

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through August 2018

Next Release Date: Week 4 of November

Retail
Endorsement Growth

8.2 %

Wholesale
Endorsement Growth

12.1 %

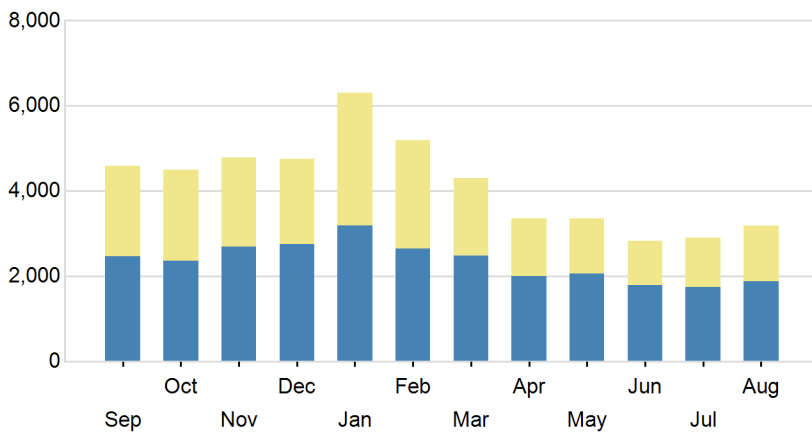
Total
Endorsement Growth

9.8 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	2,458	-4.6 %	2,133	-9.1 %	4,591	-6.7 %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Feb	2,649	-16.9 %	2,546	-18.4 %	5,195	-17.6 %
Mar	2,483	-6.3 %	1,815	-28.7 %	4,298	-17.3 %
Apr	1,996	-19.6 %	1,350	-25.6 %	3,346	-22.1 %
May	2,062	3.3 %	1,289	-4.5 %	3,351	0.1 %
Jun	1,790	-13.2 %	1,043	-19.1 %	2,833	-15.5 %
Jul	1,737	-3.0 %	1,170	12.2 %	2,907	2.6 %
Aug	1,880	8.2 %	1,311	12.1 %	3,191	9.8 %
Total	28,049		21,996		50,045	



(682) 651-5632

info@rminsight.net

www.rminsight.net

Interested in industry commentary, data and analysis? [CLICK HERE](#)
 Subscribe to our [FREE ReverseIQ Newsletter](#) and [FREE Industry Reports](#)

Top 10 by Retail and Wholesale Volume														
Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,172	1,052	1,215	1,217	1,320	1,250	1,216	934	1,050	906	825	878	13,035	26.0%
FINANCE OF AMERICA REVER	933	863	730	703	1,028	932	610	524	489	412	456	506	8,186	16.4%
REVERSE MORTGAGE FUNDING	530	546	587	672	884	496	428	383	334	283	312	308	5,763	11.5%
LIBERTY HOME EQUITY SOLU	297	430	370	270	840	791	589	237	188	117	225	212	4,566	9.1%
ONE REVERSE MORTGAGE LLC	282	251	277	265	296	253	261	271	216	214	225	275	3,086	6.2%
SYNERGY ONE LENDING INC	289	306	357	346	368	206	175	164	180	168	145	168	2,872	5.7%
LIVE WELL FINANCIAL INC	247	197	212	211	214	136	185	126	176	152	155	186	2,197	4.4%
LONGBRIDGE FINANCIAL LLC	93	77	149	188	355	224	117	119	146	123	114	127	1,832	3.7%
HIGHTECHLENDING INC	86	109	115	81	105	192	129	81	67	58	64	51	1,138	2.3%
FAIRWAY INDEPENDENT MORT	95	95	57	59	157	99	72	95	61	50	72	74	986	2.0%
Total	4,024	3,926	4,069	4,012	5,567	4,579	3,782	2,934	2,907	2,483	2,593	2,785	43,661	87.2%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,645	2,390	13,035	7.4 %	-20.9 %	0.8 %	82 %	18 %	21.3 %	10.9 %	26.0 %
FINANCE OF AMERICA REVERS	4	1	2	1,801	6,385	8,186	-0.2 %	-9.3 %	-7.4 %	22 %	78 %	3.6 %	29.0 %	16.4 %
REVERSE MORTGAGE FUNDING	3	2	3	1,991	3,772	5,763	-22.2 %	-4.4 %	-11.4 %	35 %	65 %	4.0 %	17.1 %	11.5 %
LIBERTY HOME EQUITY SOLUT	7	3	4	1,295	3,271	4,566	-26.5 %	-4.0 %	-11.7 %	28 %	72 %	2.6 %	14.9 %	9.1 %
ONE REVERSE MORTGAGE LLC	2	22	5	3,065	21	3,086	0.2 %	>1,000%	0.9 %	99 %	1 %	6.1 %	0.1 %	6.2 %
SYNERGY ONE LENDING INC	5	5	6	1,674	1,198	2,872	9.9 %	-13.1 %	-1.0 %	58 %	42 %	3.3 %	5.4 %	5.7 %
LIVE WELL FINANCIAL INC	6	7	7	1,410	787	2,197	32.9 %	-15.6 %	10.2 %	64 %	36 %	2.8 %	3.6 %	4.4 %
LONGBRIDGE FINANCIAL LLC	11	6	8	680	1,152	1,832	56.7 %	71.9 %	65.9 %	37 %	63 %	1.4 %	5.2 %	3.7 %
HIGHTECHLENDING INC	9	10	9	797	341	1,138	-25.0 %	-4.5 %	-19.9 %	70 %	30 %	1.6 %	1.6 %	2.3 %
FAIRWAY INDEPENDENT MORTG	8		10	986	0	986	55.0 %	NaN	55.0 %	100 %	0 %	2.0 %		2.0 %
Total				24,344	19,317	43,661	2.2 %	-6.9 %	-2.0 %	56 %	44 %	48.6 %	87.8 %	87.2 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,645	2,390	13,035	731	-630	101	82 %	18 %	21.3 %	10.9 %	26.0 %
FAIRWAY INDEPENDENT MORTG	8		10	986	0	986	350	0	350	100 %	0 %	2.0 %		2.0 %
LIVE WELL FINANCIAL INC	6	7	7	1,410	787	2,197	349	-146	203	64 %	36 %	2.8 %	3.6 %	4.4 %
LONGBRIDGE FINANCIAL LLC	11	6	8	680	1,152	1,832	246	482	728	37 %	63 %	1.4 %	5.2 %	3.7 %
1ST NATIONS REVERSE MORTG	26	14	18	238	221	459	190	213	403	52 %	48 %	0.5 %	1.0 %	0.9 %
Total				13,959	4,550	18,509	1,866	-81	1,785	75 %	25 %	27.9 %	20.7 %	37.0 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	11	6	8	680	1,152	1,832	246	482	728	37 %	63 %	1.4 %	5.2 %	3.7 %
OPEN MORTGAGE LLC	16	9	11	469	402	871	-92	306	214	54 %	46 %	0.9 %	1.8 %	1.7 %
1ST NATIONS REVERSE MORTG	26	14	18	238	221	459	190	213	403	52 %	48 %	0.5 %	1.0 %	0.9 %
MONEY HOUSE INC	153	12	27	36	264	300	-121	130	9	12 %	88 %	0.1 %	1.2 %	0.6 %
NATIONWIDE EQUITIES CORPO	12	18	13	648	121	769	-653	52	-601	84 %	16 %	1.3 %	0.6 %	1.5 %
Total				2,071	2,160	4,231	-430	1,183	753	49 %	51 %	4.1 %	9.8 %	8.5 %

Paid Advertisement

Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	553	45 %
REVERSE MORTGAGE FUNDING LLC	299	39 %
LIBERTY HOME EQUITY SOLUTIONS INC	503	32 %
AMERICAN ADVISORS GROUP	473	23 %
SYNERGY ONE LENDING INC	137	25 %
LONGBRIDGE FINANCIAL LLC	44	24 %
LIVE WELL FINANCIAL INC	100	16 %
PLAZA HOME MORTGAGE INC	265	55 %
OPEN MORTGAGE LLC	57	26 %
HIGHTECHLENDING INC	144	44 %

This ad space is available.

Please [contact us](#) for information on pricing.

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2018

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	10,645	2,390	13,035	21.3 %	10.9 %	26.0 %	46	51	51	FRANKLIN FIRST FINAN	123	0	123	0.2 %	0.0 %	0.2 %
4	1	2	FINANCE OF AMERICA R	1,801	6,385	8,186	3.6 %	29.0 %	16.4 %	47	52	52	BANK OF ENGLAND	119	0	119	0.2 %	0.0 %	0.2 %
3	2	3	REVERSE MORTGAGE FUN	1,991	3,772	5,763	4.0 %	17.1 %	11.5 %	48	53	53	MORTGAGE BROKERS SER	118	0	118	0.2 %	0.0 %	0.2 %
7	3	4	LIBERTY HOME EQUITY	1,295	3,271	4,566	2.6 %	14.9 %	9.1 %	49	54	54	PRIMARY RESIDENTIAL	111	0	111	0.2 %	0.0 %	0.2 %
2	22	5	ONE REVERSE MORTGAGE	3,065	21	3,086	6.1 %	0.1 %	6.2 %	50	26	55	TOTAL MEDIA MANAGEME	108	1	109	0.2 %	0.0 %	0.2 %
5	5	6	SYNERGY ONE LENDING	1,674	1,198	2,872	3.3 %	5.4 %	5.7 %	51	56	56	NOVA FINANCIAL & INV	106	0	106	0.2 %	0.0 %	0.2 %
6	7	7	LIVE WELL FINANCIAL	1,410	787	2,197	2.8 %	3.6 %	4.4 %	52	57	57	SENIOR FUNDING ASSOC	102	0	102	0.2 %	0.0 %	0.2 %
11	6	8	LONGBRIDGE FINANCIAL	680	1,152	1,832	1.4 %	5.2 %	3.7 %	53	58	58	PACIFIC RESIDENTIAL	101	0	101	0.2 %	0.0 %	0.2 %
9	10	9	HIGHTECHLENDING INC	797	341	1,138	1.6 %	1.6 %	2.3 %	144	20	59	UNITED NORTHERN MORT	39	59	98	0.1 %	0.3 %	0.2 %
8	10	10	FAIRWAY INDEPENDENT	986	0	986	2.0 %	0.0 %	2.0 %	54	60	60	GOLDWATER BANK NA	96	0	96	0.2 %	0.0 %	0.2 %
16	9	11	OPEN MORTGAGE LLC	469	402	871	0.9 %	1.8 %	1.7 %	333	19	61	THE MONEY SOURCE INC	14	80	94	0.0 %	0.4 %	0.2 %
10	26	12	REVERSE MORTGAGESCOM	791	1	792	1.6 %	0.0 %	1.6 %	55	61	61	AMERICAN FINANCIAL M	94	0	94	0.2 %	0.0 %	0.2 %
12	18	13	NATIONWIDE EQUITIES	648	121	769	1.3 %	0.6 %	1.5 %	56	63	63	ARAMCO MORTGAGE INC	93	0	93	0.2 %	0.0 %	0.2 %
14	11	14	FIRSTBANK	488	275	763	1.0 %	1.3 %	1.5 %	57	64	64	AMRES CORPORATION	89	0	89	0.2 %	0.0 %	0.2 %
17	15	15	CHERRY CREEK MORTGAG	457	220	677	0.9 %	1.0 %	1.4 %	58	65	65	UNITED PACIFIC MORTG	86	0	86	0.2 %	0.0 %	0.2 %
13	16	16	ALL REVERSE MORTGAGE	557	0	557	1.1 %	0.0 %	1.1 %	58	65	65	MOVEMENT MORTGAGE LL	86	0	86	0.2 %	0.0 %	0.2 %
15	17	17	ADVISORS MORTGAGE GR	479	0	479	1.0 %	0.0 %	1.0 %	60	67	67	REVERSE MORTGAGE COR	83	0	83	0.2 %	0.0 %	0.2 %
26	14	18	1ST NATIONS REVERSE	238	221	459	0.5 %	1.0 %	0.9 %	61	68	68	SILVER LEAF MORTGAGE	82	0	82	0.2 %	0.0 %	0.2 %
18	19	19	QUONTIC BANK FSB	449	0	449	0.9 %	0.0 %	0.9 %	62	69	69	SENIOR LENDING CORPO	81	0	81	0.2 %	0.0 %	0.2 %
19	20	20	FINANCE OF AMERICA M	420	0	420	0.8 %	0.0 %	0.8 %	62	69	69	CALIBER HOME LOANS I	81	0	81	0.2 %	0.0 %	0.2 %
672	8	21	PLAZA HOME MORTGAGE	4	406	410	0.0 %	1.8 %	0.8 %	64	71	71	THE REVERSE MORTGAGE	78	0	78	0.2 %	0.0 %	0.2 %
20	22	22	RESOLUTE BANK	397	0	397	0.8 %	0.0 %	0.8 %	64	71	71	GEORGETOWN MORTGAGE	78	0	78	0.2 %	0.0 %	0.2 %
21	23	23	ENNKAR INC	375	0	375	0.7 %	0.0 %	0.7 %	66	73	73	ALPHA MORTGAGE CORPO	77	0	77	0.2 %	0.0 %	0.2 %
22	24	24	AMERICAN PACIFIC MOR	350	0	350	0.7 %	0.0 %	0.7 %	67	74	74	PEOPLES BANK	75	0	75	0.1 %	0.0 %	0.1 %
23	25	25	THE FEDERAL SAVINGS	339	0	339	0.7 %	0.0 %	0.7 %	68	75	75	MAC5 MORTGAGE INC	74	0	74	0.1 %	0.0 %	0.1 %
24	26	26	AMERICAN FINANCIAL N	322	0	322	0.6 %	0.0 %	0.6 %	69	76	76	BAY EQUITY LLC	71	0	71	0.1 %	0.0 %	0.1 %
153	12	27	MONEY HOUSE INC	36	264	300	0.1 %	1.2 %	0.6 %	69	76	76	ACADEMY MORTGAGE COR	71	0	71	0.1 %	0.0 %	0.1 %
25	28	28	M & T BANK	284	0	284	0.6 %	0.0 %	0.6 %	69	76	76	EAGLE HOME MORTGAGE	71	0	71	0.1 %	0.0 %	0.1 %
171	13	29	MCM HOLDINGS INC	31	228	259	0.1 %	1.0 %	0.5 %	72	79	79	TRINITY REVERSE MORT	70	0	70	0.1 %	0.0 %	0.1 %
333	16	30	SUN WEST MORTGAGE CO	14	209	223	0.0 %	1.0 %	0.4 %	72	79	79	REVERSE FREEDOM LLC	70	0	70	0.1 %	0.0 %	0.1 %
27	31	31	BROKER SOLUTIONS INC	218	0	218	0.4 %	0.0 %	0.4 %	74	81	81	GREAT FLORIDA LENDIN	68	0	68	0.1 %	0.0 %	0.1 %
28	32	32	IREVERSE HOME LOANS	197	0	197	0.4 %	0.0 %	0.4 %	75	82	82	AEGEAN FINANCIAL INC	67	0	67	0.1 %	0.0 %	0.1 %
29	33	33	APPROVAL FIRST HOME	188	0	188	0.4 %	0.0 %	0.4 %	76	83	83	KRS CAPITAL PARTNERS	66	0	66	0.1 %	0.0 %	0.1 %
30	34	34	HOMEBRIDGE FINANCIAL	183	0	183	0.4 %	0.0 %	0.4 %	76	83	83	PEOPLES HOME EQUITY	66	0	66	0.1 %	0.0 %	0.1 %
31	35	35	INTERCONTINENTAL CAP	171	0	171	0.3 %	0.0 %	0.3 %	78	85	85	REVERSE MORTGAGE EDU	64	0	64	0.1 %	0.0 %	0.1 %
32	36	36	SUN AMERICAN MORTGAG	165	0	165	0.3 %	0.0 %	0.3 %	78	85	85	UNITED MORTGAGE CORP	64	0	64	0.1 %	0.0 %	0.1 %
192	17	36	LAND-HOME FINANCIAL	28	137	165	0.1 %	0.6 %	0.3 %	78	85	85	FULTON BANK NA	64	0	64	0.1 %	0.0 %	0.1 %
33	38	38	TOWNEBANK	162	0	162	0.3 %	0.0 %	0.3 %	81	88	88	SUCCESS MORTGAGE PAR	63	0	63	0.1 %	0.0 %	0.1 %
34	39	39	SECURE LENDING INCOR	139	0	139	0.3 %	0.0 %	0.3 %	81	88	88	LOANDEPOTCOM	63	0	63	0.1 %	0.0 %	0.1 %
35	40	40	GOLDEN YEARS MORTGAG	138	0	138	0.3 %	0.0 %	0.3 %	83	90	90	SENIOR ADVANTAGE ASS	62	0	62	0.1 %	0.0 %	0.1 %
36	41	41	EVOLVE BANK & TRUST	130	0	130	0.3 %	0.0 %	0.3 %	131	23	90	LENOX FINANCIAL MORT	43	19	62	0.1 %	0.1 %	0.1 %
36	41	41	INTEGRITY 1ST MORTGA	130	0	130	0.3 %	0.0 %	0.3 %	84	92	92	A NEW MEXICO REVERSE	61	0	61	0.1 %	0.0 %	0.1 %
36	41	41	GUILD MORTGAGE COMPA	130	0	130	0.3 %	0.0 %	0.3 %	85	93	93	MORTGAGESHOP LLC	60	0	60	0.1 %	0.0 %	0.1 %
36	41	41	JET DIRECT FUNDING C	130	0	130	0.3 %	0.0 %	0.3 %	85	93	93	ACCESS REVERSE MORTG	60	0	60	0.1 %	0.0 %	0.1 %
40	45	45	UNIVERSAL LENDING CO	128	0	128	0.3 %	0.0 %	0.3 %	85	93	93	GREEN MONARCH MORTGA	60	0	60	0.1 %	0.0 %	0.1 %
40	45	45	C2 FINANCIAL CORPORA	128	0	128	0.3 %	0.0 %	0.3 %	88	96	96	GW GOLDEN ENTERPRISE	59	0	59	0.1 %	0.0 %	0.1 %
42	47	47	GUARANTEED RATE INC	127	0	127	0.3 %	0.0 %	0.3 %	88	96	96	ON Q FINANCIAL INC	59	0	59	0.1 %	0.0 %	0.1 %
43	48	48	FIRST AMERICAN HOME	126	0	126	0.3 %	0.0 %	0.3 %	90	98	98	OMNI-FUND INC	58	0	58	0.1 %	0.0 %	0.1 %
44	49	49	COMMUNITY FIRST NATI	125	0	125	0.2 %	0.0 %	0.2 %	90	98	98	FIRST MIDWEST BANK	58	0	58	0.1 %	0.0 %	0.1 %
44	49	49	VIP MORTGAGE INC	125	0	125	0.2 %	0.0 %	0.2 %	92	100	100	VERITAS FUNDING LLC	57	0	57	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.
 Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

25910 Acero | Suite 140 | Mission Viejo, CA 92691
 (682) 651-5632
<http://www.rmainsight.net>

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.

Top 100 HECM Originators - August 2018 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	739	7,021	877.6	5.4 %	0.0 %	50	43	FIRST AMERICAN HOME	6	71	8.9	0.0 %	-39.8 %
2	2	ONE REVERSE MORTGAGE	267	1,991	248.9	20.3 %	-0.7 %	50	69	PARAMOUNT RESIDENTIA	6	44	5.5	200.0 %	300.0 %
3	4	FINANCE OF AMERICA R	137	1,094	136.8	5.4 %	-13.4 %	50	71	SILVER LEAF MORTGAGE	6	42	5.3	-25.0 %	-32.3 %
4	7	LIVE WELL FINANCIAL	128	866	108.3	19.6 %	19.8 %	50	71	FULTON BANK NA	6	42	5.3	-25.0 %	-19.2 %
5	5	SYNERGY ONE LENDING	108	964	120.5	5.9 %	-11.9 %	50	76	EAGLE HOME MORTGAGE	6	40	5.0	100.0 %	2.6 %
6	3	REVERSE MORTGAGE FUN	81	1,096	137.0	-26.4 %	-36.6 %	50	76	LOANDEPOTCOM	6	40	5.0	200.0 %	8.1 %
7	8	FAIRWAY INDEPENDENT	74	680	85.0	2.8 %	40.2 %	50	119	PREMIER MORTGAGE RES	6	29	3.6	500.0 %	-9.4 %
8	10	REVERSE MORTGAGESCOM	71	482	60.3	222.7 %	-32.6 %	50	128	AAA NORTHEAST BANK	6	28	3.5	200.0 %	-34.9 %
9	6	LIBERTY HOME EQUITY	51	893	111.6	-16.4 %	-32.3 %	59	31	TOWNEBANK	5	107	13.4	-54.5 %	0.9 %
10	11	LONGBRIDGE FINANCIAL	40	455	56.9	66.7 %	60.2 %	59	38	SECURE LENDING INCOR	5	81	10.1	-28.6 %	-6.9 %
11	18	FINANCE OF AMERICA M	39	269	33.6	116.7 %	14.5 %	59	41	FRANKLIN FIRST FINAN	5	72	9.0	66.7 %	-21.7 %
12	16	QUONTIC BANK FSB	37	277	34.6	2.8 %	-6.1 %	59	43	GOLDEN YEARS MORTGAG	5	71	8.9	25.0 %	-62.8 %
13	9	HIGHTECHLENDING INC	36	512	64.0	-25.0 %	-28.6 %	59	47	VIP MORTGAGE INC	5	66	8.3	-37.5 %	-25.8 %
13	12	ALL REVERSE MORTGAGE	36	397	49.6	2.9 %	29.7 %	59	51	PACIFIC RESIDENTIAL	5	63	7.9	-16.7 %	-17.1 %
15	21	ENNKAR INC	35	232	29.0	169.2 %	-18.9 %	59	55	NOVA FINANCIAL & INV	5	56	7.0	-44.4 %	-16.4 %
16	19	CHERRY CREEK MORTGAG	34	266	33.3	21.4 %	12.2 %	59	60	ALPHA MORTGAGE CORPO	5	53	6.6	0.0 %	1.9 %
17	13	OPEN MORTGAGE LLC	31	358	44.8	55.0 %	-4.8 %	59	63	GOLDWATER BANK NA	5	50	6.3	-16.7 %	-33.3 %
18	17	ADVISORS MORTGAGE GR	27	276	34.5	8.0 %	-40.9 %	59	66	PEOPLES HOME EQUITY	5	46	5.8	150.0 %	27.8 %
19	15	FIRSTBANK	25	304	38.0	-39.0 %	-22.4 %	59	67	REVERSE MORTGAGE LEN	5	45	5.6	150.0 %	150.0 %
20	14	NATIONWIDE EQUITIES	23	356	44.5	-8.0 %	-58.3 %	59	71	MAC5 MORTGAGE INC	5	42	5.3	25.0 %	-10.6 %
21	22	AMERICAN PACIFIC MOR	22	209	26.1	15.8 %	6.1 %	59	76	SUCCESS MORTGAGE PAR	5	40	5.0	66.7 %	-20.0 %
22	26	BROKER SOLUTIONS INC	21	125	15.6	31.3 %	-13.2 %	59	112	CHURCHILL MORTGAGE C	5	30	3.8	0.0 %	-30.2 %
23	25	M & T BANK	19	163	20.4	35.7 %	-22.4 %	59	128	CALIVER BEACH MORTGA	5	28	3.5	30.0 %	40.0 %
24	20	RESOLUTE BANK	17	254	31.8	41.7 %	-30.0 %	59	158	COLUMBUS CAPITAL LEN	5	21	2.6	66.7 %	90.9 %
24	23	AMERICAN FINANCIAL N	17	205	25.6	88.9 %	-5.1 %	59	173	MCM HOLDINGS INC	5	19	2.4	90.0 %	90.0 %
26	24	THE FEDERAL SAVINGS	16	187	23.4	6.7 %	-38.7 %	59	275	ALL FINANCIAL SERVIC	5	11	1.4		-54.2 %
27	37	INTEGRITY 1ST MORTGA	13	82	10.3	62.5 %	-18.0 %	77	39	GUARANTEED RATE INC	4	78	9.8	-33.3 %	-20.4 %
27	55	ACADEMY MORTGAGE COR	13	56	7.0	116.7 %	143.5 %	77	47	ARAMCO MORTGAGE INC	4	66	8.3	100.0 %	-1.5 %
29	27	HOMEBRIDGE FINANCIAL	11	116	14.5	37.5 %	18.4 %	77	52	UNIVERSAL LENDING CO	4	60	7.5	-66.7 %	-41.7 %
29	34	JET DIRECT FUNDING C	11	88	11.0	37.5 %	60.0 %	77	58	AMERICAN FINANCIAL M	4	55	6.9	100.0 %	3.8 %
31	33	APPROVAL FIRST HOME	10	94	11.8	25.0 %	-42.0 %	77	81	SENIOR LENDING CORPO	4	38	4.8	-20.0 %	-50.0 %
31	88	BAY EQUITY LLC	10	37	4.6	900.0 %	-50.0 %	77	92	CROSSCOUNTRY MORTGAG	4	36	4.5	33.3 %	71.4 %
33	30	SUN AMERICAN MORTGAG	9	111	13.9	-40.0 %	-20.1 %	77	92	DANIEL JOSEPH PALEMO	4	36	4.5	100.0 %	63.6 %
33	45	TOTAL MEDIA MANAGEME	9	70	8.8	12.5 %	-23.1 %	77	104	FIRST MIDWEST BANK	4	33	4.1	-20.0 %	-17.5 %
35	34	C2 FINANCIAL CORPORA	8	88	11.0	60.0 %	7.3 %	77	106	CF CAPITAL GROUP	4	32	4.0	300.0 %	-17.9 %
35	46	PRIMARY RESIDENTIAL	8	69	8.6	60.0 %	-33.0 %	77	128	GATEWAY MORTGAGE GRO	4	28	3.5	0.0 %	0.0 %
35	74	TREBOR REVERSE LLC	8	41	5.1		192.9 %	77	135	MEADOWBROOK FINANCIA	4	26	3.3	-20.0 %	-36.6 %
35	76	REVERSE FREEDOM LLC	8	40	5.0	166.7 %	-29.8 %	77	140	BANK OF UTAH	4	25	3.1	100.0 %	56.3 %
35	81	ON Q FINANCIAL INC	8	38	4.8	60.0 %	8.6 %	77	144	EVERGREEN MONEYSOURC	4	24	3.0	0.0 %	-17.2 %
35	144	KELLY MORTGAGE INC	8	24	3.0	300.0 %	2,300.0 %	77	144	CMG MORTGAGE INC	4	24	3.0	300.0 %	33.3 %
35	209	FAMILY FIRST FUNDING	8	15	1.9	700.0 %	50.0 %	77	158	THE MORTGAGE FIRM IN	4	21	2.6	33.3 %	75.0 %
42	28	1ST NATIONS REVERSE	7	115	14.4	40.0 %	144.7 %	77	173	THE PRIVATE BANK & T	4	19	2.4	100.0 %	-53.7 %
42	32	IREVERSE HOME LOANS	7	105	13.1	-30.0 %	-49.3 %	77	190	CHOICE LENDING CORPO	4	17	2.1	300.0 %	30.8 %
42	36	GUILD MORTGAGE COMPA	7	85	10.6	-12.5 %	23.2 %	77	209	AMERICAN FINANCING C	4	15	1.9	300.0 %	650.0 %
42	41	COMMUNITY FIRST NATI	7	72	9.0	40.0 %	-48.2 %	77	244	THE SENIOR EQUITY GR	4	13	1.6		-62.9 %
42	53	THE REVERSE MORTGAGE	7	58	7.3	-22.2 %	23.4 %	96	49	BANK OF ENGLAND	3	64	8.0	-50.0 %	-66.1 %
42	55	MOVEMENT MORTGAGE LL	7	56	7.0	-36.4 %	14.3 %	96	54	EVOLVE BANK & TRUST	3	57	7.1	0.0 %	-61.0 %
42	58	UNITED PACIFIC MORTG	7	55	6.9	75.0 %	-24.7 %	96	61	CALIBER HOME LOANS I	3	52	6.5	-40.0 %	-3.7 %
42	88	GULF COAST BANK AND	7	37	4.6	40.0 %	236.4 %	96	65	AMERICA FIRST FEDERA	3	47	5.9	50.0 %	56.7 %
50	29	INTERCONTINENTAL CAP	6	114	14.3	-45.5 %	-14.9 %	96	70	GREAT FLORIDA LENDIN	3	43	5.4	-50.0 %	-2.3 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



Your Reverse Mortgage Lending Partner. Putting the pieces together . . . Together.

Expand Your Business. Satisfy Your Clients.

Approved GNMA Issuer.
Cherry Creek Mortgage Co., Inc. NMLS #3001 dba 1st Reverse Mortgage USA®.
All Rights Reserved. 3609 S. Wadsworth Blvd., Suite 500 Lakewood, CO 80235.

If you are looking for a new investor relationship and additional liquidity in the secondary markets for all reverse mortgage products, please contact 1st Reverse Mortgage USA® at (877) 217-0166 or www.1strmusa.com

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.