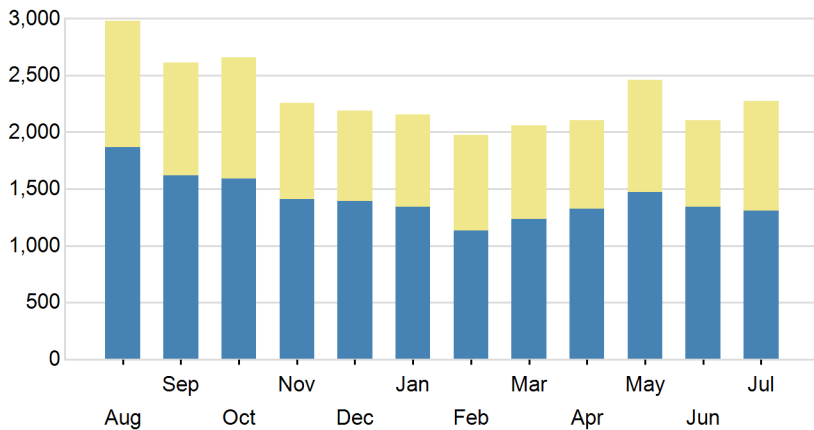
**Total Endorsement Growth**

**8.0 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Aug	1,866	6.3 %	1,115	38.5 %	2,981	16.4 %
Sep	1,621	-13.1 %	993	-10.9 %	2,614	-12.3 %
Oct	1,588	-2.0 %	1,071	7.9 %	2,659	1.7 %
Nov	1,411	-11.1 %	845	-21.1 %	2,256	-15.2 %
Dec	1,393	-1.3 %	795	-5.9 %	2,188	-3.0 %
Jan	1,342	-3.7 %	811	2.0 %	2,153	-1.6 %
Feb	1,131	-15.7 %	843	3.9 %	1,974	-8.3 %
Mar	1,233	9.0 %	824	-2.3 %	2,057	4.2 %
Apr	1,326	7.5 %	777	-5.7 %	2,103	2.2 %
May	1,473	11.1 %	987	27.0 %	2,460	17.0 %
Jun	1,343	-8.8 %	759	-23.1 %	2,102	-14.6 %
Jul	1,308	-2.6 %	963	26.9 %	2,271	8.0 %
Total	17,035		10,783		27,818	

Interested in industry commentary, data and analysis? [CLICK HERE](#)  
Subscribe to our [FREE ReverseIQ Newsletter](#) and [FREE Industry Reports](#)

Top 10 by Retail and Wholesale Volume														
Rank / Company	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Total	Mkt Shr
FINANCE OF AMERICA REVER	942	880	825	692	581	682	576	480	614	588	603	505	7,968	28.6%
MUTUAL OF OMAHA MORTGAGE	612	560	614	555	559	530	451	493	572	637	547	520	6,650	23.9%
LONGBRIDGE FINANCIAL LLC	332	348	367	328	342	358	403	345	190	474	287	416	4,190	15.1%
LIBERTY REVERSE MORTGAGE	223	133	155	160	137	104	111	112	144	151	134	122	1,686	6.1%
FAIRWAY INDEPENDENT MORT	148	108	83	111	88	107	82	85	102	95	79	96	1,184	4.3%
GOODLIFE HOME LOANS	62	83	139	87	40	50	71	87	80	102	13	139	953	3.4%
GUILD MORTGAGE COMPANY	248	136	53	58	73	39	35	57	78	47	56	59	939	3.4%
SOUTH RIVER MORTGAGE LLC	219	80	71	12	69	4	9	122	43	86	88	51	854	3.1%
PLAZA HOME MORTGAGE INC	36	41	43	36	53	42	37	31	46	61	43	51	520	1.9%
HIGHTECHLENDING INC	53	46	35	28	36	22	24	25	29	19	52	47	416	1.5%
<b>Total</b>	<b>2,875</b>	<b>2,415</b>	<b>2,385</b>	<b>2,067</b>	<b>1,978</b>	<b>1,938</b>	<b>1,799</b>	<b>1,837</b>	<b>1,898</b>	<b>2,260</b>	<b>1,902</b>	<b>2,006</b>	<b>25,360</b>	<b>91.2%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	1	2	1	5,536	2,432	7,968	-31.8 %	-44.5 %	-36.3 %	69 %	31 %	19.9 %	22.6 %	28.6 %
MUTUAL OF OMAHA MORTGAGE	2	3	2	5,354	1,296	6,650	3.4 %	87.0 %	13.2 %	81 %	19 %	19.2 %	12.0 %	23.9 %
LONGBRIDGE FINANCIAL LLC	3	1	3	1,425	2,765	4,190	-16.1 %	-30.6 %	-26.2 %	34 %	66 %	5.1 %	25.6 %	15.1 %
LIBERTY REVERSE MORTGAGE	7	4	4	654	1,032	1,686	-39.6 %	-33.7 %	-36.1 %	39 %	61 %	2.4 %	9.6 %	6.1 %
FAIRWAY INDEPENDENT MORTG	4		5	1,184	0	1,184	-39.3 %	NaN	-39.3 %	100 %	0 %	4.3 %		4.3 %
GOODLIFE HOME LOANS	65	5	6	37	916	953	-86.0 %	90.0 %	27.7 %	4 %	96 %	0.1 %	8.5 %	3.4 %
GUILD MORTGAGE COMPANY	6	8	7	659	280	939	624.2 %	>1,000%	802.9 %	70 %	30 %	2.4 %	2.6 %	3.4 %
SOUTH RIVER MORTGAGE LLC	5		8	854	0	854	-24.6 %	NaN	-24.6 %	100 %	0 %	3.1 %		3.1 %
PLAZA HOME MORTGAGE INC	478	6	9	3	517	520	-75.0 %	26.7 %	23.8 %	1 %	99 %	0.0 %	4.8 %	1.9 %
HIGHTECHLENDING INC	11	10	10	236	180	416	2.6 %	-33.3 %	-16.8 %	57 %	43 %	0.8 %	1.7 %	1.5 %
<b>Total</b>				<b>15,942</b>	<b>9,418</b>	<b>25,360</b>	<b>-19.3 %</b>	<b>-20.1 %</b>	<b>-19.6 %</b>	<b>63 %</b>	<b>37 %</b>	<b>57.3 %</b>	<b>87.3 %</b>	<b>91.2 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GUILD MORTGAGE COMPANY	6	8	7	659	280	939	568	267	835	70 %	30 %	2.4 %	2.6 %	3.4 %
ATLANTIC AVENUE MORTGAGE	9		12	341	0	341	302	0	302	100 %	0 %	1.2 %		1.2 %
MOVEMENT MORTGAGE LLC	8		11	379	0	379	292	0	292	100 %	0 %	1.4 %		1.4 %
MUTUAL OF OMAHA MORTGAGE	2	3	2	5,354	1,296	6,650	175	603	778	81 %	19 %	19.2 %	12.0 %	23.9 %
CROSSCOUNTRY MORTGAGE	10		14	267	0	267	101	0	101	100 %	0 %	1.0 %		1.0 %
<b>Total</b>				<b>7,000</b>	<b>1,576</b>	<b>8,576</b>	<b>1,438</b>	<b>870</b>	<b>2,308</b>	<b>82 %</b>	<b>18 %</b>	<b>25.2 %</b>	<b>14.6 %</b>	<b>30.8 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	3	2	5,354	1,296	6,650	175	603	778	81 %	19 %	19.2 %	12.0 %	23.9 %
GOODLIFE HOME LOANS	65	5	6	37	916	953	-227	434	207	4 %	96 %	0.1 %	8.5 %	3.4 %
GUILD MORTGAGE COMPANY	6	8	7	659	280	939	568	267	835	70 %	30 %	2.4 %	2.6 %	3.4 %
GMFS LLC	41	11	16	66	170	236	66	170	236	28 %	72 %	0.2 %	1.6 %	0.8 %
SMARTFI HOME LOANS LLC	950	9	15	1	263	264	-16	129	113	0 %	100 %	0.0 %	2.4 %	0.9 %
<b>Total</b>				<b>6,117</b>	<b>2,925</b>	<b>9,042</b>	<b>566</b>	<b>1,603</b>	<b>2,169</b>	<b>68 %</b>	<b>32 %</b>	<b>22.0 %</b>	<b>27.1 %</b>	<b>32.5 %</b>

Paid Advertisement

Top 10 Wholesale	Active Brokers	% Capture
LONGBRIDGE FINANCIAL LLC	368	47 %
FINANCE OF AMERICA REVERSE LLC	622	38 %
MUTUAL OF OMAHA MORTGAGE INC	300	26 %
LIBERTY REVERSE MORTGAGE	266	30 %
GOODLIFE HOME LOANS	88	41 %
PLAZA HOME MORTGAGE INC	310	52 %
MONEY HOUSE INC	75	27 %
GUILD MORTGAGE COMPANY	30	44 %
SMARTFI HOME LOANS LLC	119	35 %
HIGHTECHLENDING INC	113	29 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET

rmi FIND OPPORTUNITY FASTER

**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through July 2024**

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	2	1	FINANCE OF AMERICA R	5,536	2,432	7,968	19.9%	22.6%	28.6%	59	18	51	UNIVERSITY BANK	42	26	68	0.2%	0.2%	0.2%
2	3	2	MUTUAL OF OMAHA MORT	5,354	1,296	6,650	19.2%	12.0%	23.9%	176	16	52	SUN WEST MORTGAGE CO	11	53	64	0.0%	0.5%	0.2%
3	1	3	LONGBRIDGE FINANCIAL	1,425	2,765	4,190	5.1%	25.6%	15.1%	44		53	SUN AMERICAN MORTGAG	61	0	61	0.2%	0.0%	0.2%
7	4	4	LIBERTY REVERSE MORT	654	1,032	1,686	2.4%	9.6%	6.1%	45		54	PARAMOUNT RESIDENTIA	57	0	57	0.2%	0.0%	0.2%
4	5	5	FAIRWAY INDEPENDENT	1,184	0	1,184	4.3%	0.0%	4.3%	46		55	ATLANTIC COAST MORTG	56	0	56	0.2%	0.0%	0.2%
65	5	6	GOODLIFE HOME LOANS	37	916	953	0.1%	8.5%	3.4%	68	20	56	NATIONWIDE EQUITIES	35	19	54	0.1%	0.2%	0.2%
6	8	7	GUILD MORTGAGE COMPA	659	280	939	2.4%	2.6%	3.4%	47		56	THE REVERSE MORTGAGE	54	0	54	0.2%	0.0%	0.2%
5		8	SOUTH RIVER MORTGAGE	854	0	854	3.1%	0.0%	3.1%	56	22	58	CORNERSTONE MORTGAGE	45	8	53	0.2%	0.1%	0.2%
478	6	9	PLAZA HOME MORTGAGE	3	517	520	0.0%	4.8%	1.9%	48		59	PREMIER MORTGAGE RES	52	0	52	0.2%	0.0%	0.2%
11	10	10	HIGHTECHLENDING INC	236	180	416	0.8%	1.7%	1.5%	50		60	PRIMARY RESIDENTIAL	49	0	49	0.2%	0.0%	0.2%
8		11	MOVEMENT MORTGAGE LL	379	0	379	1.4%	0.0%	1.4%	50		60	BAY EQUITY LLC	49	0	49	0.2%	0.0%	0.2%
9		12	ATLANTIC AVENUE MORT	341	0	341	1.2%	0.0%	1.2%	50		60	TREBOR REVERSE LLC	49	0	49	0.2%	0.0%	0.2%
399	7	13	MONEY HOUSE INC	4	282	286	0.0%	2.6%	1.0%	53		63	NATIONWIDE MORTGAGE	48	0	48	0.2%	0.0%	0.2%
10		14	CROSSCOUNTRY MORTGAG	267	0	267	1.0%	0.0%	1.0%	54		64	EDGE HOME FINANCE CO	47	0	47	0.2%	0.0%	0.2%
950	9	15	SMARTFI HOME LOANS L	1	263	264	0.0%	2.4%	0.9%	55		65	ACADEMY MORTGAGE COR	46	0	46	0.2%	0.0%	0.2%
41	11	16	GMFS LLC	66	170	236	0.2%	1.6%	0.8%	56		66	OPULENCE FUNDING LLC	45	0	45	0.2%	0.0%	0.2%
42	12	17	OPEN MORTGAGE LLC	64	167	231	0.2%	1.5%	0.8%	58		67	T2 FINANCIAL LLC	43	0	43	0.2%	0.0%	0.2%
12		17	C2 FINANCIAL CORPORA	231	0	231	0.8%	0.0%	0.8%	59		68	NORWICH COMMERCIAL G	42	0	42	0.2%	0.0%	0.2%
13		19	CALIVER BEACH MORTGA	215	0	215	0.8%	0.0%	0.8%	61		69	INTERCAP LENDING INC	40	0	40	0.1%	0.0%	0.1%
14		20	ADVISORS MORTGAGE GR	208	0	208	0.7%	0.0%	0.7%	62		70	AMERICAN FINANCIAL N	39	0	39	0.1%	0.0%	0.1%
15		21	AMERICAN PACIFIC MOR	188	0	188	0.7%	0.0%	0.7%	63		71	ARK-LA-TEX FINANCIAL	38	0	38	0.1%	0.0%	0.1%
16		22	SENIOR LENDING CORPO	186	0	186	0.7%	0.0%	0.7%	63		71	COMMUNITY FIRST NATI	38	0	38	0.1%	0.0%	0.1%
17	23	23	CALCON MUTUAL MORTGA	180	2	182	0.6%	0.0%	0.7%	65		73	AMERIFUND HOME LOANS	37	0	37	0.1%	0.0%	0.1%
17		24	ALL REVERSE MORTGAGE	180	0	180	0.6%	0.0%	0.6%	67		74	MORTGAGE SOUTH OF TE	36	0	36	0.1%	0.0%	0.1%
19		25	ENNKAR INC	166	0	166	0.6%	0.0%	0.6%	69		75	AMERICA FIRST FEDERA	34	0	34	0.1%	0.0%	0.1%
48	13	26	MID AMERICA MORTGAGE	52	113	165	0.2%	1.0%	0.6%	70		76	SENIOR FUNDING ASSOC	32	0	32	0.1%	0.0%	0.1%
20		27	GUARANTEED RATE INC	158	0	158	0.6%	0.0%	0.6%	70		76	WEST CAPITAL LENDING	32	0	32	0.1%	0.0%	0.1%
21		28	ALL WESTERN MORTGAGE	138	0	138	0.5%	0.0%	0.5%	70		76	GUARANTEED RATE AFFI	32	0	32	0.1%	0.0%	0.1%
22		29	CMG MORTGAGE INC	128	0	128	0.5%	0.0%	0.5%	333	19	79	LAND-HOME FINANCIAL	5	25	30	0.0%	0.2%	0.1%
23		30	NEW AMERICAN FUNDING	122	0	122	0.4%	0.0%	0.4%	73		79	NUDGE FUNDING LLC	30	0	30	0.1%	0.0%	0.1%
114	14	31	TRUST MORTGAGE LENDI	19	96	115	0.1%	0.9%	0.4%	73		79	US MORTGAGE CORPORAT	30	0	30	0.1%	0.0%	0.1%
42	17	32	TOTAL MEDIA MANAGEME	64	35	99	0.2%	0.3%	0.4%	75		82	LEADER ONE FINANCIAL	29	0	29	0.1%	0.0%	0.1%
28	21	33	VIP MORTGAGE INC	87	11	98	0.3%	0.1%	0.4%	75		82	E MORTGAGE CAPITAL I	29	0	29	0.1%	0.0%	0.1%
24		34	FIRST AMERICAN HOME	96	0	96	0.3%	0.0%	0.3%	75		82	THE OCONNELL MARKETI	29	0	29	0.1%	0.0%	0.1%
25		35	WATERMARK CAPITAL IN	95	0	95	0.3%	0.0%	0.3%	75		82	LOWER LLC	29	0	29	0.1%	0.0%	0.1%
26		36	LOANDEPOTCOM	94	0	94	0.3%	0.0%	0.3%	79		86	THRIVE MORTGAGE LLC	28	0	28	0.1%	0.0%	0.1%
27		37	PREMIER REVERSE MORT	92	0	92	0.3%	0.0%	0.3%	79		86	C & E FINANCIAL GROU	28	0	28	0.1%	0.0%	0.1%
29		38	AMERICAN FINANCIAL M	86	0	86	0.3%	0.0%	0.3%	79		86	CONTOUR MORTGAGE COR	28	0	28	0.1%	0.0%	0.1%
29		38	CARRINGTON MORTGAGE	86	0	86	0.3%	0.0%	0.3%	79		86	SENIOR MANAGEMENT GR	28	0	28	0.1%	0.0%	0.1%
166	15	40	MCM HOLDINGS INC	12	73	85	0.0%	0.7%	0.3%	79		86	EVERGREEN MONEYSOURC	28	0	28	0.1%	0.0%	0.1%
31		40	NEXA MORTGAGE LLC	85	0	85	0.3%	0.0%	0.3%	79		86	HOMESTEAD MORTGAGE L	28	0	28	0.1%	0.0%	0.1%
32		42	AMERICAN MORTGAGE &	84	0	84	0.3%	0.0%	0.3%	79		86	CARDINAL FINANCIAL C	28	0	28	0.1%	0.0%	0.1%
33		43	EAST COAST CAPITAL C	82	0	82	0.3%	0.0%	0.3%	86		93	MASON MCDUFFIE MORTG	27	0	27	0.1%	0.0%	0.1%
34		44	REVERSE FREEDOM LLC	80	0	80	0.3%	0.0%	0.3%	87		94	MORTGAGE & INSURANCE	26	0	26	0.1%	0.0%	0.1%
35		45	JET DIRECT FUNDING C	79	0	79	0.3%	0.0%	0.3%	88		95	FOUNTAIN CITY FUNDIN	25	0	25	0.1%	0.0%	0.1%
36		46	THE FEDERAL SAVINGS	77	0	77	0.3%	0.0%	0.3%	88		95	UNITED AMERICAN MORT	25	0	25	0.1%	0.0%	0.1%
36		46	UNITED PACIFIC MORTG	77	0	77	0.3%	0.0%	0.3%	88		95	MANN MORTGAGE LLC	25	0	25	0.1%	0.0%	0.1%
38		48	INTEGRITY 1ST MORTGA	76	0	76	0.3%	0.0%	0.3%	88		95	AMERICAS MORTGAGE RE	25	0	25	0.1%	0.0%	0.1%
39		49	HERITAGE HOME LOANS	71	0	71	0.3%	0.0%	0.3%	92		99	GENEVA FINANCIAL LLC	24	0	24	0.1%	0.0%	0.1%
39		49	BARRETT FINANCIAL GR	71	0	71	0.3%	0.0%	0.3%	92		99	JACK TENOLD LLC	24	0	24	0.1%	0.0%	0.1%

About Reverse Market Insight, Inc.  
 Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

34232 Pacific Coast Hwy | Suite A | Dana Point, CA 92691  
 (682) 651-5632  
<http://www.rminight.net>

*Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.*

## Top 100 HECM Originators - July 2024 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	MUTUAL OF OMAHA MORT	416	2,975	425.0	-3.9%	-2.2%	41	60	COMMUNITY FIRST NATI	6	23	3.3	20.0%	228.6%
2	2	FINANCE OF AMERICA R	343	2,683	383.3	-16.3%	-37.5%	41	93	THE TURNKEY FOUNDATI	6	13	1.9	500.0%	0.0%
3	3	LONGBRIDGE FINANCIAL	136	862	123.1	41.7%	4.6%	53	36	AMERICAN FINANCIAL M	5	44	6.3	66.7%	-4.3%
4	4	FAIRWAY INDEPENDENT	96	646	92.3	21.5%	-26.6%	53	55	AMERIFUND HOME LOANS	5	27	3.9	66.7%	350.0%
5	9	ATLANTIC AVENUE MORT	62	213	30.4	6,100.0%	446.2%	53	62	E MORTGAGE CAPITAL I	5	21	3.0	150.0%	-19.2%
6	5	SOUTH RIVER MORTGAGE	51	403	57.6	-42.0%	-39.7%	53	64	WEST CAPITAL LENDING	5	20	2.9	25.0%	42.9%
6	6	LIBERTY REVERSE MORT	51	351	50.1	8.5%	-20.0%	53	80	GOODLIFE HOME LOANS	5	16	2.3		-59.0%
8	7	GUILD MORTGAGE COMPA	49	337	48.1	-9.3%	617.0%	58	48	TREBOR REVERSE LLC	4	30	4.3	300.0%	20.0%
9	17	ENNKAR INC	32	102	14.6	45.5%	-17.7%	58	50	BAY EQUITY LLC	4	29	4.1	300.0%	61.1%
10	12	HIGHTECHLENDING INC	27	130	18.6	-6.9%	2.4%	58	60	CORNERSTONE MORTGAGE	4	23	3.3	-63.6%	21.1%
11	13	C2 FINANCIAL CORPORA	26	124	17.7	116.7%	22.8%	58	62	OPULENCE FUNDING LLC	4	21	3.0		-19.2%
12	8	MOVEMENT MORTGAGE LL	24	233	33.3	-36.8%	264.1%	58	77	MORTGAGE SOUTH OF TE	4	17	2.4		-32.0%
13	14	ADVISORS MORTGAGE GR	23	122	17.4	155.6%	-14.1%	58	80	WILMINGTON SAVINGS F	4	16	2.3		166.7%
14	11	CALIVER BEACH MORTGA	20	140	20.0	0.0%	55.6%	58	93	PULTE MORTGAGE LLC	4	13	1.9	100.0%	-7.1%
14	25	LOANDEPOTCOM	20	65	9.3	53.8%	261.1%	58	129	CITY FIRST MORTGAGE	4	9	1.3		350.0%
16	10	CROSSCOUNTRY MORTGAG	19	158	22.6	-29.6%	68.1%	66	41	PREMIER REVERSE MORT	3	39	5.6	-50.0%	-22.0%
16	21	NEW AMERICAN FUNDING	19	76	10.9	171.4%	52.0%	66	64	EVERGREEN MONEYSOURC	3	20	2.9	0.0%	53.8%
18	22	CMG MORTGAGE INC	18	73	10.4	80.0%	329.4%	66	69	NATIONWIDE EQUITIES	3	19	2.7	0.0%	-66.1%
19	19	GUARANTEED RATE INC	17	98	14.0	-26.1%	88.5%	66	69	LOWER LLC	3	19	2.7	200.0%	111.1%
20	18	CALCON MUTUAL MORTGA	16	99	14.1	45.5%	-18.9%	66	72	CONTOUR MORTGAGE COR	3	18	2.6	-25.0%	-21.7%
21	28	AMERICAN MORTGAGE &	15	56	8.0	87.5%	9.8%	66	72	HOMESTEAD MORTGAGE L	3	18	2.6	50.0%	100.0%
22	20	ALL REVERSE MORTGAGE	13	93	13.3	0.0%	-25.6%	66	80	REVERSE MORTGAGE EDU	3	16	2.3	200.0%	6.7%
22	24	CARRINGTON MORTGAGE	13	68	9.7	44.4%		66	85	AMERICAS MORTGAGE RE	3	15	2.1	200.0%	-11.8%
24	30	WATERMARK CAPITAL IN	11	47	6.7	57.1%	11.9%	66	88	US MORTGAGE CORPORAT	3	14	2.0	200.0%	16.7%
25	35	NEXA MORTGAGE LLC	10	45	6.4	25.0%	-6.3%	66	99	BIG HORIZON MORTGAGE	3	12	1.7	50.0%	20.0%
25	57	GUARANTEED RATE AFFI	10	25	3.6	233.3%	400.0%	66	108	SECURITY HOME MORTGA	3	11	1.6	50.0%	57.1%
27	26	FIRST AMERICAN HOME	9	59	8.4	50.0%	43.9%	66	108	OPEN MORTGAGE LLC	3	11	1.6	200.0%	-91.7%
27	37	TOTAL MEDIA MANAGEME	9	43	6.1		2.4%	66	117	FIRST FEDERAL SAVING	3	10	1.4	200.0%	-9.1%
27	45	EDGE HOME FINANCE CO	9	33	4.7	125.0%	200.0%	66	142	NJ LENDERS CORP	3	8	1.1	200.0%	-33.3%
27	72	NUDGE FUNDING LLC	9	18	2.6	800.0%	50.0%	66	169	NEW FED MORTGAGE COR	3	6	0.9	50.0%	-50.0%
31	15	AMERICAN PACIFIC MOR	8	103	14.7	-52.9%	-31.8%	66	169	EASTERN CONNECTICUT	3	6	0.9		0.0%
31	26	GMFS LLC	8	59	8.4	0.0%		66	192	INDEPENDENT HOME LOA	3	5	0.7	200.0%	
31	30	REVERSE FREEDOM LLC	8	47	6.7	33.3%	0.0%	66	192	SUN CAPITAL MORTGAGE	3	5	0.7		66.7%
31	33	VIP MORTGAGE INC	8	46	6.6	14.3%	-20.7%	66	192	EAGLE HOME MORTGAGE	3	5	0.7		400.0%
31	43	ATLANTIC COAST MORTG	8	36	5.1	166.7%	44.0%	66	240	AEGEAN FINANCIAL INC	3	4	0.6		33.3%
31	45	HERITAGE HOME LOANS	8	33	4.7	100.0%	-45.9%	66	295	SALTER ENTERPRISES I	3	3	0.4		-25.0%
37	37	UNITED PACIFIC MORTG	7	43	6.1	16.7%	4.9%	66	295	NORTHSHORE FINANCIAL	3	3	0.4		
37	41	THE FEDERAL SAVINGS	7	39	5.6	75.0%	-32.8%	88	48	NORWICH COMMERCIAL G	2	30	4.3	-50.0%	30.4%
37	47	SUN AMERICAN MORTGAG	7	31	4.4	133.3%	-24.4%	88	64	UNIVERSITY BANK	2	20	2.9	-50.0%	-48.7%
37	52	PREMIER MORTGAGE RES	7	28	4.0		-24.3%	88	64	THE OCONNELL MARKETI	2	20	2.9	-33.3%	17.6%
41	15	SENIOR LENDING CORPO	6	103	14.7	-57.1%	45.1%	88	72	NOVA FINANCIAL & INV	2	18	2.6	100.0%	-5.3%
41	22	ALL WESTERN MORTGAGE	6	73	10.4	0.0%	14.1%	88	77	TRUST MORTGAGE LENDI	2	17	2.4	100.0%	30.8%
41	29	EAST COAST CAPITAL C	6	54	7.7	-25.0%	20.0%	88	77	XPERT HOME LENDING I	2	17	2.4	100.0%	466.7%
41	30	INTEGRITY 1ST MORTGA	6	47	6.7	-40.0%	-30.9%	88	80	TILA MORTGAGE LLC	2	16	2.3	100.0%	
41	33	BARRETT FINANCIAL GR	6	46	6.6	-14.3%	43.8%	88	88	GENEVA FINANCIAL LLC	2	14	2.0		-6.7%
41	37	JET DIRECT FUNDING C	6	43	6.1	50.0%	-25.9%	88	93	MANN MORTGAGE LLC	2	13	1.9	0.0%	18.2%
41	40	THE REVERSE MORTGAGE	6	40	5.7	0.0%	-16.7%	88	99	EQUITY HOME LENDING	2	12	1.7	-33.3%	200.0%
41	43	T2 FINANCIAL LLC	6	36	5.1	100.0%	800.0%	88	99	FLORIDAS BEST MORTGA	2	12	1.7	100.0%	20.0%
41	50	NATIONWIDE MORTGAGE	6	29	4.1	20.0%	11.5%	88	99	CAPITAL FUNDING	2	12	1.7		33.3%
41	56	ARK-LA-TEX FINANCIAL	6	26	3.7	50.0%	52.9%	88	99	TRA INVESTMENT INC	2	12	1.7		50.0%

### Column Definitions

M = Company ranking for current month endorsement volume  
Y = Company ranking for year to date endorsement volume  
Mth = Current month endorsement volume & growth from prior month  
YTD = Year to date endorsement volume & growth from prior year to date  
Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



<https://www.rm insight.net/contact/>

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.