

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through July 2018

Next Release Date: Week 4 of October

### Retail Endorsement Growth

# -3.0 %

### Wholesale Endorsement Growth

# 12.2 %

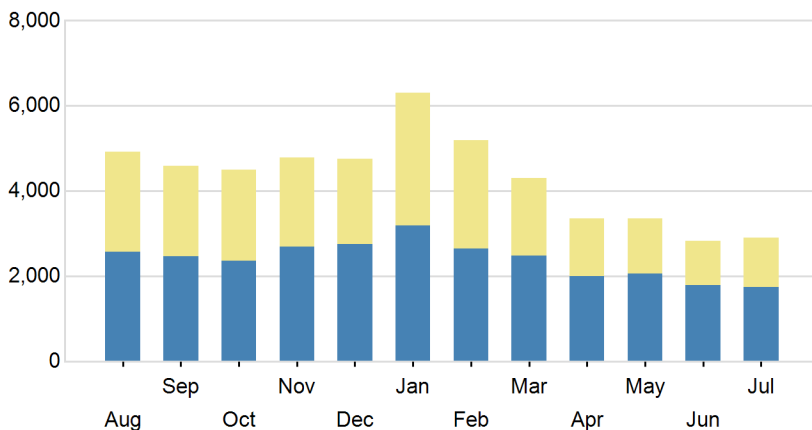
### Total Endorsement Growth

# 2.6 %

Figures above reflect change from prior month

## PERFORMANCE

### Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Aug	2,577	17.8 %	2,346	13.6 %	4,923	15.8 %
Sep	2,458	-4.6 %	2,133	-9.1 %	4,591	-6.7 %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Feb	2,649	-16.9 %	2,546	-18.4 %	5,195	-17.6 %
Mar	2,483	-6.3 %	1,815	-28.7 %	4,298	-17.3 %
Apr	1,996	-19.6 %	1,350	-25.6 %	3,346	-22.1 %
May	2,062	3.3 %	1,289	-4.5 %	3,351	0.1 %
Jun	1,790	-13.2 %	1,043	-19.1 %	2,833	-15.5 %
Jul	1,737	-3.0 %	1,170	12.2 %	2,907	2.6 %
Total	28,746		23,031		51,777	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,194	1,172	1,052	1,215	1,217	1,320	1,250	1,216	934	1,050	906	825	13,351	25.8%
FINANCE OF AMERICA REVER	1,092	933	863	730	703	1,028	932	610	524	489	412	456	8,772	16.9%
REVERSE MORTGAGE FUNDING	573	530	546	587	672	884	496	428	383	334	283	312	6,028	11.6%
LIBERTY HOME EQUITY SOLU	394	297	430	370	270	840	791	589	237	188	117	225	4,748	9.2%
ONE REVERSE MORTGAGE LLC	313	282	251	277	265	296	253	261	271	216	214	225	3,124	6.0%
SYNERGY ONE LENDING INC	306	289	306	357	346	368	206	175	164	180	168	145	3,010	5.8%
LIVE WELL FINANCIAL INC	181	247	197	212	211	214	136	185	126	176	152	155	2,192	4.2%
LONGBRIDGE FINANCIAL LLC	70	93	77	149	188	355	224	117	119	146	123	114	1,775	3.4%
HIGHTECHLENDING INC	119	86	109	115	81	105	192	129	81	67	58	64	1,206	2.3%
FAIRWAY INDEPENDENT MORT	88	95	95	57	59	157	99	72	95	61	50	72	1,000	1.9%
<b>Total</b>	<b>4,330</b>	<b>4,024</b>	<b>3,926</b>	<b>4,069</b>	<b>4,012</b>	<b>5,567</b>	<b>4,579</b>	<b>3,782</b>	<b>2,934</b>	<b>2,907</b>	<b>2,483</b>	<b>2,593</b>	<b>45,206</b>	<b>87.3%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,831	2,520	13,351	11.7 %	-15.4 %	5.4 %	81 %	19 %	20.9 %	10.9 %	25.8 %
FINANCE OF AMERICA REVERS	4	1	2	1,872	6,900	8,772	5.1 %	1.1 %	1.9 %	21 %	79 %	3.6 %	30.0 %	16.9 %
REVERSE MORTGAGE FUNDING	3	2	3	2,121	3,907	6,028	-20.3 %	-1.6 %	-9.1 %	35 %	65 %	4.1 %	17.0 %	11.6 %
LIBERTY HOME EQUITY SOLUT	6	3	4	1,401	3,347	4,748	-16.6 %	0.9 %	-5.0 %	30 %	70 %	2.7 %	14.5 %	9.2 %
ONE REVERSE MORTGAGE LLC	2	24	5	3,111	13	3,124	2.2 %	>1,000%	2.7 %	100 %	0 %	6.0 %	0.1 %	6.0 %
SYNERGY ONE LENDING INC	5	5	6	1,716	1,294	3,010	14.6 %	-1.4 %	7.1 %	57 %	43 %	3.3 %	5.6 %	5.8 %
LIVE WELL FINANCIAL INC	7	7	7	1,369	823	2,192	31.5 %	-10.4 %	11.8 %	62 %	38 %	2.6 %	3.6 %	4.2 %
LONGBRIDGE FINANCIAL LLC	12	6	8	668	1,107	1,775	61.7 %	71.6 %	67.8 %	38 %	62 %	1.3 %	4.8 %	3.4 %
HIGHTECHLENDING INC	9	10	9	844	362	1,206	-22.6 %	4.0 %	-16.1 %	70 %	30 %	1.6 %	1.6 %	2.3 %
FAIRWAY INDEPENDENT MORTG	8		10	1,000	0	1,000	61.8 %	NaN	61.8 %	100 %	0 %	1.9 %		1.9 %
<b>Total</b>				<b>24,933</b>	<b>20,273</b>	<b>45,206</b>	<b>6.0 %</b>	<b>-0.2 %</b>	<b>3.1 %</b>	<b>55 %</b>	<b>45 %</b>	<b>48.2 %</b>	<b>88.0 %</b>	<b>87.3 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,831	2,520	13,351	1,138	-457	681	81 %	19 %	20.9 %	10.9 %	25.8 %
FAIRWAY INDEPENDENT MORTG	8		10	1,000	0	1,000	382	0	382	100 %	0 %	1.9 %		1.9 %
LIVE WELL FINANCIAL INC	7	7	7	1,369	823	2,192	328	-96	232	62 %	38 %	2.6 %	3.6 %	4.2 %
LONGBRIDGE FINANCIAL LLC	12	6	8	668	1,107	1,775	255	462	717	38 %	62 %	1.3 %	4.8 %	3.4 %
SYNERGY ONE LENDING INC	5	5	6	1,716	1,294	3,010	219	-19	200	57 %	43 %	3.3 %	5.6 %	5.8 %
<b>Total</b>				<b>15,584</b>	<b>5,744</b>	<b>21,328</b>	<b>2,322</b>	<b>-110</b>	<b>2,212</b>	<b>73 %</b>	<b>27 %</b>	<b>30.1 %</b>	<b>24.9 %</b>	<b>41.2 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	12	6	8	668	1,107	1,775	255	462	717	38 %	62 %	1.3 %	4.8 %	3.4 %
OPEN MORTGAGE LLC	16	9	11	491	397	888	-70	325	255	55 %	45 %	0.9 %	1.7 %	1.7 %
1ST NATIONS REVERSE MORTG	26	13	19	246	224	470	213	224	437	52 %	48 %	0.5 %	1.0 %	0.9 %
MONEY HOUSE INC	142	12	27	40	275	315	-134	160	26	13 %	87 %	0.1 %	1.2 %	0.6 %
FINANCE OF AMERICA REVERS	4	1	2	1,872	6,900	8,772	91	76	167	21 %	79 %	3.6 %	30.0 %	16.9 %
<b>Total</b>				<b>3,317</b>	<b>8,903</b>	<b>12,220</b>	<b>355</b>	<b>1,247</b>	<b>1,602</b>	<b>27 %</b>	<b>73 %</b>	<b>6.4 %</b>	<b>38.7 %</b>	<b>23.6 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	565	46 %
REVERSE MORTGAGE FUNDING LLC	304	38 %
LIBERTY HOME EQUITY SOLUTIONS INC	512	32 %
AMERICAN ADVISORS GROUP	484	26 %
SYNERGY ONE LENDING INC	142	26 %
LONGBRIDGE FINANCIAL LLC	40	23 %
LIVE WELL FINANCIAL INC	102	16 %
PLAZA HOME MORTGAGE INC	278	55 %
OPEN MORTGAGE LLC	59	25 %
HIGHTECHLENDING INC	152	43 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through July 2018**

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	10,831	2,520	13,351	20.9%	10.9%	25.8%	285	19	50	THE MONEY SOURCE INC	18	113	131	0.0%	0.5%	0.3%				
4	1	2	FINANCE OF AMERICA R	1,872	6,900	8,772	3.6%	30.0%	16.9%	46		52	C2 FINANCIAL CORPORA	130	0	130	0.3%	0.0%	0.3%				
3	2	3	REVERSE MORTGAGE FUN	2,121	3,907	6,028	4.1%	17.0%	11.6%	47		53	VIP MORTGAGE INC	129	0	129	0.2%	0.0%	0.2%				
6	3	4	LIBERTY HOME EQUITY	1,401	3,347	4,748	2.7%	14.5%	9.2%	48		54	MORTGAGE BROKERS SER	123	0	123	0.2%	0.0%	0.2%				
2	24	5	ONE REVERSE MORTGAGE	3,111	13	3,124	6.0%	0.1%	6.0%	49		55	PRIMARY RESIDENTIAL	113	0	113	0.2%	0.0%	0.2%				
5	5	6	SYNERGY ONE LENDING	1,716	1,294	3,010	3.3%	5.6%	5.8%	49		55	SENIOR FUNDING ASSOC	113	0	113	0.2%	0.0%	0.2%				
7	7	7	LIVE WELL FINANCIAL	1,369	823	2,192	2.6%	3.6%	4.2%	51		57	NOVA FINANCIAL & INV	110	0	110	0.2%	0.0%	0.2%				
12	6	8	LONGBRIDGE FINANCIAL	668	1,107	1,775	1.3%	4.8%	3.4%	52	27	58	TOTAL MEDIA MANAGEME	107	1	108	0.2%	0.0%	0.2%				
9	10	9	HIGHTECHLENDING INC	844	362	1,206	1.6%	1.6%	2.3%	142	20	59	UNITED NORTHERN MORT	40	66	106	0.1%	0.3%	0.2%				
8		10	FAIRWAY INDEPENDENT	1,000	0	1,000	1.9%	0.0%	1.9%	53		60	PACIFIC RESIDENTIAL	103	0	103	0.2%	0.0%	0.2%				
16	9	11	OPEN MORTGAGE LLC	491	397	888	0.9%	1.7%	1.7%	54		61	AMRES CORPORATION	100	0	100	0.2%	0.0%	0.2%				
11	18	12	NATIONWIDE EQUITIES	723	131	854	1.4%	0.6%	1.6%	55		62	AMERICAN FINANCIAL M	99	0	99	0.2%	0.0%	0.2%				
10	27	13	REVERSE MORTGAGESCOM	813	1	814	1.6%	0.0%	1.6%	56		63	REVERSE MORTGAGE COR	97	0	97	0.2%	0.0%	0.2%				
14	11	14	FIRSTBANK	505	291	796	1.0%	1.3%	1.5%	56		63	GOLDWATER BANK NA	97	0	97	0.2%	0.0%	0.2%				
18	15	15	CHERRY CREEK MORTGAG	451	212	663	0.9%	0.9%	1.3%	58		65	ARAMCO MORTGAGE INC	95	0	95	0.2%	0.0%	0.2%				
13		16	ALL REVERSE MORTGAGE	547	0	547	1.1%	0.0%	1.1%	59		66	MOVEMENT MORTGAGE LL	91	0	91	0.2%	0.0%	0.2%				
15		17	ADVISORS MORTGAGE GR	503	0	503	1.0%	0.0%	1.0%	60		67	PEOPLES BANK	90	0	90	0.2%	0.0%	0.2%				
17		18	QUONTIC BANK FSB	473	0	473	0.9%	0.0%	0.9%	61		68	UNITED PACIFIC MORTG	86	0	86	0.2%	0.0%	0.2%				
26	13	19	1ST NATIONS REVERSE	246	224	470	0.5%	1.0%	0.9%	62		69	SILVER LEAF MORTGAGE	85	0	85	0.2%	0.0%	0.2%				
804	8	20	PLAZA HOME MORTGAGE	3	428	431	0.0%	1.9%	0.8%	63		70	SENIOR LENDING CORPO	84	0	84	0.2%	0.0%	0.2%				
19		21	FINANCE OF AMERICA M	419	0	419	0.8%	0.0%	0.8%	64		71	CALIBER HOME LOANS I	83	0	83	0.2%	0.0%	0.2%				
20		22	RESOLUTE BANK	415	0	415	0.8%	0.0%	0.8%	65		72	GEORGETOWN MORTGAGE	82	0	82	0.2%	0.0%	0.2%				
21		23	ENNKAR INC	372	0	372	0.7%	0.0%	0.7%	66		73	AEGEAN FINANCIAL INC	79	0	79	0.2%	0.0%	0.2%				
22		24	THE FEDERAL SAVINGS	358	0	358	0.7%	0.0%	0.7%	67		74	THE REVERSE MORTGAGE	77	0	77	0.1%	0.0%	0.1%				
23		25	AMERICAN PACIFIC MOR	351	0	351	0.7%	0.0%	0.7%	68		75	TRINITY REVERSE MORT	76	0	76	0.1%	0.0%	0.1%				
24		26	AMERICAN FINANCIAL N	330	0	330	0.6%	0.0%	0.6%	69		76	SENIOR ADVANTAGE ASS	75	0	75	0.1%	0.0%	0.1%				
142	12	27	MONEY HOUSE INC	40	275	315	0.1%	1.2%	0.6%	69		76	MAC5 MORTGAGE INC	75	0	75	0.1%	0.0%	0.1%				
25		28	M & T BANK	287	0	287	0.6%	0.0%	0.6%	71		78	REVERSE MORTGAGE EDU	74	0	74	0.1%	0.0%	0.1%				
324	14	29	SUN WEST MORTGAGE CO	15	214	229	0.0%	0.9%	0.4%	71		78	ALPHA MORTGAGE CORPO	74	0	74	0.1%	0.0%	0.1%				
209	16	30	MCM HOLDINGS INC	27	195	222	0.1%	0.8%	0.4%	73		80	REVERSE FREEDOM LLC	73	0	73	0.1%	0.0%	0.1%				
27		30	BROKER SOLUTIONS INC	222	0	222	0.4%	0.0%	0.4%	74		81	BAY EQUITY LLC	71	0	71	0.1%	0.0%	0.1%				
28		32	IREVERSE HOME LOANS	206	0	206	0.4%	0.0%	0.4%	74		81	OMNI-FUND INC	71	0	71	0.1%	0.0%	0.1%				
29		33	APPROVAL FIRST HOME	203	0	203	0.4%	0.0%	0.4%	74		81	UNITED MORTGAGE CORP	71	0	71	0.1%	0.0%	0.1%				
30		34	INTERCONTINENTAL CAP	191	0	191	0.4%	0.0%	0.4%	74		81	ACCESS REVERSE MORTG	71	0	71	0.1%	0.0%	0.1%				
31		35	HOMEBRIDGE FINANCIAL	185	0	185	0.4%	0.0%	0.4%	74		81	GREAT FLORIDA LENDIN	71	0	71	0.1%	0.0%	0.1%				
32		36	SUN AMERICAN MORTGAG	173	0	173	0.3%	0.0%	0.3%	79		86	KRS CAPITAL PARTNERS	69	0	69	0.1%	0.0%	0.1%				
33		37	TOWNEBANK	164	0	164	0.3%	0.0%	0.3%	79		86	EAGLE HOME MORTGAGE	69	0	69	0.1%	0.0%	0.1%				
190	17	37	LAND-HOME FINANCIAL	29	135	164	0.1%	0.6%	0.3%	81		88	SUCCESS MORTGAGE PAR	68	0	68	0.1%	0.0%	0.1%				
34		39	GOLDEN YEARS MORTGAG	150	0	150	0.3%	0.0%	0.3%	81		88	GREEN MONARCH MORTGA	68	0	68	0.1%	0.0%	0.1%				
35		40	SECURE LENDING INCOR	149	0	149	0.3%	0.0%	0.3%	83		90	FULTON BANK NA	66	0	66	0.1%	0.0%	0.1%				
36		41	EVOLVE BANK & TRUST	147	0	147	0.3%	0.0%	0.3%	84		91	MORTGAGESHOP LLC	65	0	65	0.1%	0.0%	0.1%				
37		42	UNIVERSAL LENDING CO	142	0	142	0.3%	0.0%	0.3%	85		92	A NEW MEXICO REVERSE	64	0	64	0.1%	0.0%	0.1%				
38		43	GUARANTEED RATE INC	140	0	140	0.3%	0.0%	0.3%	85		92	EAST COAST CAPITAL C	64	0	64	0.1%	0.0%	0.1%				
39		44	BANK OF ENGLAND	138	0	138	0.3%	0.0%	0.3%	87		94	GW GOLDEN ENTERPRISE	63	0	63	0.1%	0.0%	0.1%				
39		44	COMMUNITY FIRST NATI	138	0	138	0.3%	0.0%	0.3%	132	23	94	LENOX FINANCIAL MORT	44	19	63	0.1%	0.1%	0.1%				
41		46	JET DIRECT FUNDING C	136	0	136	0.3%	0.0%	0.3%	88		96	PS FINANCIAL SERVICE	62	0	62	0.1%	0.0%	0.1%				
42		47	FIRST AMERICAN HOME	135	0	135	0.3%	0.0%	0.3%	88		96	PEOPLES HOME EQUITY	62	0	62	0.1%	0.0%	0.1%				
42		47	FRANKLIN FIRST FINAN	135	0	135	0.3%	0.0%	0.3%	88		96	LOANDEPOTCOM	62	0	62	0.1%	0.0%	0.1%				
44		49	INTEGRITY 1ST MORTGA	134	0	134	0.3%	0.0%	0.3%	91		99	VERITAS FUNDING LLC	61	0	61	0.1%	0.0%	0.1%				
45		50	GUILD MORTGAGE COMPA	131	0	131	0.3%	0.0%	0.3%	91		99	PERRI FUNDING CORP	61	0	61	0.1%	0.0%	0.1%				

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## Top 100 HECM Originators - July 2018 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	701	6,282	897.4	-11.6 %	3.0 %	45	68	GREAT FLORIDA LENDIN	6	40	5.7		5.3 %
2	2	ONE REVERSE MORTGAGE	222	1,724	246.3	5.2 %	1.9 %	45	88	OCEAN LENDING HOME L	6	34	4.9	200.0 %	
3	4	FINANCE OF AMERICA R	130	957	136.7	0.0 %	-9.3 %	45	102	SIERRA PACIFIC MORTG	6	30	4.3	500.0 %	-34.8 %
4	3	REVERSE MORTGAGE FUN	110	1,015	145.0	34.1 %	-33.2 %	45	106	C & E FINANCIAL GROU	6	29	4.1	50.0 %	-40.8 %
5	7	LIVE WELL FINANCIAL	107	738	105.4	20.2 %	16.0 %	45	136	NORWICH COMMERCIAL G	6	23	3.3	500.0 %	43.8 %
6	5	SYNERGY ONE LENDING	102	856	122.3	-10.5 %	-9.3 %	56	26	1ST NATIONS REVERSE	5	108	15.4	-37.5 %	237.5 %
7	8	FAIRWAY INDEPENDENT	72	606	86.6	44.0 %	52.6 %	56	34	C2 FINANCIAL CORPORA	5	80	11.4	-44.4 %	11.1 %
8	6	LIBERTY HOME EQUITY	61	842	120.3	69.4 %	-27.5 %	56	43	COMMUNITY FIRST NATI	5	65	9.3	0.0 %	-45.4 %
9	9	HIGHTECHLENDING INC	48	476	68.0	33.3 %	-24.9 %	56	47	PRIMARY RESIDENTIAL	5	61	8.7	-28.6 %	-34.4 %
10	15	FIRSTBANK	41	279	39.9	-8.9 %	-20.3 %	56	58	CALIBER HOME LOANS I	5	49	7.0	150.0 %	0.0 %
11	17	QUONTIC BANK FSB	36	240	34.3	80.0 %	2.6 %	56	60	ALPHA MORTGAGE CORPO	5	48	6.9	-16.7 %	-4.0 %
12	12	ALL REVERSE MORTGAGE	35	361	51.6	-2.8 %	28.9 %	56	65	AEGEAN FINANCIAL INC	5	43	6.1	66.7 %	-51.7 %
13	19	CHERRY CREEK MORTGAG	28	232	33.1	-20.0 %	11.0 %	56	76	A NEW MEXICO REVERSE	5	36	5.1	400.0 %	-28.0 %
14	13	NATIONWIDE EQUITIES	25	333	47.6	4.2 %	-55.9 %	56	88	SENIOR LENDING CORPO	5	34	4.9	25.0 %	-50.7 %
14	16	ADVISORS MORTGAGE GR	25	249	35.6	13.6 %	-40.1 %	56	92	AMERICAS MORTGAGE RE	5	33	4.7	25.0 %	-35.3 %
16	10	LONGBRIDGE FINANCIAL	24	415	59.3	-20.0 %	62.1 %	56	102	ON Q FINANCIAL INC	5	30	4.3	66.7 %	0.0 %
17	11	REVERSE MORTGAGESCOM	22	411	58.7	-21.4 %	-33.9 %	56	102	GULF COAST BANK AND	5	30	4.3	400.0 %	200.0 %
18	14	OPEN MORTGAGE LLC	20	327	46.7	-16.7 %	1.2 %	56	106	FIRST MIDWEST BANK	5	29	4.1	0.0 %	-12.1 %
19	23	AMERICAN PACIFIC MOR	19	187	26.7	11.8 %	7.5 %	56	129	CHURCHILL MORTGAGE C	5	25	3.6		-34.2 %
20	20	FINANCE OF AMERICA M	18	230	32.9	-10.0 %	16.8 %	56	143	MEADOWBROOK FINANCIA	5	22	3.1	150.0 %	-29.0 %
21	29	BROKER SOLUTIONS INC	16	104	14.9	60.0 %	-12.6 %	56	184	K & B CAPITAL CORPOR	5	16	2.3	66.7 %	-36.0 %
22	24	THE FEDERAL SAVINGS	15	171	24.4	15.4 %	-36.7 %	72	42	GOLDEN YEARS MORTGAG	4	66	9.4	-55.6 %	-62.1 %
22	30	SUN AMERICAN MORTGAG	15	102	14.6	66.7 %	-16.4 %	72	60	UNITED PACIFIC MORTG	4	48	6.9	0.0 %	-27.3 %
24	25	M & T BANK	14	144	20.6	-30.0 %	-23.4 %	72	62	KRS CAPITAL PARTNERS	4	47	6.7		4.4 %
25	21	ENNKAR INC	13	197	28.1	-7.1 %	-22.4 %	72	73	MAC5 MORTGAGE INC	4	37	5.3	33.3 %	-9.8 %
26	18	RESOLUTE BANK	12	237	33.9	-33.3 %	-27.7 %	72	80	LENDING DIRECT INC	4	35	5.0	100.0 %	400.0 %
26	52	UNIVERSAL LENDING CO	12	56	8.0	33.3 %	-34.1 %	72	80	PERL MORTGAGE	4	35	5.0	300.0 %	94.4 %
28	26	INTERCONTINENTAL CAP	11	108	15.4	22.2 %	0.0 %	72	100	GEORGETOWN MORTGAGE	4	31	4.4	100.0 %	-8.8 %
28	30	TOWNEBANK	11	102	14.6	-21.4 %	3.0 %	72	115	MOHAVE STATE BANK	4	27	3.9	300.0 %	-28.9 %
28	58	MOVEMENT MORTGAGE LL	11	49	7.0	266.7 %	32.4 %	72	124	NEW CASTLE MORTGAGE	4	26	3.7	100.0 %	-36.6 %
31	32	IREVERSE HOME LOANS	10	98	14.0	100.0 %	-48.7 %	72	124	BRIDGEVIEW BANK GROU	4	26	3.7	100.0 %	136.4 %
32	22	AMERICAN FINANCIAL N	9	188	26.9	-43.8 %	-1.6 %	72	129	HECM SENIOR HOME FIN	4	25	3.6	100.0 %	-24.2 %
32	55	NOVA FINANCIAL & INV	9	51	7.3	125.0 %	-12.1 %	72	129	MORTGAGE SOUTH OF TE	4	25	3.6		-16.7 %
32	55	THE REVERSE MORTGAGE	9	51	7.3	350.0 %	24.4 %	72	135	GATEWAY MORTGAGE GRO	4	24	3.4	100.0 %	-7.7 %
35	28	HOMEBRIDGE FINANCIAL	8	105	15.0	-20.0 %	23.5 %	72	136	BORBA INVESTMENTS IN	4	23	3.3	33.3 %	-4.2 %
35	33	APPROVAL FIRST HOME	8	84	12.0	-20.0 %	-38.7 %	72	136	ISB MORTGAGE CO	4	23	3.3	100.0 %	-36.1 %
35	35	GUILD MORTGAGE COMPA	8	78	11.1	166.7 %	27.9 %	72	148	UNITED AMERICAN MORT	4	21	3.0	300.0 %	10.5 %
35	36	JET DIRECT FUNDING C	8	77	11.0	-11.1 %	102.6 %	72	154	EVERGREEN MONEYSOURC	4	20	2.9	300.0 %	-23.1 %
35	40	INTEGRITY 1ST MORTGA	8	69	9.9	-27.3 %	-16.9 %	72	154	CONTINENTAL FUNDING	4	20	2.9	300.0 %	0.0 %
35	47	VIP MORTGAGE INC	8	61	8.7	-27.3 %	-23.8 %	72	167	UNITED NORTHERN MORT	4	18	2.6	300.0 %	-25.0 %
35	47	TOTAL MEDIA MANAGEME	8	61	8.7	-20.0 %	-26.5 %	72	220	PREFERRED REVERSE LL	4	13	1.9		18.2 %
35	76	FULTON BANK NA	8	36	5.1	100.0 %	-18.2 %	72	333	BM REAL ESTATE SERVI	4	7	1.0	300.0 %	40.0 %
35	76	SILVER LEAF MORTGAGE	8	36	5.1	166.7 %	-32.1 %	72	481	BENEFIT MORTGAGE	4	4	0.6		
44	37	SECURE LENDING INCOR	7	76	10.9	250.0 %	5.6 %	94	41	FRANKLIN FIRST FINAN	3	67	9.6	-50.0 %	-10.7 %
45	38	GUARANTEED RATE INC	6	74	10.6	100.0 %	-8.6 %	94	53	EVOLVE BANK & TRUST	3	54	7.7	50.0 %	-57.1 %
45	43	FIRST AMERICAN HOME	6	65	9.3	0.0 %	-36.9 %	94	73	ACCESS REVERSE MORTG	3	37	5.3	0.0 %	-2.6 %
45	47	BANK OF ENGLAND	6	61	8.7	20.0 %	-63.5 %	94	80	CARROLLTON MORTGAGE	3	35	5.0	50.0 %	59.1 %
45	51	PACIFIC RESIDENTIAL	6	58	8.3	-40.0 %	-15.9 %	94	80	SUCCESS MORTGAGE PAR	3	35	5.0	200.0 %	-12.5 %
45	63	GOLDWATER BANK NA	6	45	6.4	50.0 %	-34.8 %	94	88	EAGLE HOME MORTGAGE	3	34	4.9	-40.0 %	-2.9 %
45	65	ACADEMY MORTGAGE COR	6	43	6.1	0.0 %	115.0 %	94	92	US MORTGAGE CORPORAT	3	33	4.7		26.9 %

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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