

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through October 2019

Next Release Date: Week 4 of January

**Retail
Endorsement Growth**

45.0 %

**Wholesale
Endorsement Growth**

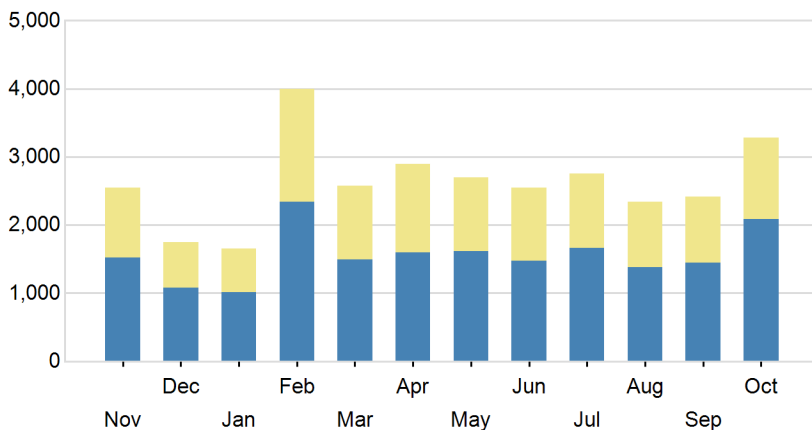
22.7 %

**Total
Endorsement Growth**

36.0 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	1,523	-16.7 %	1,028	-18.3 %	2,551	-17.4 %
Dec	1,075	-29.4 %	674	-34.4 %	1,749	-31.4 %
Jan	1,011	-6.0 %	638	-5.3 %	1,649	-5.7 %
Feb	2,343	131.8 %	1,657	159.7 %	4,000	142.6 %
Mar	1,497	-36.1 %	1,076	-35.1 %	2,573	-35.7 %
Apr	1,595	6.5 %	1,304	21.2 %	2,899	12.7 %
May	1,612	1.1 %	1,083	-16.9 %	2,695	-7.0 %
Jun	1,471	-8.7 %	1,073	-0.9 %	2,544	-5.6 %
Jul	1,661	12.9 %	1,092	1.8 %	2,753	8.2 %
Aug	1,383	-16.7 %	957	-12.4 %	2,340	-15.0 %
Sep	1,442	4.3 %	972	1.6 %	2,414	3.2 %
Oct	2,091	45.0 %	1,193	22.7 %	3,284	36.0 %
Total	18,704		12,747		31,451	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
AMERICAN ADVISORS GROUP	775	557	631	1,179	782	877	881	846	994	701	821	1,337	10,381	33.0%
FINANCE OF AMERICA REVER	359	236	80	725	344	329	302	410	392	299	351	332	4,159	13.2%
REVERSE MORTGAGE FUNDING	232	205	193	333	237	262	255	240	293	317	300	311	3,178	10.1%
ONE REVERSE MORTGAGE LLC	217	127	74	352	213	247	238	215	240	249	185	284	2,641	8.4%
LIBERTY HOME EQUITY SOLU	190	123	165	255	247	411	302	187	230	72	140	213	2,535	8.1%
SYNERGY ONE LENDING INC	137	117	109	212	137	164	178	148	178	182	164	217	1,943	6.2%
LONGBRIDGE FINANCIAL LLC	115	76	74	145	128	137	126	119	126	160	162	134	1,502	4.8%
FAIRWAY INDEPENDENT MORT	76	52	36	122	79	89	70	98	113	98	99	103	1,035	3.3%
LIVE WELL FINANCIAL INC	118	73	82	146	112	102	126	6					765	2.4%
HIGHTECHLENDING INC	35	8	49	98	57	51	34	59	28	76	39	65	599	1.9%
Total	2,254	1,574	1,493	3,567	2,336	2,669	2,512	2,328	2,594	2,154	2,261	2,996	28,738	91.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	8,856	1,525	10,381	-15.2 %	-27.1 %	-17.2 %	85 %	15 %	28.2 %	12.0 %	33.0 %
FINANCE OF AMERICA REVERS	6	1	2	920	3,239	4,159	-44.5 %	-41.9 %	-42.5 %	22 %	78 %	2.9 %	25.4 %	13.2 %
REVERSE MORTGAGE FUNDING	4	2	3	1,130	2,048	3,178	-36.3 %	-41.4 %	-39.7 %	36 %	64 %	3.6 %	16.1 %	10.1 %
ONE REVERSE MORTGAGE LLC	2	10	4	2,388	253	2,641	-19.4 %	602.8 %	-11.9 %	90 %	10 %	7.6 %	2.0 %	8.4 %
LIBERTY HOME EQUITY SOLUT	7	3	5	603	1,932	2,535	-51.0 %	-39.6 %	-42.8 %	24 %	76 %	1.9 %	15.2 %	8.1 %
SYNERGY ONE LENDING INC	3	6	6	1,386	557	1,943	-12.3 %	-45.8 %	-25.5 %	71 %	29 %	4.4 %	4.4 %	6.2 %
LONGBRIDGE FINANCIAL LLC	8	5	7	386	1,116	1,502	-44.1 %	-9.4 %	-21.9 %	26 %	74 %	1.2 %	8.8 %	4.8 %
FAIRWAY INDEPENDENT MORTG	5		8	1,035	0	1,035	10.0 %	NaN	10.0 %	100 %	0 %	3.3 %		3.3 %
LIVE WELL FINANCIAL INC	9	7	9	374	394	768	-71.7 %	-46.6 %	-62.7 %	49 %	51 %	1.2 %	3.1 %	2.4 %
HIGHTECHLENDING INC	10	11	10	366	233	599	-50.5 %	-27.0 %	-43.4 %	61 %	39 %	1.2 %	1.8 %	1.9 %
Total				17,444	11,297	28,741	-25.3 %	-36.2 %	-30.0 %	61 %	39 %	55.5 %	88.6 %	91.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FAIRWAY INDEPENDENT MORTG	5		8	1,035	0	1,035	94	0	94	100 %	0 %	3.3 %		3.3 %
GOODLIFE HOME LOANS	31	25	35	94	6	100	94	0	94	94 %	6 %	0.3 %	0.0 %	0.3 %
NATIONWIDE MORTGAGE BANKE	51		57	61	0	61	61	0	61	100 %	0 %	0.2 %		0.2 %
GENEVA FINANCIAL LLC	54		60	58	0	58	31	0	31	100 %	0 %	0.2 %		0.2 %
FAMILY FIRST FUNDING LLC	60		66	52	0	52	29	0	29	100 %	0 %	0.2 %		0.2 %
Total				1,300	6	1,306	309	0	309	100 %	0 %	4.1 %	Infinity	4.2 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ONE REVERSE MORTGAGE LLC	2	10	4	2,388	253	2,641	-574	217	-357	90 %	10 %	7.6 %	2.0 %	8.4 %
ROYAL PACIFIC FUNDING COR	1058	20	115	1	25	26	0	24	24	4 %	96 %	0.0 %	0.2 %	0.1 %
MIDWEST LOAN SOLUTIONS IN	584	22	160	3	15	18	3	15	18	17 %	83 %	0.0 %	0.1 %	0.1 %
TOTAL MEDIA MANAGEMENT LL	42	23	43	72	9	81	-27	8	-19	89 %	11 %	0.2 %	0.1 %	0.3 %
MID AMERICA MORTGAGE INC	145	26	146	19	1	20	19	1	20	95 %	5 %	0.1 %	0.0 %	0.1 %
Total				2,483	303	2,786	-579	265	-314	89 %	11 %	7.9 %	2.4 %	8.9 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	502	44 %
REVERSE MORTGAGE FUNDING LLC	276	38 %
LIBERTY HOME EQUITY SOLUTIONS INC	397	30 %
AMERICAN ADVISORS GROUP	328	26 %
LONGBRIDGE FINANCIAL LLC	68	33 %
SYNERGY ONE LENDING INC	121	31 %
LIVE WELL FINANCIAL INC	72	13 %
PLAZA HOME MORTGAGE INC	203	44 %
OPEN MORTGAGE LLC	64	27 %
ONE REVERSE MORTGAGE LLC	142	42 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2019

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	8,856	1,525	10,381	28.2 %	12.0 %	33.0 %	45		51	GUARANTEED RATE INC	66	0	66	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R	920	3,239	4,159	2.9 %	25.4 %	13.2 %	46		52	THE REVERSE MORTGAGE	64	0	64	0.2 %	0.0 %	0.2 %
4	2	3	REVERSE MORTGAGE FUN	1,130	2,048	3,178	3.6 %	16.1 %	10.1 %	46		52	PREMIER MORTGAGE RES	64	0	64	0.2 %	0.0 %	0.2 %
2	10	4	ONE REVERSE MORTGAGE	2,388	253	2,641	7.6 %	2.0 %	8.4 %	48		54	INTERCONTINENTAL CAP	63	0	63	0.2 %	0.0 %	0.2 %
7	3	5	LIBERTY HOME EQUITY	603	1,932	2,535	1.9 %	15.2 %	8.1 %	49		55	APPROVAL FIRST HOME	62	0	62	0.2 %	0.0 %	0.2 %
3	6	6	SYNERGY ONE LENDING	1,386	557	1,943	4.4 %	4.4 %	6.2 %	49		55	BANK OF ENGLAND	62	0	62	0.2 %	0.0 %	0.2 %
8	5	7	LONGBRIDGE FINANCIAL	386	1,116	1,502	1.2 %	8.8 %	4.8 %	51		57	NATIONWIDE MORTGAGE	61	0	61	0.2 %	0.0 %	0.2 %
5		8	FAIRWAY INDEPENDENT	1,035	0	1,035	3.3 %	0.0 %	3.3 %	52		58	MAGNOLIA BANK INC	60	0	60	0.2 %	0.0 %	0.2 %
9	7	9	LIVE WELL FINANCIAL	374	394	768	1.2 %	3.1 %	2.4 %	53		59	AMERICAN FINANCIAL M	59	0	59	0.2 %	0.0 %	0.2 %
10	11	10	HIGHTTECHLENDING INC	366	233	599	1.2 %	1.8 %	1.9 %	54		60	ALPHA MORTGAGE CORPO	58	0	58	0.2 %	0.0 %	0.2 %
14	9	11	OPEN MORTGAGE LLC	305	287	592	1.0 %	2.3 %	1.9 %	54		60	PARAMOUNT RESIDENTIA	58	0	58	0.2 %	0.0 %	0.2 %
12	13	12	CHERRY CREEK MORTGAG	349	161	510	1.1 %	1.3 %	1.6 %	54		60	GENEVA FINANCIAL LLC	58	0	58	0.2 %	0.0 %	0.2 %
11		13	ALL REVERSE MORTGAGE	353	0	353	1.1 %	0.0 %	1.1 %	57		63	NOVA FINANCIAL & INV	55	0	55	0.2 %	0.0 %	0.2 %
13	28	14	REVERSE MORTGAGESCOM	338	0	338	1.1 %	0.0 %	1.1 %	58		64	MOHAVE STATE BANK	54	0	54	0.2 %	0.0 %	0.2 %
1986	8	15	PLAZA HOME MORTGAGE	0	289	289	0.0 %	2.3 %	0.9 %	58		64	EAST COAST CAPITAL C	54	0	54	0.2 %	0.0 %	0.2 %
15		16	FINANCE OF AMERICA M	268	0	268	0.9 %	0.0 %	0.9 %	60		66	FAMILY FIRST FUNDING	52	0	52	0.2 %	0.0 %	0.2 %
16		17	ADVISORS MORTGAGE GR	259	0	259	0.8 %	0.0 %	0.8 %	153	19	67	UNITED NORTHERN MORT	18	31	49	0.1 %	0.2 %	0.2 %
17		18	ENNKAR INC	205	0	205	0.7 %	0.0 %	0.7 %	61		67	GATEWAY MORTGAGE GRO	49	0	49	0.2 %	0.0 %	0.2 %
19	21	19	NATIONWIDE EQUITIES	185	19	204	0.6 %	0.1 %	0.6 %	62		69	COMMUNITY FIRST NATI	48	0	48	0.2 %	0.0 %	0.2 %
18		20	AMERICAN PACIFIC MOR	203	0	203	0.6 %	0.0 %	0.6 %	63		70	MORTGAGE MASTER SERV	47	0	47	0.1 %	0.0 %	0.1 %
112	12	21	MONEY HOUSE INC	25	174	199	0.1 %	1.4 %	0.6 %	64		71	MEADOWBROOK FINANCIA	46	0	46	0.1 %	0.0 %	0.1 %
20		22	QUONTIC BANK FSB	154	0	154	0.5 %	0.0 %	0.5 %	65		72	AMERICA FIRST FEDERA	45	0	45	0.1 %	0.0 %	0.1 %
21		23	JET DIRECT FUNDING C	151	0	151	0.5 %	0.0 %	0.5 %	66		73	KRS CAPITAL PARTNERS	44	0	44	0.1 %	0.0 %	0.1 %
22		24	BROKER SOLUTIONS INC	150	0	150	0.5 %	0.0 %	0.5 %	67		74	OCEAN LENDING HOME L	43	0	43	0.1 %	0.0 %	0.1 %
23		25	M & T BANK	141	0	141	0.4 %	0.0 %	0.4 %	67		74	SIMONICH CORPORATION	43	0	43	0.1 %	0.0 %	0.1 %
34	18	26	FIRSTBANK	93	40	133	0.3 %	0.3 %	0.4 %	69		76	SIERRA PACIFIC MORTG	42	0	42	0.1 %	0.0 %	0.1 %
183	15	27	MCM HOLDINGS INC	14	118	132	0.0 %	0.9 %	0.4 %	70		77	C & E FINANCIAL GROU	41	0	41	0.1 %	0.0 %	0.1 %
24		28	VIP MORTGAGE INC	131	0	131	0.4 %	0.0 %	0.4 %	71		78	SUCCESS MORTGAGE PAR	40	0	40	0.1 %	0.0 %	0.1 %
249	14	29	SUN WEST MORTGAGE CO	10	119	129	0.0 %	0.9 %	0.4 %	71		78	CF CAPITAL GROUP	40	0	40	0.1 %	0.0 %	0.1 %
25		30	INTEGRITY 1ST MORTGA	118	0	118	0.4 %	0.0 %	0.4 %	71		78	HERITAGE HOME LOANS	40	0	40	0.1 %	0.0 %	0.1 %
26		31	RESOLUTE BANK	116	0	116	0.4 %	0.0 %	0.4 %	74		81	REVERSE FREEDOM LLC	39	0	39	0.1 %	0.0 %	0.1 %
27		32	PRIMARY RESIDENTIAL	108	0	108	0.3 %	0.0 %	0.3 %	74		81	CALIVER BEACH MORTGA	39	0	39	0.1 %	0.0 %	0.1 %
28		33	THE FEDERAL SAVINGS	106	0	106	0.3 %	0.0 %	0.3 %	74		81	PERRI FUNDING CORP	39	0	39	0.1 %	0.0 %	0.1 %
29		34	HOMEBRIDGE FINANCIAL	105	0	105	0.3 %	0.0 %	0.3 %	77		84	GOLDEN YEARS MORTGAG	38	0	38	0.1 %	0.0 %	0.1 %
31	25	35	GOODLIFE HOME LOANS	94	6	100	0.3 %	0.0 %	0.3 %	77		84	GREAT FLORIDA LENDIN	38	0	38	0.1 %	0.0 %	0.1 %
30		36	ACADEMY MORTGAGE COR	98	0	98	0.3 %	0.0 %	0.3 %	77		84	EAGLE HOME MORTGAGE	38	0	38	0.1 %	0.0 %	0.1 %
31		37	AMERICAN FINANCIAL N	94	0	94	0.3 %	0.0 %	0.3 %	77		84	ELITE FUNDING CORPOR	38	0	38	0.1 %	0.0 %	0.1 %
31		37	SUN AMERICAN MORTGAG	94	0	94	0.3 %	0.0 %	0.3 %	81		88	ARAMCO MORTGAGE INC	37	0	37	0.1 %	0.0 %	0.1 %
35		39	GUILD MORTGAGE COMPA	87	0	87	0.3 %	0.0 %	0.3 %	81		88	ACCESS REVERSE MORTG	37	0	37	0.1 %	0.0 %	0.1 %
36		40	SENIOR LENDING CORPO	85	0	85	0.3 %	0.0 %	0.3 %	81		88	CROSSCOUNTRY MORTGAG	37	0	37	0.1 %	0.0 %	0.1 %
232	16	41	1ST NATIONS REVERSE	11	73	84	0.0 %	0.6 %	0.3 %	84		91	GOLDWATER BANK NA	36	0	36	0.1 %	0.0 %	0.1 %
249	16	42	LAND-HOME FINANCIAL	10	73	83	0.0 %	0.6 %	0.3 %	84		91	ATLANTIC COAST MORTG	36	0	36	0.1 %	0.0 %	0.1 %
42	23	43	TOTAL MEDIA MANAGEME	72	9	81	0.2 %	0.1 %	0.3 %	86		93	MORTGAGESHOP LLC	35	0	35	0.1 %	0.0 %	0.1 %
37		44	C2 FINANCIAL CORPORA	80	0	80	0.3 %	0.0 %	0.3 %	86		93	TREBOR REVERSE LLC	35	0	35	0.1 %	0.0 %	0.1 %
38		45	SILVER LEAF MORTGAGE	79	0	79	0.3 %	0.0 %	0.3 %	86		93	REVERSE MORTGAGE ANS	35	0	35	0.1 %	0.0 %	0.1 %
39		46	TOWNEBANK	77	0	77	0.2 %	0.0 %	0.2 %	89		96	IREVERSE HOME LOANS	34	0	34	0.1 %	0.0 %	0.1 %
39		46	BAY EQUITY LLC	77	0	77	0.2 %	0.0 %	0.2 %	89		96	OMNI-FUND INC	34	0	34	0.1 %	0.0 %	0.1 %
41		48	FIRST AMERICAN HOME	76	0	76	0.2 %	0.0 %	0.2 %	89		96	AMERICAN LIBERTY MOR	34	0	34	0.1 %	0.0 %	0.1 %
43		49	UNIVERSAL LENDING CO	68	0	68	0.2 %	0.0 %	0.2 %	89		96	FSI MORTGAGE LLC	34	0	34	0.1 %	0.0 %	0.1 %
43		49	UNITED PACIFIC MORTG	68	0	68	0.2 %	0.0 %	0.2 %	93		100	HECM SENIOR HOME FIN	33	0	33	0.1 %	0.0 %	0.1 %

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Top 100 HECM Originators - October 2019 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,137	7,695	769.5	63.1 %	-9.7 %	47	96	AMERICAN LIBERTY MOR	6	26	2.6	500.0 %	-13.3 %
2	2	ONE REVERSE MORTGAGE	248	2,065	206.5	52.1 %	-14.7 %	52	33	SUN AMERICAN MORTGAG	5	81	8.1	-37.5 %	-40.9 %
3	3	SYNERGY ONE LENDING	165	1,206	120.6	34.1 %	2.4 %	52	34	SENIOR LENDING CORPO	5	77	7.7	-44.4 %	71.1 %
4	4	REVERSE MORTGAGE FUN	120	999	99.9	-1.6 %	-22.3 %	52	38	SILVER LEAF MORTGAGE	5	68	6.8	150.0 %	36.0 %
5	5	FAIRWAY INDEPENDENT	103	907	90.7	4.0 %	9.9 %	52	60	MOHAVE STATE BANK	5	42	4.2	400.0 %	5.0 %
6	12	OPEN MORTGAGE LLC	71	270	27.0	153.6 %	-32.2 %	52	72	C & E FINANCIAL GROU	5	36	3.6	0.0 %	2.9 %
7	6	FINANCE OF AMERICA R	58	755	75.5	-7.9 %	-42.7 %	52	73	CALIVER BEACH MORTGA	5	35	3.5	-16.7 %	0.0 %
8	7	LIBERTY HOME EQUITY	52	528	52.8	6.1 %	-49.4 %	52	74	SUCCESS MORTGAGE PAR	5	34	3.4	25.0 %	-34.6 %
9	9	HIGHTECHLENDING INC	33	337	33.7	73.7 %	-43.2 %	52	81	ARAMCO MORTGAGE INC	5	32	3.2	0.0 %	-52.9 %
10	8	LONGBRIDGE FINANCIAL	32	346	34.6	-37.3 %	-34.0 %	52	101	NORTHWEST REVERSE MO	5	25	2.5	0.0 %	
10	10	ALL REVERSE MORTGAGE	32	304	30.4	-15.8 %	-34.5 %	52	110	NORWICH COMMERCIAL G	5	23	2.3	150.0 %	-20.7 %
12	28	GOODLIFE HOME LOANS	31	94	9.4	342.9 %		52	137	SLADE MORTGAGE GROUP	5	18	1.8	66.7 %	-30.8 %
13	11	CHERRY CREEK MORTGAG	28	289	28.9	21.7 %	-14.2 %	63	40	TOTAL MEDIA MANAGEME	4	64	6.4	-20.0 %	-27.3 %
14	14	FINANCE OF AMERICA M	27	244	24.4	42.1 %	-24.5 %	63	48	PARAMOUNT RESIDENTIA	4	55	5.5	-63.6 %	3.8 %
14	19	NATIONWIDE EQUITIES	27	154	15.4	107.7 %	-61.1 %	63	52	ALPHA MORTGAGE CORPO	4	52	5.2	0.0 %	-11.9 %
16	16	ADVISORS MORTGAGE GR	22	225	22.5	15.8 %	-29.9 %	63	55	APPROVAL FIRST HOME	4	51	5.1	33.3 %	-50.5 %
17	17	ENNKAR INC	18	177	17.7	-21.7 %	-35.6 %	63	65	MEADOWBROOK FINANCIA	4	40	4.0	33.3 %	33.3 %
18	20	JET DIRECT FUNDING C	17	136	13.6	6.3 %	9.7 %	63	67	KRS CAPITAL PARTNERS	4	38	3.8	100.0 %	-30.9 %
18	21	BROKER SOLUTIONS INC	17	123	12.3	13.3 %	-19.6 %	63	74	GOLDEN YEARS MORTGAG	4	34	3.4	300.0 %	-59.5 %
18	23	VIP MORTGAGE INC	17	116	11.6	240.0 %	38.1 %	63	81	EAGLE HOME MORTGAGE	4	32	3.2	300.0 %	-34.7 %
21	25	INTEGRITY 1ST MORTGA	15	104	10.4	200.0 %	-3.7 %	63	92	LOANDEPOTCOM	4	27	2.7	33.3 %	-40.0 %
21	30	HOMEBRIDGE FINANCIAL	15	88	8.8	66.7 %	-35.3 %	63	101	THE PRIVATE BANK & T	4	25	2.5		19.0 %
21	32	AMERICAN FINANCIAL N	15	85	8.5	400.0 %	-62.4 %	63	105	GREEN MONARCH MORTGA	4	24	2.4	300.0 %	-29.4 %
24	26	THE FEDERAL SAVINGS	13	97	9.7	-13.3 %	-52.2 %	63	105	PS FINANCIAL SERVICE	4	24	2.4	300.0 %	14.3 %
24	37	C2 FINANCIAL CORPORA	13	70	7.0	44.4 %	-30.0 %	63	105	TREBOR REVERSE LLC	4	24	2.4		-52.0 %
24	69	ELITE FUNDING CORPOR	13	37	3.7	44.4 %	117.6 %	63	120	UNITED MORTGAGE CORP	4	21	2.1	300.0 %	-48.8 %
27	26	PRIMARY RESIDENTIAL	12	97	9.7	-7.7 %	19.8 %	63	127	REVERSE MORTGAGE LEN	4	20	2.0	33.3 %	-61.5 %
28	35	GUILD MORTGAGE COMPA	10	76	7.6	66.7 %	-23.2 %	63	131	HOMETOWN LENDERS LLC	4	19	1.9	300.0 %	
28	41	UNITED PACIFIC MORTG	10	60	6.0	100.0 %	-11.8 %	63	137	DALE ERNEST TILLMAN	4	18	1.8	100.0 %	-45.5 %
28	41	UNIVERSAL LENDING CO	10	60	6.0	400.0 %	-18.9 %	63	137	GALAPAGOS CAPITAL IN	4	18	1.8	100.0 %	50.0 %
31	44	THE REVERSE MORTGAGE	9	57	5.7	80.0 %	-14.9 %	63	137	NEW CASTLE MORTGAGE	4	18	1.8		-47.1 %
31	46	MAGNOLIA BANK INC	9	56	5.6	-18.2 %	64.7 %	63	173	BORBA INVESTMENTS IN	4	13	1.3	0.0 %	-55.2 %
31	52	EAST COAST CAPITAL C	9	52	5.2	800.0 %	36.8 %	63	184	SADDLEROCK INVESTMEN	4	12	1.2	300.0 %	-29.4 %
34	18	AMERICAN PACIFIC MOR	8	166	16.6	-50.0 %	-31.7 %	63	294	MORTGAGES UNLIMITED	4	7	0.7		-22.2 %
34	22	M & T BANK	8	119	11.9	-42.9 %	-43.3 %	85	44	TOWNEBANK	3	57	5.7	-25.0 %	-54.0 %
34	36	BAY EQUITY LLC	8	71	7.1	33.3 %	69.0 %	85	67	CF CAPITAL GROUP	3	38	3.8	-25.0 %	-2.6 %
34	52	AMERICAN FINANCIAL M	8	52	5.2	100.0 %	-14.8 %	85	69	HERITAGE HOME LOANS	3	37	3.7	0.0 %	42.3 %
34	62	AMERICA FIRST FEDERA	8	41	4.1		-28.1 %	85	74	PERRI FUNDING CORP	3	34	3.4	-25.0 %	-5.6 %
34	131	MID AMERICA MORTGAGE	8	19	1.9	166.7 %		85	78	GREAT FLORIDA LENDIN	3	33	3.3	-40.0 %	-40.0 %
40	15	REVERSE MORTGAGESCOM	7	241	24.1	-53.3 %	-55.5 %	85	78	OMNI-FUND INC	3	33	3.3	200.0 %	-28.3 %
40	30	ACADEMY MORTGAGE COR	7	88	8.8	-36.4 %	27.5 %	85	81	ATLANTIC COAST MORTG	3	32	3.2	200.0 %	-11.1 %
40	43	NATIONWIDE MORTGAGE	7	59	5.9	0.0 %		85	88	MAC5 MORTGAGE INC	3	29	2.9	0.0 %	-43.1 %
40	46	GENEVA FINANCIAL LLC	7	56	5.6	40.0 %	154.5 %	85	96	REVERSE MORTGAGE EDU	3	26	2.6	0.0 %	-42.2 %
40	48	GUARANTEED RATE INC	7	55	5.5	75.0 %	-40.2 %	85	96	IREVERSE HOME LOANS	3	26	2.6	50.0 %	-78.7 %
40	50	PREMIER MORTGAGE RES	7	54	5.4	16.7 %	38.5 %	85	110	FOUNTAIN CITY FUNDIN	3	23	2.3	50.0 %	-46.5 %
40	66	MORTGAGE MASTER SERV	7	39	3.9	40.0 %	143.8 %	85	114	FIRST MIDWEST BANK	3	22	2.2	50.0 %	-46.3 %
47	24	QUONTIC BANK FSB	6	113	11.3	100.0 %	-67.5 %	85	114	AAA NORTHEAST BANK	3	22	2.2	200.0 %	-33.3 %
47	39	FIRST AMERICAN HOME	6	66	6.6	-40.0 %	-22.4 %	85	120	CITIZENS FIRST BANK	3	21	2.1	-25.0 %	23.5 %
47	51	BANK OF ENGLAND	6	53	5.3	100.0 %	-29.3 %	85	120	CITYWIDE HOME LOANS	3	21	2.1		-38.2 %
47	59	FAMILY FIRST FUNDING	6	44	4.4	-25.0 %	100.0 %	85	127	CENTRAL PACIFIC BANK	3	20	2.0	50.0 %	0.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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