

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through September 2016

Next Release Date: Week 4 of December

Retail
Endorsement Growth

-9.1 %

Wholesale
Endorsement Growth

-21.6 %

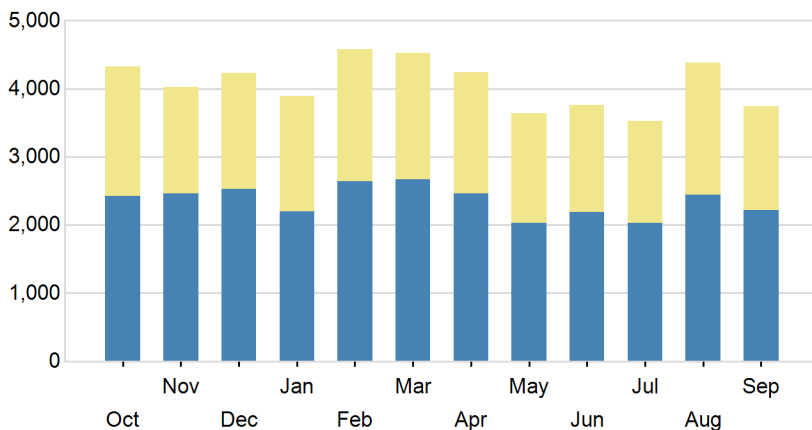
Total
Endorsement Growth

-14.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Oct	2,427	-6.3 %	1,901	-8.6 %	4,328	-7.3 %
Nov	2,467	1.6 %	1,553	-18.3 %	4,020	-7.1 %
Dec	2,524	2.3 %	1,705	9.8 %	4,229	5.2 %
Jan	2,199	-12.9 %	1,690	-0.9 %	3,889	-8.0 %
Feb	2,645	20.3 %	1,932	14.3 %	4,577	17.7 %
Mar	2,669	0.9 %	1,857	-3.9 %	4,526	-1.1 %
Apr	2,465	-7.6 %	1,775	-4.4 %	4,240	-6.3 %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Total	28,312		20,545		48,857	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,179	1,100	1,113	931	1,032	1,091	1,057	879	1,002	930	930	938	12,182	24.9%
FINANCE OF AMERICA REVER	507	484	553	510	567	481	482	554	440	543	853	532	6,506	13.3%
LIBERTY HOME EQUITY SOLU	542	214	111	427	717	557	689	321	404	251	220	320	4,773	9.8%
REVERSE MORTGAGE FUNDING	271	272	273	218	266	340	367	377	310	362	696	344	4,096	8.4%
ONE REVERSE MORTGAGE LLC	317	357	351	287	330	322	316	316	283	271	297	248	3,695	7.6%
RMS/SECURITY ONE LENDING	355	369	501	428	462	382	176	90	81	110	102	60	3,116	6.4%
LIVE WELL FINANCIAL INC	190	293	242	202	183	343	238	208	155	120	147	187	2,508	5.1%
SYNERGY ONE LENDING INC	128	172	200	141	154	166	147	150	184	174	215	181	2,012	4.1%
HIGHTECHLENDING INC	74	59	60	55	96	114	90	104	159	80	137	119	1,147	2.3%
NATIONWIDE EQUITIES CORP	67	97	100	64	97	118	96	76	105	82	100	145	1,147	2.3%
Total	3,630	3,417	3,504	3,263	3,904	3,914	3,658	3,075	3,123	2,923	3,697	3,074	41,182	84.3%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	2	1	8,929	3,253	12,182	-19.8 %	-12.6 %	-18.0 %	73 %	27 %	18.3 %	15.8 %	24.9 %
FINANCE OF AMERICA REVERS	6	1	2	1,436	5,070	6,506	-3.4 %	-13.2 %	-11.2 %	22 %	78 %	2.9 %	24.7 %	13.3 %
LIBERTY HOME EQUITY SOLUT	5	3	3	1,719	3,054	4,773	-25.1 %	-26.3 %	-25.9 %	36 %	64 %	3.5 %	14.9 %	9.8 %
REVERSE MORTGAGE FUNDING	3	4	4	1,910	2,186	4,096	76.7 %	-11.4 %	15.5 %	47 %	53 %	3.9 %	10.6 %	8.4 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,695	0	3,695	-31.2 %	-100.0 %	-31.2 %	100 %	0 %	7.6 %		7.6 %
RMS/SECURITY ONE LENDING	4	6	6	1,896	1,220	3,116	-47.7 %	-41.9 %	-45.6 %	61 %	39 %	3.9 %	5.9 %	6.4 %
LIVE WELL FINANCIAL INC	9	5	7	1,039	1,469	2,508	25.9 %	-24.5 %	-9.5 %	41 %	59 %	2.1 %	7.2 %	5.1 %
SYNERGY ONE LENDING INC	7	7	8	1,309	703	2,012	648.0 %	347.8 %	506.0 %	65 %	35 %	2.7 %	3.4 %	4.1 %
HIGHTECHLENDING INC	10	15	9	929	218	1,147	39.3 %	26.0 %	36.5 %	81 %	19 %	1.9 %	1.1 %	2.3 %
NATIONWIDE EQUITIES CORPO	8	17	9	1,051	96	1,147	285.0 %	-74.9 %	75.1 %	92 %	8 %	2.2 %	0.5 %	2.3 %
Total				23,913	17,269	41,182	-11.2 %	-17.5 %	-14.0 %	58 %	42 %	48.9 %	84.1 %	84.3 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	7	7	8	1,309	703	2,012	1,134	546	1,680	65 %	35 %	2.7 %	3.4 %	4.1 %
REVERSE MORTGAGE FUNDING	3	4	4	1,910	2,186	4,096	829	-280	549	47 %	53 %	3.9 %	10.6 %	8.4 %
NATIONWIDE EQUITIES CORPO	8	17	9	1,051	96	1,147	778	-286	492	92 %	8 %	2.2 %	0.5 %	2.3 %
REVERSE MORTGAGESCOM INC	13		16	482	0	482	482	0	482	100 %	0 %	1.0 %		1.0 %
HIGHTECHLENDING INC	10	15	9	929	218	1,147	262	45	307	81 %	19 %	1.9 %	1.1 %	2.3 %
Total				5,681	3,203	8,884	3,485	25	3,510	64 %	36 %	11.6 %	15.6 %	18.2 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	7	7	8	1,309	703	2,012	1,134	546	1,680	65 %	35 %	2.7 %	3.4 %	4.1 %
LONGBRIDGE FINANCIAL LLC	28	14	16	213	269	482	147	257	404	44 %	56 %	0.4 %	1.3 %	1.0 %
FIRSTBANK	12	16	13	506	144	650	-35	144	109	78 %	22 %	1.0 %	0.7 %	1.3 %
HIGHTECHLENDING INC	10	15	9	929	218	1,147	262	45	307	81 %	19 %	1.9 %	1.1 %	2.3 %
LAND-HOME FINANCIAL SERVI	139	20	49	42	73	115	-33	31	-2	37 %	63 %	0.1 %	0.4 %	0.2 %
Total				2,999	1,407	4,406	1,475	1,023	2,498	68 %	32 %	6.1 %	6.8 %	9.0 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	452	39 %
AMERICAN ADVISORS GROUP	423	32 %
LIBERTY HOME EQUITY SOLUTIONS INC	521	35 %
REVERSE MORTGAGE FUNDING LLC	146	27 %
LIVE WELL FINANCIAL INC	92	31 %
RMS/SECURITY ONE LENDING	232	16 %
SYNERGY ONE LENDING INC	65	27 %
HOME POINT FINANCIAL CORPORATION	124	37 %
UNITED NORTHERN MORTGAGE BANKERS LTD	58	40 %
SUN WEST MORTGAGE CO INC	183	27 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through September 2016

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	2	1	AMERICAN ADVISORS GR	8,929	3,253	12,182	18.3%	15.8%	24.9%	46	51	QUONTIC BANK FSB	114	0	114	0.2%	0.0%	0.2%	
6	1	2	FINANCE OF AMERICA R	1,436	5,070	6,506	2.9%	24.7%	13.3%	47	52	SENIOR FUNDING ASSOC	112	0	112	0.2%	0.0%	0.2%	
5	3	3	LIBERTY HOME EQUITY	1,719	3,054	4,773	3.5%	14.9%	9.8%	48	53	NEW CASTLE MORTGAGE	104	0	104	0.2%	0.0%	0.2%	
3	4	4	REVERSE MORTGAGE FUN	1,910	2,186	4,096	3.9%	10.6%	8.4%	48	53	COMMUNITY FIRST NATI	104	0	104	0.2%	0.0%	0.2%	
2	28	5	ONE REVERSE MORTGAGE	3,695	0	3,695	7.6%	0.0%	7.6%	50	55	SUCCESS MORTGAGE PAR	101	0	101	0.2%	0.0%	0.2%	
4	6	6	RMS/SECURITY ONE LEN	1,896	1,220	3,116	3.9%	5.9%	6.4%	51	56	AMERICAN FINANCIAL M	99	0	99	0.2%	0.0%	0.2%	
9	5	7	LIVE WELL FINANCIAL	1,039	1,469	2,508	2.1%	7.2%	5.1%	52	57	GUARANTEED RATE INC	98	0	98	0.2%	0.0%	0.2%	
7	7	8	SYNERGY ONE LENDING	1,309	703	2,012	2.7%	3.4%	4.1%	52	57	C2 FINANCIAL CORPORA	98	0	98	0.2%	0.0%	0.2%	
10	15	9	HIGHTECHLENDING INC	929	218	1,147	1.9%	1.1%	2.3%	54	59	NOVA FINANCIAL & INV	97	0	97	0.2%	0.0%	0.2%	
8	17	9	NATIONWIDE EQUITIES	1,051	96	1,147	2.2%	0.5%	2.3%	55	28	60	GMFS LLC	91	0	91	0.2%	0.0%	0.2%
14	8	11	HOME POINT FINANCIAL	477	557	1,034	1.0%	2.7%	2.1%	195	21	61	JAMES B NUTTER AND C	30	60	90	0.1%	0.3%	0.2%
19	12	12	CHERRY CREEK MORTGAG	352	359	711	0.7%	1.7%	1.5%	56	61	SENIOR LENDING CORPO	90	0	90	0.2%	0.0%	0.2%	
12	16	13	FIRSTBANK	506	144	650	1.0%	0.7%	1.3%	69	25	63	LENOX FINANCIAL MORT	82	7	89	0.2%	0.0%	0.2%
11	18	14	OPEN MORTGAGE LLC	563	76	639	1.2%	0.4%	1.3%	57	63	UNITED PACIFIC MORTG	89	0	89	0.2%	0.0%	0.2%	
96	9	15	UNITED NORTHERN MORT	56	433	489	0.1%	2.1%	1.0%	57	63	SECURE LENDING INCOR	89	0	89	0.2%	0.0%	0.2%	
28	14	16	LONGBRIDGE FINANCIAL	213	269	482	0.4%	1.3%	1.0%	59	66	MANN MORTGAGE LLC	87	0	87	0.2%	0.0%	0.2%	
13	16	16	REVERSE MORTGAGESCOM	482	0	482	1.0%	0.0%	1.0%	60	67	BROKER SOLUTIONS INC	86	0	86	0.2%	0.0%	0.2%	
158	10	18	SUN WEST MORTGAGE CO	36	417	453	0.1%	2.0%	0.9%	60	67	YADKIN VALLEY BANK A	86	0	86	0.2%	0.0%	0.2%	
15	19	19	THE FEDERAL SAVINGS	420	0	420	0.9%	0.0%	0.9%	60	67	WHOLESALE CAPITAL CO	86	0	86	0.2%	0.0%	0.2%	
1277	11	20	PLAZA HOME MORTGAGE	1	408	409	0.0%	2.0%	0.8%	63	70	FIRSTAR BANK NA	85	0	85	0.2%	0.0%	0.2%	
16	21	21	IREVERSE HOME LOANS	375	0	375	0.8%	0.0%	0.8%	64	71	GEORGETOWN MORTGAGE	84	0	84	0.2%	0.0%	0.2%	
16	21	21	FAIRWAY INDEPENDENT	375	0	375	0.8%	0.0%	0.8%	64	71	ACADEMY MORTGAGE COR	84	0	84	0.2%	0.0%	0.2%	
18	23	23	ADVISORS MORTGAGE GR	354	0	354	0.7%	0.0%	0.7%	66	73	THE MONEY STORE	83	0	83	0.2%	0.0%	0.2%	
385	13	24	MCM HOLDINGS INC	11	322	333	0.0%	1.6%	0.7%	66	73	ARAMCO MORTGAGE INC	83	0	83	0.2%	0.0%	0.2%	
20	25	25	PEOPLES BANK	308	0	308	0.6%	0.0%	0.6%	66	73	WILLOW BEND MORTGAGE	83	0	83	0.2%	0.0%	0.2%	
27	19	26	MONEY HOUSE INC	225	75	300	0.5%	0.4%	0.6%	69	76	OMNI-FUND INC	82	0	82	0.2%	0.0%	0.2%	
21	27	27	PROFICIO MORTGAGE VE	293	0	293	0.6%	0.0%	0.6%	71	77	MFS/TA INC DBA FUTUR	81	0	81	0.2%	0.0%	0.2%	
22	28	28	RESOLUTE BANK	289	0	289	0.6%	0.0%	0.6%	72	78	FIRST AMERICAN HOME	80	0	80	0.2%	0.0%	0.2%	
23	29	29	DYJERO CORPORATION	286	0	286	0.6%	0.0%	0.6%	73	79	BAY EQUITY LLC	79	0	79	0.2%	0.0%	0.2%	
24	30	30	M & T BANK	249	0	249	0.5%	0.0%	0.5%	74	80	KELLY MORTGAGE AND R	78	0	78	0.2%	0.0%	0.2%	
24	30	30	AMERICAN PACIFIC MOR	249	0	249	0.5%	0.0%	0.5%	76	26	80	VANGUARD FUNDING LLC	75	3	78	0.2%	0.0%	0.2%
26	32	32	UNITED SOUTHWEST MOR	240	0	240	0.5%	0.0%	0.5%	75	82	EVOLVE BANK & TRUST	76	0	76	0.2%	0.0%	0.2%	
29	33	33	SUN AMERICAN MORTGAG	185	0	185	0.4%	0.0%	0.4%	76	83	RESIDENTIAL HOME FUN	75	0	75	0.2%	0.0%	0.2%	
30	34	34	INTEGRITY 1ST MORTGA	174	0	174	0.4%	0.0%	0.4%	78	84	SENIOR MORTGAGE BANK	73	0	73	0.1%	0.0%	0.1%	
31	35	35	GOLDEN YEARS MORTGAG	173	0	173	0.4%	0.0%	0.4%	78	84	SPECTRUM ONE INVESTM	73	0	73	0.1%	0.0%	0.1%	
32	36	36	BANC OF CALIFORNIA N	170	0	170	0.3%	0.0%	0.3%	80	86	PACIFIC RESIDENTIAL	71	0	71	0.1%	0.0%	0.1%	
33	37	37	TRINITY REVERSE MORT	169	0	169	0.3%	0.0%	0.3%	165	22	87	HOMEOWNERS MORTGAGE	35	35	70	0.1%	0.2%	0.1%
34	38	38	REVERSE MORTGAGE COR	166	0	166	0.3%	0.0%	0.3%	81	87	SOUTHERN TRUST MORTG	70	0	70	0.1%	0.0%	0.1%	
35	39	39	BANK OF ENGLAND	162	0	162	0.3%	0.0%	0.3%	81	87	TOTAL MEDIA MANAGEME	70	0	70	0.1%	0.0%	0.1%	
36	40	40	AEGEAN FINANCIAL INC	158	0	158	0.3%	0.0%	0.3%	83	90	CITIZENS LENDING GRO	66	0	66	0.1%	0.0%	0.1%	
37	41	41	APPROVAL FIRST HOME	152	0	152	0.3%	0.0%	0.3%	83	90	FIRST PRIORITY FINAN	66	0	66	0.1%	0.0%	0.1%	
38	42	42	AMERICAN NATIONWIDE	149	0	149	0.3%	0.0%	0.3%	83	90	NEW AMERICAN MORTGAG	66	0	66	0.1%	0.0%	0.1%	
39	43	43	TOWNEBANK	147	0	147	0.3%	0.0%	0.3%	86	93	PEOPLES BANK AND TRU	65	0	65	0.1%	0.0%	0.1%	
40	44	44	PRIMARY RESIDENTIAL	146	0	146	0.3%	0.0%	0.3%	87	94	BROOKSTONE MORTGAGE	64	0	64	0.1%	0.0%	0.1%	
41	45	45	FRANKLIN FIRST FINAN	127	0	127	0.3%	0.0%	0.3%	88	95	ACCESS REVERSE MORTG	63	0	63	0.1%	0.0%	0.1%	
42	46	46	GATEWAY FUNDING DIVE	126	0	126	0.3%	0.0%	0.3%	89	96	VAN DYK MORTGAGE COR	61	0	61	0.1%	0.0%	0.1%	
43	47	47	UNIVERSAL LENDING CO	123	0	123	0.3%	0.0%	0.3%	89	96	CITIZENS FIRST BANK	61	0	61	0.1%	0.0%	0.1%	
44	48	48	VIP MORTGAGE INC	119	0	119	0.2%	0.0%	0.2%	91	98	GUILD MORTGAGE COMPA	60	0	60	0.1%	0.0%	0.1%	
45	49	49	PS FINANCIAL SERVICE	115	0	115	0.2%	0.0%	0.2%	91	98	REVERSE MORTGAGE EDU	60	0	60	0.1%	0.0%	0.1%	
139	20	49	LAND-HOME FINANCIAL	42	73	115	0.1%	0.4%	0.2%	93	100	MORTGAGESHOP LLC	59	0	59	0.1%	0.0%	0.1%	

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Top 100 HECM Originators - September 2016 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	705	6,426	714.0	0.1 %	-23.5 %	51	44	AMERICAN NATIONWIDE	9	92	10.2	0.0 %	-39.5 %
2	2	ONE REVERSE MORTGAGE	248	2,670	296.7	-16.5 %	-33.5 %	51	47	FRANKLIN FIRST FINAN	9	86	9.6	-25.0 %	1.2 %
3	3	REVERSE MORTGAGE FUN	203	1,537	170.8	-34.7 %	72.1 %	51	56	SUCCESS MORTGAGE PAR	9	67	7.4	-10.0 %	-40.2 %
4	8	NATIONWIDE EQUITIES	136	827	91.9	41.7 %	269.2 %	51	57	AMERICAN FINANCIAL M	9	66	7.3	12.5 %	-59.0 %
5	6	FINANCE OF AMERICA R	127	1,064	118.2	-31.0 %	-6.4 %	51	72	SENIOR MORTGAGE BANK	9	56	6.2	350.0 %	-30.9 %
6	4	LIBERTY HOME EQUITY	113	1,424	158.2	50.7 %	-19.9 %	51	91	NEW AMERICAN MORTGAG	9	44	4.9	80.0 %	12.8 %
7	7	SYNERGY ONE LENDING	97	958	106.4	-21.8 %	450.6 %	51	149	INTERCONTINENTAL CAP	9	29	3.2	80.0 %	163.6 %
8	10	HIGHTECHLENDING INC	96	775	86.1	-12.7 %	53.8 %	58	34	AEGEAN FINANCIAL INC	8	116	12.9	-46.7 %	-46.5 %
9	9	LIVE WELL FINANCIAL	93	786	87.3	38.8 %	12.6 %	58	58	GUARANTEED RATE INC	8	65	7.2	-20.0 %	-27.8 %
10	11	REVERSE MORTGAGESCOM	51	461	51.2	-53.6 %		58	78	ACCESS REVERSE MORTG	8	53	5.9	33.3 %	-17.2 %
11	14	FIRSTBANK	43	351	39.0	-31.7 %	-17.2 %	58	129	HECM SENIOR HOME FIN	8	34	3.8	-27.3 %	
12	15	THE FEDERAL SAVINGS	39	310	34.4	-2.5 %	2.6 %	58	141	DOLLAR BANK FSB	8	31	3.4	14.3 %	-22.5 %
13	12	OPEN MORTGAGE LLC	37	429	47.7	-30.2 %	-14.7 %	63	53	COMMUNITY FIRST NATI	7	73	8.1	-53.3 %	-21.5 %
14	13	HOME POINT FINANCIAL	36	353	39.2	16.1 %	-10.9 %	63	55	BROKER SOLUTIONS INC	7	70	7.8	-46.2 %	-25.5 %
15	27	MONEY HOUSE INC	34	162	18.0	47.8 %	-1.2 %	63	61	WILLOW BEND MORTGAGE	7	63	7.0	0.0 %	250.0 %
16	19	RESOLUTE BANK	30	238	26.4	3.4 %	65.3 %	63	63	UNITED PACIFIC MORTG	7	60	6.7	133.3 %	13.2 %
17	18	CHERRY CREEK MORTGAG	29	262	29.1	-39.6 %	-12.1 %	63	82	PACIFIC RESIDENTIAL	7	52	5.8	0.0 %	-7.1 %
18	5	RMS/SECURITY ONE LEN	27	1,164	129.3	-50.9 %	-55.5 %	63	91	BANK OF NORTH CAROLI	7	44	4.9	-12.5 %	22.2 %
18	26	M & T BANK	27	185	20.6	12.5 %	-28.6 %	63	112	AAA SOUTHERN NEW ENG	7	38	4.2	16.7 %	-17.4 %
20	20	ADVISORS MORTGAGE GR	24	233	25.9	380.0 %	-28.5 %	63	182	NATIONS LENDING CORP	7	24	2.7	133.3 %	-11.1 %
21	21	DYJERO CORPORATION	21	203	22.6	23.5 %	48.2 %	63	258	ASSENT INC	7	15	1.7	133.3 %	
22	17	IREVERSE HOME LOANS	20	268	29.8	-44.4 %	-17.0 %	72	37	APPROVAL FIRST HOME	6	112	12.4	-76.0 %	-6.7 %
22	22	LONGBRIDGE FINANCIAL	20	200	22.2	185.7 %	277.4 %	72	49	NOVA FINANCIAL & INV	6	76	8.4	-60.0 %	5.6 %
22	25	UNITED SOUTHWEST MOR	20	196	21.8	81.8 %	-12.9 %	72	54	WHOLESALE CAPITAL CO	6	71	7.9	0.0 %	42.0 %
22	36	GATEWAY FUNDING DIVE	20	113	12.6	-25.9 %	94.8 %	72	59	FIRST AMERICAN HOME	6	64	7.1	-50.0 %	-40.7 %
26	33	REVERSE MORTGAGE COR	19	120	13.3	-20.8 %	0.8 %	72	72	SOUTHERN TRUST MORTG	6	56	6.2	-40.0 %	-34.9 %
27	31	INTEGRITY 1ST MORTGA	18	129	14.3	125.0 %	4.0 %	72	72	FIRST PRIORITY FINAN	6	56	6.2	50.0 %	-6.7 %
28	15	FAIRWAY INDEPENDENT	16	310	34.4	-77.1 %	174.3 %	72	78	THE REVERSE MORTGAGE	6	53	5.9	-50.0 %	
28	42	QUONTIC BANK FSB	16	96	10.7	-20.0 %	357.1 %	72	78	KELLY MORTGAGE AND R	6	53	5.9	0.0 %	-66.2 %
28	76	TOTAL MEDIA MANAGEME	16	55	6.1	433.3 %	139.1 %	72	85	RESIDENTIAL HOME FUN	6	49	5.4	0.0 %	-34.7 %
31	28	BANC OF CALIFORNIA N	15	148	16.4	36.4 %	74.1 %	72	91	VAN DYK MORTGAGE COR	6	44	4.9	20.0 %	-13.7 %
31	48	C2 FINANCIAL CORPORA	15	83	9.2	7.1 %	-12.6 %	72	97	CITIZENS FIRST BANK	6	43	4.8	0.0 %	-18.9 %
33	22	AMERICAN PACIFIC MOR	14	200	22.2	-56.3 %	-2.4 %	72	99	FIRST MIDWEST BANK	6	41	4.6	500.0 %	36.7 %
33	43	UNIVERSAL LENDING CO	14	95	10.6	-33.3 %	-15.9 %	72	102	PEOPLES HOME EQUITY	6	40	4.4	200.0 %	-14.9 %
33	65	ARAMCO MORTGAGE INC	14	59	6.6	366.7 %	-33.7 %	72	134	GOLDWATER BANK NA	6	33	3.7	20.0 %	6.5 %
36	30	SUN AMERICAN MORTGAG	13	146	16.2	-27.8 %	-11.5 %	72	147	BORBA INVESTMENTS IN	6	30	3.3	0.0 %	0.0 %
36	45	PS FINANCIAL SERVICE	13	91	10.1	8.3 %	-28.9 %	72	149	CF CAPITAL GROUP	6	29	3.2	500.0 %	-25.6 %
36	63	SPECTRUM ONE INVESTM	13	60	6.7	18.2 %	100.0 %	72	149	OPTION FUNDING INC	6	29	3.2	500.0 %	16.0 %
39	22	PEOPLES BANK	12	200	22.2	-52.0 %	23.5 %	72	155	MORTGAGE SOUTH OF TE	6	28	3.1	200.0 %	-9.7 %
39	31	BANK OF ENGLAND	12	129	14.3	-55.6 %	59.3 %	72	162	OPTION ONE MORTGAGE	6	27	3.0	20.0 %	
39	38	TOWNEBANK	12	110	12.2	-25.0 %	-33.7 %	72	182	SUN WEST MORTGAGE CO	6	24	2.7	50.0 %	-62.5 %
39	40	VIP MORTGAGE INC	12	104	11.6	-7.7 %	44.4 %	72	209	GW GOLDEN ENTERPRISE	6	20	2.2	-14.3 %	
39	46	SENIOR FUNDING ASSOC	12	88	9.8	-7.7 %	-17.0 %	72	246	ALL AMERICAN MORTGAG	6	16	1.8	500.0 %	-5.9 %
39	49	SECURE LENDING INCOR	12	76	8.4	71.4 %	375.0 %	72	258	CAMBRIA FINANCIAL GR	6	15	1.7	500.0 %	0.0 %
45	34	PRIMARY RESIDENTIAL	11	116	12.9	-38.9 %	23.4 %	72	271	SENIOR ADVANTAGE ASS	6	14	1.6	200.0 %	
45	41	TRINITY REVERSE MORT	11	102	11.3	175.0 %	-53.4 %	72	322	TRIDENT MORTGAGE COM	6	11	1.2	50.0 %	
47	59	ACADEMY MORTGAGE COR	10	64	7.1	-33.3 %	52.4 %	97	85	CITIZENS LENDING GRO	5	49	5.4	0.0 %	-15.5 %
47	65	SENIOR LENDING CORPO	10	59	6.6	0.0 %	15.7 %	97	91	REVERSE FREEDOM LLC	5	44	4.9	-28.6 %	
47	69	YADKIN VALLEY BANK A	10	57	6.3	-9.1 %	39.0 %	97	104	FULTON BANK NA	5	39	4.3	66.7 %	-35.0 %
47	69	EVOLVE BANK & TRUST	10	57	6.3	100.0 %	-1.7 %	97	112	US MORTGAGE CORPORAT	5	38	4.2	-16.7 %	-39.7 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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