

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through January 2018

Next Release Date: Week 4 of April

Retail
Endorsement Growth

16.0 %

Wholesale
Endorsement Growth

56.1 %

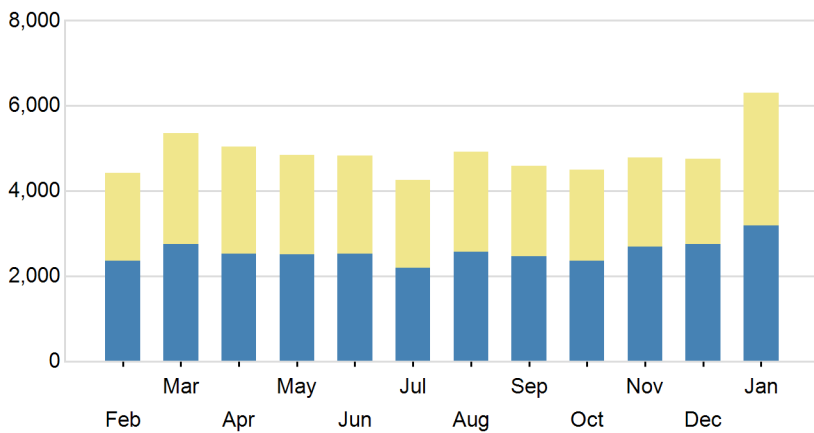
Total
Endorsement Growth

32.9 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Jul	2,187	-13.6 %	2,066	-10.4 %	4,253	-12.0 %
Aug	2,577	17.8 %	2,346	13.6 %	4,923	15.8 %
Sep	2,458	-4.6 %	2,133	-9.1 %	4,591	-6.7 %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Total	30,883		27,711		58,594	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,154	1,262	1,053	1,128	1,212	1,059	1,194	1,172	1,052	1,215	1,217	1,320	14,038	24.0%
FINANCE OF AMERICA REVER	452	857	746	657	906	942	1,092	933	863	730	703	1,028	9,909	16.9%
REVERSE MORTGAGE FUNDING	536	546	574	591	626	506	573	530	546	587	672	884	7,171	12.2%
LIBERTY HOME EQUITY SOLU	573	812	742	476	344	336	394	297	430	370	270	840	5,884	10.0%
SYNERGY ONE LENDING INC	223	269	231	250	343	264	306	289	306	357	346	368	3,552	6.1%
ONE REVERSE MORTGAGE LLC	222	253	261	266	207	196	313	282	251	277	265	296	3,089	5.3%
LIVE WELL FINANCIAL INC	152	179	162	197	164	135	181	247	197	212	211	214	2,251	3.8%
LONGBRIDGE FINANCIAL LLC	67	76	138	161	77	84	70	93	77	149	188	355	1,535	2.6%
HIGHTECHLENDING INC	189	144	122	112	109	89	119	86	109	115	81	105	1,380	2.4%
NATIONWIDE EQUITIES CORP	81	156	96	115	141	99	109	99	86	90	75	132	1,279	2.2%
Total	3,649	4,554	4,125	3,953	4,129	3,710	4,351	4,028	3,917	4,102	4,028	5,542	50,088	85.5%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,835	3,203	14,038	23.3 %	6.6 %	19.0 %	77 %	23 %	18.5 %	11.6 %	24.0 %
FINANCE OF AMERICA REVERS	4	1	2	1,996	7,913	9,909	32.4 %	41.2 %	39.3 %	20 %	80 %	3.4 %	28.6 %	16.9 %
REVERSE MORTGAGE FUNDING	3	2	3	2,656	4,515	7,171	13.5 %	54.0 %	36.0 %	37 %	63 %	4.5 %	16.3 %	12.2 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,875	4,009	5,884	9.1 %	36.7 %	26.5 %	32 %	68 %	3.2 %	14.5 %	10.0 %
SYNERGY ONE LENDING INC	6	5	5	1,867	1,685	3,552	41.1 %	91.0 %	61.1 %	53 %	47 %	3.2 %	6.1 %	6.1 %
ONE REVERSE MORTGAGE LLC	2	28	6	3,088	1	3,089	-11.2 %	>1,000%	-11.1 %	100 %	0 %	5.3 %	0.0 %	5.3 %
LIVE WELL FINANCIAL INC	7	6	7	1,297	954	2,251	23.1 %	-18.0 %	1.5 %	58 %	42 %	2.2 %	3.4 %	3.8 %
LONGBRIDGE FINANCIAL LLC	13	7	8	626	909	1,535	83.0 %	102.4 %	94.1 %	41 %	59 %	1.1 %	3.3 %	2.6 %
HIGHTECHLENDING INC	9	11	9	1,000	380	1,380	-6.2 %	52.0 %	4.9 %	72 %	28 %	1.7 %	1.4 %	2.4 %
NATIONWIDE EQUITIES CORPO	8	21	10	1,152	127	1,279	-3.2 %	122.8 %	2.6 %	90 %	10 %	2.0 %	0.5 %	2.2 %
Total				26,392	23,696	50,088	15.7 %	37.2 %	25.0 %	53 %	47 %	45.0 %	85.5 %	85.5 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,835	3,203	14,038	2,048	197	2,245	77 %	23 %	18.5 %	11.6 %	24.0 %
SYNERGY ONE LENDING INC	6	5	5	1,867	1,685	3,552	544	803	1,347	53 %	47 %	3.2 %	6.1 %	6.1 %
FINANCE OF AMERICA REVERS	4	1	2	1,996	7,913	9,909	489	2,308	2,797	20 %	80 %	3.4 %	28.6 %	16.9 %
FAIRWAY INDEPENDENT MORTG	11		12	905	0	905	435	0	435	100 %	0 %	1.5 %		1.5 %
QUONTIC BANK FSB	18		22	495	0	495	330	0	330	100 %	0 %	0.8 %		0.8 %
Total				16,098	12,801	28,899	3,846	3,308	7,154	56 %	44 %	27.5 %	46.2 %	49.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	4	1	2	1,996	7,913	9,909	489	2,308	2,797	20 %	80 %	3.4 %	28.6 %	16.9 %
REVERSE MORTGAGE FUNDING	3	2	3	2,656	4,515	7,171	315	1,584	1,899	37 %	63 %	4.5 %	16.3 %	12.2 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,875	4,009	5,884	156	1,076	1,232	32 %	68 %	3.2 %	14.5 %	10.0 %
SYNERGY ONE LENDING INC	6	5	5	1,867	1,685	3,552	544	803	1,347	53 %	47 %	3.2 %	6.1 %	6.1 %
LONGBRIDGE FINANCIAL LLC	13	7	8	626	909	1,535	284	460	744	41 %	59 %	1.1 %	3.3 %	2.6 %
Total				9,020	19,031	28,051	1,788	6,231	8,019	32 %	68 %	15.4 %	68.7 %	47.9 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	546	44 %
REVERSE MORTGAGE FUNDING LLC	284	38 %
LIBERTY HOME EQUITY SOLUTIONS INC	551	31 %
AMERICAN ADVISORS GROUP	555	22 %
SYNERGY ONE LENDING INC	150	27 %
LIVE WELL FINANCIAL INC	96	15 %
LONGBRIDGE FINANCIAL LLC	23	27 %
THE MONEY SOURCE INC	10	41 %
PLAZA HOME MORTGAGE INC	312	38 %
RMS/SECURITY ONE LENDING	163	7 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through January 2018

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	10,835	3,203	14,038	18.5 %	11.6 %	24.0 %	45	51	51	FRANKLIN FIRST FINAN	155	0	155	0.3 %	0.0 %	0.3 %
4	1	2	FINANCE OF AMERICA R	1,996	7,913	9,909	3.4 %	28.6 %	16.9 %	46	52	52	INTEGRITY 1ST MORTGA	154	0	154	0.3 %	0.0 %	0.3 %
3	2	3	REVERSE MORTGAGE FUN	2,656	4,515	7,171	4.5 %	16.3 %	12.2 %	47	53	53	REVERSE MORTGAGE COR	153	0	153	0.3 %	0.0 %	0.3 %
5	3	4	LIBERTY HOME EQUITY	1,875	4,009	5,884	3.2 %	14.5 %	10.0 %	48	54	54	GUARANTEED RATE INC	151	0	151	0.3 %	0.0 %	0.3 %
6	5	5	SYNERGY ONE LENDING	1,867	1,685	3,552	3.2 %	6.1 %	6.1 %	55	25	55	TOTAL MEDIA MANAGEME	132	15	147	0.2 %	0.1 %	0.3 %
2	28	6	ONE REVERSE MORTGAGE	3,088	1	3,089	5.3 %	0.0 %	5.3 %	49	56	56	VIP MORTGAGE INC	145	0	145	0.2 %	0.0 %	0.2 %
7	6	7	LIVE WELL FINANCIAL	1,297	954	2,251	2.2 %	3.4 %	3.8 %	50	57	57	PRIMARY RESIDENTIAL	142	0	142	0.2 %	0.0 %	0.2 %
13	7	8	LONGBRIDGE FINANCIAL	626	909	1,535	1.1 %	3.3 %	2.6 %	208	22	58	LAND-HOME FINANCIAL	32	108	140	0.1 %	0.4 %	0.2 %
9	11	9	HIGHTECHLENDING INC	1,000	380	1,380	1.7 %	1.4 %	2.4 %	51	59	59	SENIOR FUNDING ASSOC	138	0	138	0.2 %	0.0 %	0.2 %
8	21	10	NATIONWIDE EQUITIES	1,152	127	1,279	2.0 %	0.5 %	2.2 %	52	60	60	C2 FINANCIAL CORPORA	136	0	136	0.2 %	0.0 %	0.2 %
10	11	11	REVERSE MORTGAGESCOM	990	0	990	1.7 %	0.0 %	1.7 %	53	61	61	MORTGAGE BROKERS SER	133	0	133	0.2 %	0.0 %	0.2 %
11	12	12	FAIRWAY INDEPENDENT	905	0	905	1.5 %	0.0 %	1.5 %	53	61	61	GUILD MORTGAGE COMPA	133	0	133	0.2 %	0.0 %	0.2 %
15	12	13	FIRSTBANK	541	318	859	0.9 %	1.1 %	1.5 %	56	63	63	AEGEAN FINANCIAL INC	129	0	129	0.2 %	0.0 %	0.2 %
16	15	14	OPEN MORTGAGE LLC	532	257	789	0.9 %	0.9 %	1.3 %	57	64	64	GOLDWATER BANK NA	128	0	128	0.2 %	0.0 %	0.2 %
31	10	15	RMS/SECURITY ONE LEN	215	465	680	0.4 %	1.7 %	1.2 %	58	65	65	NOVA FINANCIAL & INV	124	0	124	0.2 %	0.0 %	0.2 %
142	8	16	THE MONEY SOURCE INC	48	628	676	0.1 %	2.3 %	1.2 %	59	66	66	IREVERSE HOME LOANS	123	0	123	0.2 %	0.0 %	0.2 %
21	18	17	CHERRY CREEK MORTGAG	444	226	670	0.8 %	0.8 %	1.1 %	60	67	67	PS FINANCIAL SERVICE	121	0	121	0.2 %	0.0 %	0.2 %
12	18	18	ADVISORS MORTGAGE GR	627	0	627	1.1 %	0.0 %	1.1 %	61	68	68	JET DIRECT FUNDING C	116	0	116	0.2 %	0.0 %	0.2 %
14	19	19	ALL REVERSE MORTGAGE	549	0	549	0.9 %	0.0 %	0.9 %	62	69	69	PACIFIC RESIDENTIAL	115	0	115	0.2 %	0.0 %	0.2 %
1102	9	20	PLAZA HOME MORTGAGE	2	524	526	0.0 %	1.9 %	0.9 %	63	70	70	SENIOR LENDING CORPO	114	0	114	0.2 %	0.0 %	0.2 %
17	21	21	RESOLUTE BANK	507	0	507	0.9 %	0.0 %	0.9 %	64	71	71	ARAMCO MORTGAGE INC	110	0	110	0.2 %	0.0 %	0.2 %
18	22	22	QUONTIC BANK FSB	495	0	495	0.8 %	0.0 %	0.8 %	65	72	72	UNITED PACIFIC MORTG	108	0	108	0.2 %	0.0 %	0.2 %
19	23	23	THE FEDERAL SAVINGS	466	0	466	0.8 %	0.0 %	0.8 %	65	72	72	BAY EQUITY LLC	108	0	108	0.2 %	0.0 %	0.2 %
20	24	24	DYJERO CORPORATION	454	0	454	0.8 %	0.0 %	0.8 %	67	74	74	SENIOR ADVANTAGE ASS	107	0	107	0.2 %	0.0 %	0.2 %
22	25	25	FINANCE OF AMERICA M	422	0	422	0.7 %	0.0 %	0.7 %	68	75	75	AMERICAN FINANCIAL M	105	0	105	0.2 %	0.0 %	0.2 %
40	16	26	HOME POINT FINANCIAL	173	236	409	0.3 %	0.9 %	0.7 %	68	75	75	SILVER LEAF MORTGAGE	105	0	105	0.2 %	0.0 %	0.2 %
23	27	27	AMERICAN FINANCIAL N	369	0	369	0.6 %	0.0 %	0.6 %	70	77	77	UNITED MORTGAGE CORP	101	0	101	0.2 %	0.0 %	0.2 %
24	28	28	AMERICAN PACIFIC MOR	368	0	368	0.6 %	0.0 %	0.6 %	71	78	78	OMNI-FUND INC	98	0	98	0.2 %	0.0 %	0.2 %
34	20	29	1ST NATIONS REVERSE	200	158	358	0.3 %	0.6 %	0.6 %	72	79	79	TRINITY REVERSE MORT	95	0	95	0.2 %	0.0 %	0.2 %
254	13	30	SUN WEST MORTGAGE CO	26	316	342	0.0 %	1.1 %	0.6 %	73	80	80	VERITAS FUNDING LLC	94	0	94	0.2 %	0.0 %	0.2 %
25	31	31	M & T BANK	328	0	328	0.6 %	0.0 %	0.6 %	74	81	81	CALIBER HOME LOANS I	93	0	93	0.2 %	0.0 %	0.2 %
75	17	32	MONEY HOUSE INC	91	232	323	0.2 %	0.8 %	0.6 %	76	82	82	GREEN MONARCH MORTGA	90	0	90	0.2 %	0.0 %	0.2 %
264	14	33	MCM HOLDINGS INC	25	262	287	0.0 %	0.9 %	0.5 %	77	83	83	GEORGETOWN MORTGAGE	89	0	89	0.2 %	0.0 %	0.2 %
26	34	34	APPROVAL FIRST HOME	254	0	254	0.4 %	0.0 %	0.4 %	78	84	84	ALPHA MORTGAGE CORPO	86	0	86	0.1 %	0.0 %	0.1 %
27	35	35	GOLDEN YEARS MORTGAG	245	0	245	0.4 %	0.0 %	0.4 %	79	85	85	MOVEMENT MORTGAGE LL	85	0	85	0.1 %	0.0 %	0.1 %
28	36	36	BROKER SOLUTIONS INC	244	0	244	0.4 %	0.0 %	0.4 %	80	86	86	REVERSE FREEDOM LLC	84	0	84	0.1 %	0.0 %	0.1 %
29	37	37	BANK OF ENGLAND	237	0	237	0.4 %	0.0 %	0.4 %	80	86	86	AMERICAS MORTGAGE RE	84	0	84	0.1 %	0.0 %	0.1 %
159	19	38	UNITED NORTHERN MORT	43	193	236	0.1 %	0.7 %	0.4 %	82	88	88	SPECTRUM ONE MORTGAG	83	0	83	0.1 %	0.0 %	0.1 %
30	39	39	EVOLVE BANK & TRUST	230	0	230	0.4 %	0.0 %	0.4 %	82	88	88	REVERSE MORTGAGE EDU	83	0	83	0.1 %	0.0 %	0.1 %
32	40	40	SUN AMERICAN MORTGAG	205	0	205	0.3 %	0.0 %	0.3 %	151	23	88	HOMEOWNERS MORTGAGE	45	38	83	0.1 %	0.1 %	0.1 %
33	41	41	INTERCONTINENTAL CAP	204	0	204	0.3 %	0.0 %	0.3 %	82	88	88	KRS CAPITAL PARTNERS	83	0	83	0.1 %	0.0 %	0.1 %
35	42	42	COMMUNITY FIRST NATI	197	0	197	0.3 %	0.0 %	0.3 %	85	92	92	GSF MORTGAGE CORPORA	82	0	82	0.1 %	0.0 %	0.1 %
36	43	43	IREVERSE HOME LOANS	181	0	181	0.3 %	0.0 %	0.3 %	86	93	93	MAC5 MORTGAGE INC	79	0	79	0.1 %	0.0 %	0.1 %
37	44	44	PEOPLES BANK	179	0	179	0.3 %	0.0 %	0.3 %	86	93	93	AMRES CORPORATION	79	0	79	0.1 %	0.0 %	0.1 %
38	45	45	FIRST AMERICAN HOME	177	0	177	0.3 %	0.0 %	0.3 %	88	95	95	ASSENT INC	76	0	76	0.1 %	0.0 %	0.1 %
39	46	46	BANC OF CALIFORNIA N	176	0	176	0.3 %	0.0 %	0.3 %	89	96	96	ACCESS REVERSE MORTG	74	0	74	0.1 %	0.0 %	0.1 %
41	47	47	HOMEBRIDGE FINANCIAL	170	0	170	0.3 %	0.0 %	0.3 %	89	96	96	A NEW MEXICO REVERSE	74	0	74	0.1 %	0.0 %	0.1 %
42	48	48	TOWNEBANK	169	0	169	0.3 %	0.0 %	0.3 %	89	96	96	EAST COAST CAPITAL C	74	0	74	0.1 %	0.0 %	0.1 %
43	49	49	UNIVERSAL LENDING CO	165	0	165	0.3 %	0.0 %	0.3 %	89	96	96	DIRECTORS MORTGAGE I	74	0	74	0.1 %	0.0 %	0.1 %
43	49	49	SECURE LENDING INCOR	165	0	165	0.3 %	0.0 %	0.3 %	93	100	100	FULTON BANK NA	73	0	73	0.1 %	0.0 %	0.1 %

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Top 100 HECM Originators - January 2018 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	999	999	999.0		23.0 %	51	51	INTERCONTINENTAL CAP	16	16	16.0		433.3 %
2	2	REVERSE MORTGAGE FUN	322	322	322.0		10.7 %	52	52	TOTAL MEDIA MANAGEME	15	15	15.0		25.0 %
3	3	ONE REVERSE MORTGAGE	296	296	296.0		3.1 %	52	52	GUARANTEED RATE INC	15	15	15.0		36.4 %
4	4	LIBERTY HOME EQUITY	267	267	267.0		136.3 %	52	52	ALPHA MORTGAGE CORPO	15	15	15.0		200.0 %
5	5	SYNERGY ONE LENDING	199	199	199.0		46.3 %	55	55	BANK OF ENGLAND	14	14	14.0		-33.3 %
6	6	FINANCE OF AMERICA R	167	167	167.0		18.4 %	55	55	NOVA FINANCIAL & INV	14	14	14.0		100.0 %
7	7	FAIRWAY INDEPENDENT	157	157	157.0		265.1 %	55	55	CARROLLTON MORTGAGE	14	14	14.0		600.0 %
8	8	LONGBRIDGE FINANCIAL	147	147	147.0		390.0 %	58	58	TRINITY REVERSE MORT	13	13	13.0		8.3 %
9	9	LIVE WELL FINANCIAL	130	130	130.0		30.0 %	58	58	AEGEAN FINANCIAL INC	13	13	13.0		44.4 %
10	10	ALL REVERSE MORTGAGE	118	118	118.0		237.1 %	58	58	GOLDWATER BANK NA	13	13	13.0		116.7 %
11	11	NATIONWIDE EQUITIES	113	113	113.0		6.6 %	61	61	PS FINANCIAL SERVICE	12	12	12.0		-47.8 %
12	12	OPEN MORTGAGE LLC	93	93	93.0		93.8 %	61	61	SENIOR AMERICAN FUND	12	12	12.0		33.3 %
13	13	HIGHTECHLENDING INC	88	88	88.0		-2.2 %	61	61	REVERSE MORTGAGE EDU	12	12	12.0		140.0 %
14	14	FINANCE OF AMERICA M	64	64	64.0		128.6 %	61	61	BROOKSTONE MORTGAGE	12	12	12.0		200.0 %
15	15	DYJERO CORPORATION	57	57	57.0		78.1 %	61	61	DIRECTORS MORTGAGE I	12	12	12.0		200.0 %
16	16	RESOLUTE BANK	55	55	55.0		1.9 %	66	66	UNIVERSAL LENDING CO	11	11	11.0		-35.3 %
17	17	REVERSE MORTGAGESCOM	54	54	54.0		-38.6 %	66	66	PRIMARY RESIDENTIAL	11	11	11.0		-21.4 %
18	18	AMERICAN FINANCIAL N	53	53	53.0		211.8 %	66	66	FULTON BANK NA	11	11	11.0		-8.3 %
19	19	ADVISORS MORTGAGE GR	52	52	52.0		-45.3 %	66	66	OMNI-FUND INC	11	11	11.0		57.1 %
19	19	CHERRY CREEK MORTGAG	52	52	52.0		44.4 %	66	66	SENIOR ADVANTAGE ASS	11	11	11.0		83.3 %
21	21	AMERICAN PACIFIC MOR	50	50	50.0		150.0 %	66	66	GSF MORTGAGE CORPORA	11	11	11.0		120.0 %
22	22	QUONTIC BANK FSB	48	48	48.0		140.0 %	66	66	EAST COAST CAPITAL C	11	11	11.0		450.0 %
23	23	FIRSTBANK	44	44	44.0		-44.3 %	66	66	HARBOR MORTGAGE SOLU	11	11	11.0		450.0 %
24	24	THE FEDERAL SAVINGS	36	36	36.0		33.3 %	74	74	WHOLESALE CAPITAL CO	10	10	10.0		25.0 %
25	25	M & T BANK	31	31	31.0		-8.8 %	74	74	PERL MORTGAGE	10	10	10.0		100.0 %
25	25	1ST NATIONS REVERSE	31	31	31.0		3,000.0 %	74	74	DALE ERNEST TILLMAN	10	10	10.0		150.0 %
25	25	IREVERSE HOME LOANS	31	31	31.0			74	74	LOANDEPOTCOM	10	10	10.0		400.0 %
28	28	SECURE LENDING INCOR	29	29	29.0		222.2 %	74	74	NORWICH COMMERCIAL G	10	10	10.0		900.0 %
29	29	GOLDEN YEARS MORTGAG	28	28	28.0		-31.7 %	74	74	LENDING DIRECT INC	10	10	10.0		
30	30	SENIOR FUNDING ASSOC	26	26	26.0		333.3 %	74	74	CALIBER HOME LOANS I	10	10	10.0		
31	31	BROKER SOLUTIONS INC	25	25	25.0		38.9 %	81	81	PACIFIC RESIDENTIAL	9	9	9.0		12.5 %
31	31	SUN AMERICAN MORTGAG	25	25	25.0		92.3 %	81	81	SPECTRUM ONE MORTGAG	9	9	9.0		28.6 %
31	31	MORTGAGE BROKERS SER	25	25	25.0		127.3 %	81	81	CF CAPITAL GROUP	9	9	9.0		50.0 %
34	34	FRANKLIN FIRST FINAN	24	24	24.0		100.0 %	81	81	VERITAS FUNDING LLC	9	9	9.0		200.0 %
34	34	C2 FINANCIAL CORPORA	24	24	24.0		140.0 %	81	81	SKYLINE FINANCIAL CO	9	9	9.0		200.0 %
34	34	AMRES CORPORATION	24	24	24.0			81	81	AMERICAS MORTGAGE RE	9	9	9.0		200.0 %
37	37	GUILD MORTGAGE COMPA	23	23	23.0		475.0 %	81	81	MOVEMENT MORTGAGE LL	9	9	9.0		200.0 %
38	38	TOWNEBANK	22	22	22.0		57.1 %	81	81	AMERICA FIRST FEDERA	9	9	9.0		200.0 %
38	38	EVOLVE BANK & TRUST	22	22	22.0		100.0 %	81	81	GENEQUITY MORTGAGE I	9	9	9.0		
38	38	ARAMCO MORTGAGE INC	22	22	22.0		266.7 %	90	90	GW GOLDEN ENTERPRISE	8	8	8.0		-46.7 %
41	41	KRS CAPITAL PARTNERS	19	19	19.0		533.3 %	90	90	A NEW MEXICO REVERSE	8	8	8.0		-33.3 %
41	41	JET DIRECT FUNDING C	19	19	19.0			90	90	BAY EQUITY LLC	8	8	8.0		0.0 %
41	41	REVERSE MORTGAGE LEN	19	19	19.0			90	90	GREEN MONARCH MORTGA	8	8	8.0		33.3 %
44	44	APPROVAL FIRST HOME	18	18	18.0		-10.0 %	90	90	HECM SENIOR HOME FIN	8	8	8.0		60.0 %
44	44	FIRST AMERICAN HOME	18	18	18.0		28.6 %	90	90	GREAT FLORIDA LENDIN	8	8	8.0		60.0 %
44	44	HOMEBRIDGE FINANCIAL	18	18	18.0		38.5 %	90	90	GEORGETOWN MORTGAGE	8	8	8.0		100.0 %
47	47	UNITED PACIFIC MORTG	17	17	17.0		30.8 %	90	90	FOUNTAIN CITY FUNDIN	8	8	8.0		300.0 %
47	47	COMMUNITY FIRST NATI	17	17	17.0		41.7 %	90	90	CROSSCOUNTRY MORTGAG	8	8	8.0		300.0 %
47	47	INTEGRITY 1ST MORTGA	17	17	17.0		54.5 %	90	90	VITEK REAL ESTATE IN	8	8	8.0		300.0 %
47	47	AMERICAN FINANCIAL M	17	17	17.0		325.0 %	90	90	FIRST NATIONAL BANK	8	8	8.0		

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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