

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through April 2024

Next Release Date: Week 4 of July

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**Retail Endorsement Growth**

**7.5 %**

**Wholesale Endorsement Growth**

**-5.7 %**

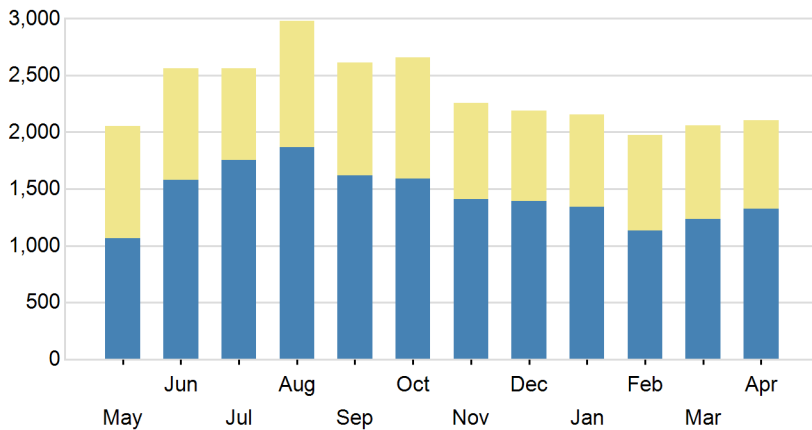
**Total Endorsement Growth**

**2.2 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
May	1,064	7.4 %	987	1.9 %	2,051	4.6 %
Jun	1,581	48.6 %	980	-0.7 %	2,561	24.9 %
Jul	1,756	11.1 %	805	-17.9 %	2,561	0.0 %
Aug	1,866	6.3 %	1,115	38.5 %	2,981	16.4 %
Sep	1,621	-13.1 %	993	-10.9 %	2,614	-12.3 %
Oct	1,588	-2.0 %	1,071	7.9 %	2,659	1.7 %
Nov	1,411	-11.1 %	845	-21.1 %	2,256	-15.2 %
Dec	1,393	-1.3 %	795	-5.9 %	2,188	-3.0 %
Jan	1,342	-3.7 %	811	2.0 %	2,153	-1.6 %
Feb	1,131	-15.7 %	843	3.9 %	1,974	-8.3 %
Mar	1,233	9.0 %	824	-2.3 %	2,057	4.2 %
Apr	1,326	7.5 %	777	-5.7 %	2,103	2.2 %
<b>Total</b>	<b>17,312</b>		<b>10,846</b>		<b>28,158</b>	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Mkt Shr
FINANCE OF AMERICA REVER	216	835	998	942	880	825	692	581	682	576	480	614	8,321	29.6%
MUTUAL OF OMAHA MORTGAGE	589	516	558	612	560	614	555	559	530	451	493	572	6,609	23.5%
LONGBRIDGE FINANCIAL LLC	316	331	337	332	348	367	328	342	358	403	345	190	3,997	14.2%
LIBERTY REVERSE MORTGAGE	181	194	166	223	133	155	160	137	104	111	112	144	1,820	6.5%
FAIRWAY INDEPENDENT MORT	133	114	95	148	108	83	111	88	107	82	85	102	1,256	4.5%
SOUTH RIVER MORTGAGE LLC	120	100	73	219	80	71	12	69	4	9	122	43	922	3.3%
GUILD MORTGAGE COMPANY	5	20	12	248	136	53	58	73	39	35	57	78	814	2.9%
GOODLIFE HOME LOANS	54			62	83	139	87	40	50	71	87	80	753	2.7%
OPEN MORTGAGE LLC	123	79	56	47	49	57	25	30	16	1	2		485	1.7%
PLAZA HOME MORTGAGE INC			40	36	41								117	0.4%
<b>Total</b>	<b>1,737</b>	<b>2,189</b>	<b>2,335</b>	<b>2,869</b>	<b>2,418</b>	<b>2,364</b>	<b>2,028</b>	<b>1,919</b>	<b>1,890</b>	<b>1,739</b>	<b>1,783</b>	<b>1,823</b>	<b>25,094</b>	<b>89.1%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	1	2	1	5,891	2,430	8,321	-47.6 %	-64.2 %	-53.8 %	71 %	29 %	20.9 %	22.4 %	29.6 %
MUTUAL OF OMAHA MORTGAGE	2	3	2	5,398	1,211	6,609	6.5 %	84.0 %	15.4 %	82 %	18 %	19.2 %	11.2 %	23.5 %
LONGBRIDGE FINANCIAL LLC	3	1	3	1,365	2,632	3,997	-27.9 %	-47.6 %	-42.2 %	34 %	66 %	4.8 %	24.3 %	14.2 %
LIBERTY REVERSE MORTGAGE	6	4	4	671	1,149	1,820	-54.8 %	-30.6 %	-42.1 %	37 %	63 %	2.4 %	10.6 %	6.5 %
FAIRWAY INDEPENDENT MORTG	4		5	1,256	0	1,256	-45.2 %	NaN	-45.2 %	100 %	0 %	4.5 %		4.5 %
SOUTH RIVER MORTGAGE LLC	5		6	922	0	922	-26.8 %	NaN	-26.8 %	100 %	0 %	3.3 %		3.3 %
GUILD MORTGAGE COMPANY	7	9	7	537	277	814	426.5 %	>1,000%	698.0 %	66 %	34 %	1.9 %	2.6 %	2.9 %
GOODLIFE HOME LOANS	71	5	8	32	736	768	-92.4 %	44.9 %	-17.4 %	4 %	96 %	0.1 %	6.8 %	2.7 %
OPEN MORTGAGE LLC	22	7	9	108	377	485	-65.4 %	-67.2 %	-66.8 %	22 %	78 %	0.4 %	3.5 %	1.7 %
PLAZA HOME MORTGAGE INC	476	6	10	3	462	465	-83.3 %	6.9 %	3.3 %	1 %	99 %	0.0 %	4.3 %	1.7 %
<b>Total</b>				<b>16,183</b>	<b>9,274</b>	<b>25,457</b>	<b>-32.8 %</b>	<b>-42.8 %</b>	<b>-36.8 %</b>	<b>64 %</b>	<b>36 %</b>	<b>57.5 %</b>	<b>85.5 %</b>	<b>90.4 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GUILD MORTGAGE COMPANY	7	9	7	537	277	814	435	277	712	66 %	34 %	1.9 %	2.6 %	2.9 %
MUTUAL OF OMAHA MORTGAGE	2	3	2	5,398	1,211	6,609	329	553	882	82 %	18 %	19.2 %	11.2 %	23.5 %
MOVEMENT MORTGAGE LLC	8		12	320	0	320	260	0	260	100 %	0 %	1.1 %		1.1 %
ATLANTIC AVENUE MORTGAGE	9		16	257	0	257	240	0	240	100 %	0 %	0.9 %		0.9 %
ALL WESTERN MORTGAGE INC	19		26	167	0	167	149	0	149	100 %	0 %	0.6 %		0.6 %
<b>Total</b>				<b>6,679</b>	<b>1,488</b>	<b>8,167</b>	<b>1,413</b>	<b>830</b>	<b>2,243</b>	<b>82 %</b>	<b>18 %</b>	<b>23.7 %</b>	<b>13.7 %</b>	<b>29.0 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	3	2	5,398	1,211	6,609	329	553	882	82 %	18 %	19.2 %	11.2 %	23.5 %
GUILD MORTGAGE COMPANY	7	9	7	537	277	814	435	277	712	66 %	34 %	1.9 %	2.6 %	2.9 %
GOODLIFE HOME LOANS	71	5	8	32	736	768	-390	228	-162	4 %	96 %	0.1 %	6.8 %	2.7 %
SMARTFI HOME LOANS LLC	976	10	14	1	269	270	-30	207	177	0 %	100 %	0.0 %	2.5 %	1.0 %
GMFS LLC	59	14	28	43	91	134	43	91	134	32 %	68 %	0.2 %	0.8 %	0.5 %
<b>Total</b>				<b>6,011</b>	<b>2,584</b>	<b>8,595</b>	<b>387</b>	<b>1,356</b>	<b>1,743</b>	<b>70 %</b>	<b>30 %</b>	<b>21.3 %</b>	<b>23.8 %</b>	<b>30.5 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
LONGBRIDGE FINANCIAL LLC	375	46 %
FINANCE OF AMERICA REVERSE LLC	646	37 %
MUTUAL OF OMAHA MORTGAGE INC	304	24 %
LIBERTY REVERSE MORTGAGE	273	33 %
GOODLIFE HOME LOANS	69	37 %
PLAZA HOME MORTGAGE INC	287	53 %
OPEN MORTGAGE LLC	83	22 %
MONEY HOUSE INC	74	20 %
GUILD MORTGAGE COMPANY	27	32 %
SMARTFI HOME LOANS LLC	132	36 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through April 2024**

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	2	1	FINANCE OF AMERICA R	5,891	2,430	8,321	20.9%	22.4%	29.6%	41		51	HERITAGE HOME LOANS	69	0	69	0.2%	0.0%	0.2%
2	3	2	MUTUAL OF OMAHA MORT	5,398	1,211	6,609	19.2%	11.2%	23.5%	42		52	SUN AMERICAN MORTGAG	65	0	65	0.2%	0.0%	0.2%
3	1	3	LONGBRIDGE FINANCIAL	1,365	2,632	3,997	4.8%	24.3%	14.2%	168	17	52	SUN WEST MORTGAGE CO	12	53	65	0.0%	0.5%	0.2%
6	4	4	LIBERTY REVERSE MORT	671	1,149	1,820	2.4%	10.6%	6.5%	43		54	LOANDEPOTCOM	63	0	63	0.2%	0.0%	0.2%
4	5	5	FAIRWAY INDEPENDENT	1,256	0	1,256	4.5%	0.0%	4.5%	44		55	PARAMOUNT RESIDENTIA	61	0	61	0.2%	0.0%	0.2%
5	6	6	SOUTH RIVER MORTGAGE	922	0	922	3.3%	0.0%	3.3%	44		55	THE REVERSE MORTGAGE	61	0	61	0.2%	0.0%	0.2%
7	9	7	GUILD MORTGAGE COMPA	537	277	814	1.9%	2.6%	2.9%	46		57	PRIMARY RESIDENTIAL	58	0	58	0.2%	0.0%	0.2%
71	5	8	GOODLIFE HOME LOANS	32	736	768	0.1%	6.8%	2.7%	47		58	ACADEMY MORTGAGE COR	56	0	56	0.2%	0.0%	0.2%
22	7	9	OPEN MORTGAGE LLC	108	377	485	0.4%	3.5%	1.7%	49		59	OPULENCE FUNDING LLC	53	0	53	0.2%	0.0%	0.2%
476	6	10	PLAZA HOME MORTGAGE	3	462	465	0.0%	4.3%	1.7%	50		60	CARRINGTON MORTGAGE	52	0	52	0.2%	0.0%	0.2%
10	11	11	HIGHTECHLENDING INC	250	205	455	0.9%	1.9%	1.6%	51		61	PREMIER MORTGAGE RES	51	0	51	0.2%	0.0%	0.2%
8	12	12	MOVEMENT MORTGAGE LL	320	0	320	1.1%	0.0%	1.1%	51		61	ATLANTIC COAST MORTG	51	0	51	0.2%	0.0%	0.2%
321	8	13	MONEY HOUSE INC	5	295	300	0.0%	2.7%	1.1%	53		63	AMERICAN FINANCIAL N	50	0	50	0.2%	0.0%	0.2%
39	12	14	MID AMERICA MORTGAGE	73	197	270	0.3%	1.8%	1.0%	53		63	BAY EQUITY LLC	50	0	50	0.2%	0.0%	0.2%
976	10	14	SMARTFI HOME LOANS L	1	269	270	0.0%	2.5%	1.0%	55		65	TREBOR REVERSE LLC	49	0	49	0.2%	0.0%	0.2%
9	16	16	ATLANTIC AVENUE MORT	257	0	257	0.9%	0.0%	0.9%	58		66	NATIONWIDE MORTGAGE	45	0	45	0.2%	0.0%	0.2%
36	13	17	CHERRY CREEK MORTGAG	79	161	240	0.3%	1.5%	0.9%	60		67	LEADER ONE FINANCIAL	41	0	41	0.1%	0.0%	0.1%
11	18	18	CROSSCOUNTRY MORTGAG	239	0	239	0.8%	0.0%	0.8%	61		68	NORWICH COMMERCIAL G	40	0	40	0.1%	0.0%	0.1%
12	19	19	AMERICAN PACIFIC MOR	210	0	210	0.7%	0.0%	0.7%	62		69	MORTGAGE SOUTH OF TE	39	0	39	0.1%	0.0%	0.1%
13	20	20	ADVISORS MORTGAGE GR	209	0	209	0.7%	0.0%	0.7%	62		69	INTERCAP LENDING INC	39	0	39	0.1%	0.0%	0.1%
14	21	21	CALIVER BEACH MORTGA	208	0	208	0.7%	0.0%	0.7%	64	24	69	CORNERSTONE MORTGAGE	38	1	39	0.1%	0.0%	0.1%
15	22	22	C2 FINANCIAL CORPORA	206	0	206	0.7%	0.0%	0.7%	64		72	THRIVE MORTGAGE LLC	38	0	38	0.1%	0.0%	0.1%
16	23	23	CALCON MUTUAL MORTGA	197	2	199	0.7%	0.0%	0.7%	66		73	LAKEVIEW LOAN SERVIC	37	0	37	0.1%	0.0%	0.1%
17	24	24	ALL REVERSE MORTGAGE	190	0	190	0.7%	0.0%	0.7%	67		74	SENIOR FUNDING ASSOC	35	0	35	0.1%	0.0%	0.1%
18	25	25	SENIOR LENDING CORPO	181	0	181	0.6%	0.0%	0.6%	67		74	ARK-LA-TEX FINANCIAL	35	0	35	0.1%	0.0%	0.1%
19	26	26	ENNKAR INC	167	0	167	0.6%	0.0%	0.6%	69		76	AMERICA FIRST FEDERA	34	0	34	0.1%	0.0%	0.1%
19	26	26	ALL WESTERN MORTGAGE	167	0	167	0.6%	0.0%	0.6%	69		76	EDGE HOME FINANCE CO	34	0	34	0.1%	0.0%	0.1%
59	14	28	GMFS LLC	43	91	134	0.2%	0.8%	0.5%	72		78	E MORTGAGE CAPITAL I	31	0	31	0.1%	0.0%	0.1%
21	29	29	GUARANTEED RATE INC	128	0	128	0.5%	0.0%	0.5%	72		78	CARDINAL FINANCIAL C	31	0	31	0.1%	0.0%	0.1%
116	16	30	TRUST MORTGAGE LENDI	19	85	104	0.1%	0.8%	0.4%	72		78	COMMUNITY FIRST NATI	31	0	31	0.1%	0.0%	0.1%
142	15	31	MCM HOLDINGS INC	15	86	101	0.1%	0.8%	0.4%	75		81	SENIOR MANAGEMENT GR	30	0	30	0.1%	0.0%	0.1%
28	22	32	VIP MORTGAGE INC	93	7	100	0.3%	0.1%	0.4%	387	20	82	LAND-HOME FINANCIAL	4	25	29	0.0%	0.2%	0.1%
23	32	32	CMG MORTGAGE INC	100	0	100	0.4%	0.0%	0.4%	76		82	C & E FINANCIAL GROU	29	0	29	0.1%	0.0%	0.1%
24	34	34	NEW AMERICAN FUNDING	97	0	97	0.3%	0.0%	0.3%	76		82	PACIFIC RESIDENTIAL	29	0	29	0.1%	0.0%	0.1%
24	34	34	WATERMARK CAPITAL IN	97	0	97	0.3%	0.0%	0.3%	76		82	UNITED AMERICAN MORT	29	0	29	0.1%	0.0%	0.1%
26	36	36	PREMIER REVERSE MORT	95	0	95	0.3%	0.0%	0.3%	76		82	US MORTGAGE CORPORAT	29	0	29	0.1%	0.0%	0.1%
27	37	37	AMERICAN FINANCIAL M	94	0	94	0.3%	0.0%	0.3%	76		82	MASON MCDUFFIE MORTG	29	0	29	0.1%	0.0%	0.1%
29	38	38	FIRST AMERICAN HOME	91	0	91	0.3%	0.0%	0.3%	76		82	WEST CAPITAL LENDING	29	0	29	0.1%	0.0%	0.1%
30	39	39	THE FEDERAL SAVINGS	90	0	90	0.3%	0.0%	0.3%	76		82	THE OCONNELL MARKETI	29	0	29	0.1%	0.0%	0.1%
48	18	40	TOTAL MEDIA MANAGEME	55	32	87	0.2%	0.3%	0.3%	83		90	NOVA FINANCIAL & INV	28	0	28	0.1%	0.0%	0.1%
31	41	41	INTEGRITY 1ST MORTGA	86	0	86	0.3%	0.0%	0.3%	84		91	CONTOUR MORTGAGE COR	27	0	27	0.1%	0.0%	0.1%
32	42	42	JET DIRECT FUNDING C	85	0	85	0.3%	0.0%	0.3%	84		91	AMERIFUND HOME LOANS	27	0	27	0.1%	0.0%	0.1%
33	43	43	NEXA MORTGAGE LLC	84	0	84	0.3%	0.0%	0.3%	84		91	T2 FINANCIAL LLC	27	0	27	0.1%	0.0%	0.1%
34	44	44	REVERSE FREEDOM LLC	80	0	80	0.3%	0.0%	0.3%	87		94	DIRECTORS MORTGAGE I	26	0	26	0.1%	0.0%	0.1%
34	44	44	AMERICAN MORTGAGE &	80	0	80	0.3%	0.0%	0.3%	88		95	NORTHWEST REVERSE MO	25	0	25	0.1%	0.0%	0.1%
37	46	46	EAST COAST CAPITAL C	78	0	78	0.3%	0.0%	0.3%	88		95	TJC MORTGAGE INC	25	0	25	0.1%	0.0%	0.1%
37	46	46	UNITED PACIFIC MORTG	78	0	78	0.3%	0.0%	0.3%	88		95	AMERICAS MORTGAGE RE	25	0	25	0.1%	0.0%	0.1%
55	19	48	UNIVERSITY BANK	49	27	76	0.2%	0.2%	0.3%	91		98	GENEVA FINANCIAL LLC	24	0	24	0.1%	0.0%	0.1%
40	49	49	BARRETT FINANCIAL GR	71	0	71	0.3%	0.0%	0.3%	91		98	MOUNTAIN AMERICA CRE	24	0	24	0.1%	0.0%	0.1%
55	21	50	NATIONWIDE EQUITIES	49	21	70	0.2%	0.2%	0.2%	91		98	MORTGAGE & INSURANCE	24	0	24	0.1%	0.0%	0.1%

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## Top 100 HECM Originators - April 2024 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	MUTUAL OF OMAHA MORT	454	1,607	401.8	17.3 %	-1.4 %	46	39	UNITED PACIFIC MORTG	4	22	5.5	100.0 %	15.8 %
2	2	FINANCE OF AMERICA R	414	1,542	385.5	50.5 %	-44.8 %	46	42	NEXA MORTGAGE LLC	4	21	5.3	33.3 %	-16.0 %
3	4	FAIRWAY INDEPENDENT	102	376	94.0	20.0 %	-30.1 %	46	45	TREBOR REVERSE LLC	4	20	5.0	-33.3 %	33.3 %
4	6	GUILD MORTGAGE COMPA	71	191	47.8	36.5 %	730.4 %	46	45	PARAMOUNT RESIDENTIA	4	20	5.0	-33.3 %	33.3 %
5	5	LIBERTY REVERSE MORT	61	198	49.5	22.0 %	-26.4 %	46	54	NATIONWIDE MORTGAGE	4	14	3.5	33.3 %	0.0 %
6	3	LONGBRIDGE FINANCIAL	60	448	112.0	-52.4 %	-4.7 %	46	54	EDGE HOME FINANCE CO	4	14	3.5	33.3 %	180.0 %
7	7	SOUTH RIVER MORTGAGE	43	178	44.5	-64.8 %	-52.5 %	46	69	WILMINGTON SAVINGS F	4	11	2.8	33.3 %	266.7 %
8	9	ATLANTIC AVENUE MORT	32	107	26.8	23.1 %	529.4 %	46	72	COMMUNITY FIRST NATI	4	10	2.5	300.0 %	900.0 %
9	11	CALIVER BEACH MORTGA	28	80	20.0	0.0 %	116.2 %	46	79	SENIOR FUNDING ASSOC	4	9	2.3	300.0 %	-35.7 %
10	8	MOVEMENT MORTGAGE LL	27	133	33.3	-37.2 %	478.3 %	46	88	GOLDEN EMPIRE MORTGA	4	8	2.0	300.0 %	-11.1 %
11	10	CROSSCOUNTRY MORTGAG	20	87	21.8	-16.7 %	70.6 %	46	108	NFM INC	4	6	1.5	0.0 %	0.0 %
11	13	HIGHTECHLENDING INC	20	64	16.0	42.9 %	36.2 %	62	34	AMERICAN MORTGAGE &	3	24	6.0	-70.0 %	4.3 %
13	15	C2 FINANCIAL CORPORA	16	63	15.8	14.3 %	-3.1 %	62	48	T2 FINANCIAL LLC	3	19	4.8	-25.0 %	533.3 %
13	17	ADVISORS MORTGAGE GR	16	59	14.8	-30.4 %	-24.4 %	62	54	AMERICAN FINANCIAL N	3	14	3.5	0.0 %	-48.1 %
15	18	ALL WESTERN MORTGAGE	14	54	13.5	27.3 %	237.5 %	62	63	SENIOR MANAGEMENT GR	3	12	3.0	-25.0 %	200.0 %
16	18	ALL REVERSE MORTGAGE	13	54	13.5	-27.8 %	-28.9 %	62	63	TRUST MORTGAGE LENDI	3	12	3.0	50.0 %	50.0 %
16	24	GMFS LLC	13	36	9.0	62.5 %		62	72	NATIONWIDE EQUITIES	3	10	2.5	0.0 %	-69.7 %
18	12	SENIOR LENDING CORPO	12	66	16.5	-33.3 %	69.2 %	62	88	GUARANTEED RATE AFFI	3	8	2.0		700.0 %
18	13	CALCON MUTUAL MORTGA	12	64	16.0	-40.0 %	-8.6 %	62	108	TRI COUNTIES BANK	3	6	1.5	200.0 %	100.0 %
20	25	CARRINGTON MORTGAGE	10	34	8.5	11.1 %		62	126	RETIRE RIGHT HOLDING	3	5	1.3	50.0 %	
21	16	AMERICAN PACIFIC MOR	8	62	15.5	-50.0 %	-29.5 %	62	126	CAMBRIA FINANCIAL GR	3	5	1.3	200.0 %	25.0 %
21	22	NEW AMERICAN FUNDING	8	37	9.3	0.0 %	2.8 %	62	126	KELLY MORTGAGE INC	3	5	1.3	200.0 %	66.7 %
21	37	INTEGRITY 1ST MORTGA	8	23	5.8	60.0 %	-32.4 %	62	126	MASON MCDUFFIE MORTG	3	5	1.3		-58.3 %
24	22	FIRST AMERICAN HOME	7	37	9.3	-12.5 %	54.2 %	62	126	LADERA LENDING INC	3	5	1.3		
24	33	REVERSE FREEDOM LLC	7	25	6.3	40.0 %	0.0 %	62	151	AAA NORTHEAST BANK	3	4	1.0	200.0 %	300.0 %
24	53	SUN AMERICAN MORTGAG	7	17	4.3	133.3 %	-26.1 %	62	151	NEWMARK HOME MORTGAG	3	4	1.0		33.3 %
24	63	NOVA FINANCIAL & INV	7	12	3.0	250.0 %	33.3 %	77	49	INTERCAP LENDING INC	2	18	4.5	0.0 %	28.6 %
28	21	GUARANTEED RATE INC	6	44	11.0	-45.5 %	57.1 %	77	54	AMERIFUND HOME LOANS	2	14	3.5	-60.0 %	366.7 %
28	25	CMG MORTGAGE INC	6	34	8.5	-45.5 %	466.7 %	77	60	MOUNTAIN AMERICA CRE	2	13	3.3	-33.3 %	62.5 %
28	27	EAST COAST CAPITAL C	6	31	7.8	50.0 %	19.2 %	77	60	PREMIER MORTGAGE RES	2	13	3.3	0.0 %	-43.5 %
28	29	VIP MORTGAGE INC	6	27	6.8	0.0 %	-18.2 %	77	63	THE OCONNELL MARKETI	2	12	3.0	-66.7 %	33.3 %
28	32	THE REVERSE MORTGAGE	6	26	6.5	0.0 %	-3.7 %	77	69	TJC MORTGAGE INC	2	11	2.8	-33.3 %	120.0 %
28	42	THE FEDERAL SAVINGS	6	21	5.3	-25.0 %	-22.2 %	77	72	EVERGREEN MONEYSOURC	2	10	2.5	-50.0 %	25.0 %
28	42	BAY EQUITY LLC	6	21	5.3	50.0 %	133.3 %	77	72	TRA INVESTMENT INC	2	10	2.5	-50.0 %	
28	49	HERITAGE HOME LOANS	6	18	4.5	50.0 %	-62.5 %	77	72	GENEVA FINANCIAL LLC	2	10	2.5	-33.3 %	-9.1 %
28	49	ATLANTIC COAST MORTG	6	18	4.5	200.0 %	50.0 %	77	72	SLADE MORTGAGE GROUP	2	10	2.5	-33.3 %	150.0 %
37	29	BARRETT FINANCIAL GR	5	27	6.8	-16.7 %	107.7 %	77	79	GOODLIFE HOME LOANS	2	9	2.3	0.0 %	-75.7 %
37	34	WATERMARK CAPITAL IN	5	24	6.0	-16.7 %	41.2 %	77	79	XPERT HOME LENDING I	2	9	2.3	0.0 %	800.0 %
37	34	LOANDEPOTCOM	5	24	6.0	0.0 %	200.0 %	77	88	FLORIDAS BEST MORTGA	2	8	2.0	-50.0 %	33.3 %
37	37	PRIMARY RESIDENTIAL	5	23	5.8	-44.4 %	-17.9 %	77	88	CAPITAL FUNDING	2	8	2.0	0.0 %	100.0 %
37	45	PREMIER REVERSE MORT	5	20	5.0	0.0 %	-28.6 %	77	88	CONTOUR MORTGAGE COR	2	8	2.0	100.0 %	-42.9 %
37	49	NORWICH COMMERCIAL G	5	18	4.5	66.7 %	38.5 %	77	88	MORTGAGE SOUTH OF TE	2	8	2.0	100.0 %	-38.5 %
37	54	OPULENCE FUNDING LLC	5	14	3.5	66.7 %	27.3 %	77	100	AMERICA FIRST FEDERA	2	7	1.8	-33.3 %	-12.5 %
37	69	C & E FINANCIAL GROU	5	11	2.8	400.0 %	-8.3 %	77	100	MAGNOLIA BANK INC	2	7	1.8	0.0 %	-69.6 %
37	100	MORTGAGESHOP LLC	5	7	1.8	400.0 %	-22.2 %	77	100	LAKEVIEW LOAN SERVIC	2	7	1.8	100.0 %	-68.2 %
46	20	ENNKAR INC	4	45	11.3	-75.0 %	-31.8 %	77	108	SIERRA PACIFIC MORTG	2	6	1.5	-33.3 %	-25.0 %
46	28	AMERICAN FINANCIAL M	4	30	7.5	-63.6 %	25.0 %	77	108	HOMEGROWN FINANCIAL	2	6	1.5	100.0 %	20.0 %
46	29	JET DIRECT FUNDING C	4	27	6.8	-42.9 %	-25.0 %	77	108	POWERHOUSE FUNDING C	2	6	1.5	100.0 %	200.0 %
46	39	TOTAL MEDIA MANAGEME	4	22	5.5	-42.9 %	-26.7 %	77	108	GOLDEN YEARS MORTGAG	2	6	1.5	100.0 %	200.0 %
46	39	ACADEMY MORTGAGE COR	4	22	5.5	-42.9 %	-15.4 %	77	108	ACCESS FINANCIAL MOR	2	6	1.5		500.0 %

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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