

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through May 2016

Next Release Date: Week 4 of August

Retail  
Endorsement Growth

**-17.5 %**

Wholesale  
Endorsement Growth

**-9.6 %**

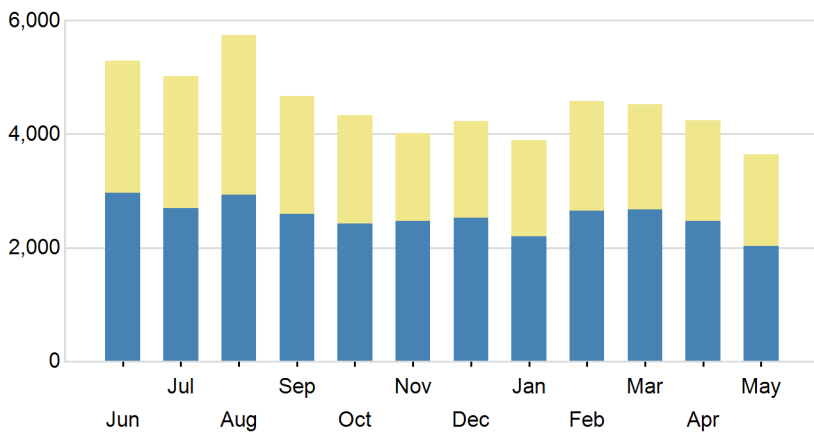
Total  
Endorsement Growth

**-14.2 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jun	2,971	19.9 %	2,324	29.6 %	5,295	24.0 %
Jul	2,694	-9.3 %	2,331	0.3 %	5,025	-5.1 %
Aug	2,929	8.7 %	2,820	21.0 %	5,749	14.4 %
Sep	2,589	-11.6 %	2,080	-26.2 %	4,669	-18.8 %
Oct	2,427	-6.3 %	1,901	-8.6 %	4,328	-7.3 %
Nov	2,467	1.6 %	1,553	-18.3 %	4,020	-7.1 %
Dec	2,524	2.3 %	1,705	9.8 %	4,229	5.2 %
Jan	2,199	-12.9 %	1,690	-0.9 %	3,889	-8.0 %
Feb	2,645	20.3 %	1,932	14.3 %	4,577	17.7 %
Mar	2,669	0.9 %	1,857	-3.9 %	4,526	-1.1 %
Apr	2,465	-7.6 %	1,775	-4.4 %	4,240	-6.3 %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Total	30,613		23,573		54,186	

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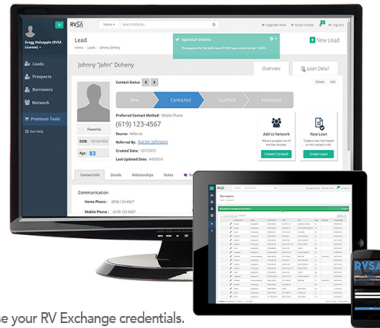
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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,280	1,322	1,314	1,320	1,179	1,100	1,113	931	1,032	1,091	1,057	879	13,618	25.1%
FINANCE OF AMERICA REVER	621	764	858	585	507	484	553	510	567	481	482	554	6,966	12.9%
LIBERTY HOME EQUITY SOLU	625	583	851	623	542	214	111	427	717	557	689	321	6,260	11.6%
RMS/SECURITY ONE LENDING	387	436	527	341	355	369	501	428	462	382	176	90	4,454	8.2%
ONE REVERSE MORTGAGE LLC	534	333	393	353	317	357	351	287	330	322	316	316	4,209	7.8%
REVERSE MORTGAGE FUNDING	292	393	338	246	271	272	273	218	266	340	367	377	3,653	6.7%
LIVE WELL FINANCIAL INC	340	284	326	173	190	293	242	202	183	343	238	208	3,022	5.6%
SYNERGY ONE LENDING INC	55	38	87	148	128	172	200	141	154	166	147	150	1,586	2.9%
HOME POINT FINANCIAL COR	149	88	94	136	125	75	105	114	91	95	89	74	1,235	2.3%
HIGHTECHLENDING INC	107	77	100	86	74	59	60	55	96	114	90	104	1,022	1.9%
<b>Total</b>	<b>4,390</b>	<b>4,318</b>	<b>4,888</b>	<b>4,011</b>	<b>3,688</b>	<b>3,395</b>	<b>3,509</b>	<b>3,313</b>	<b>3,898</b>	<b>3,891</b>	<b>3,651</b>	<b>3,073</b>	<b>46,025</b>	<b>84.9%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	9,960	3,658	13,618	-4.4 %	0.8 %	-3.0 %	73 %	27 %	18.4 %	15.5 %	25.1 %
FINANCE OF AMERICA REVERS	6	1	2	1,439	5,527	6,966	5.4 %	21.2 %	17.6 %	21 %	79 %	2.7 %	23.4 %	12.9 %
LIBERTY HOME EQUITY SOLUT	4	2	3	2,203	4,057	6,260	7.3 %	18.1 %	14.0 %	35 %	65 %	4.1 %	17.2 %	11.6 %
RMS/SECURITY ONE LENDING	3	6	4	2,785	1,669	4,454	-23.3 %	-16.1 %	-20.7 %	63 %	37 %	5.1 %	7.1 %	8.2 %
ONE REVERSE MORTGAGE LLC	2	25	5	4,208	1	4,209	-21.2 %	>1,000%	-21.2 %	100 %	0 %	7.8 %	0.0 %	7.8 %
REVERSE MORTGAGE FUNDING	5	4	6	1,612	2,041	3,653	146.9 %	-8.3 %	26.9 %	44 %	56 %	3.0 %	8.7 %	6.7 %
LIVE WELL FINANCIAL INC	7	5	7	1,085	1,937	3,022	86.4 %	26.6 %	43.1 %	36 %	64 %	2.0 %	8.2 %	5.6 %
SYNERGY ONE LENDING INC	8	8	8	1,040	546	1,586	>1,000%	>1,000%	>1,000%	66 %	34 %	1.9 %	2.3 %	2.9 %
HOME POINT FINANCIAL CORP	14	7	9	486	749	1,235	-9.8 %	40.8 %	15.3 %	39 %	61 %	0.9 %	3.2 %	2.3 %
HIGHTECHLENDING INC	9	15	10	811	211	1,022	58.7 %	93.6 %	64.8 %	79 %	21 %	1.5 %	0.9 %	1.9 %
<b>Total</b>				<b>25,629</b>	<b>20,396</b>	<b>46,025</b>	<b>2.1 %</b>	<b>13.3 %</b>	<b>6.8 %</b>	<b>56 %</b>	<b>44 %</b>	<b>47.3 %</b>	<b>86.5 %</b>	<b>84.9 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	8	8	8	1,040	546	1,586	1,036	545	1,581	66 %	34 %	1.9 %	2.3 %	2.9 %
REVERSE MORTGAGE FUNDING	5	4	6	1,612	2,041	3,653	959	-184	775	44 %	56 %	3.0 %	8.7 %	6.7 %
NATIONWIDE EQUITIES CORPO	10	14	11	749	222	971	538	-126	412	77 %	23 %	1.4 %	0.9 %	1.8 %
LIVE WELL FINANCIAL INC	7	5	7	1,085	1,937	3,022	503	407	910	36 %	64 %	2.0 %	8.2 %	5.6 %
HIGHTECHLENDING INC	9	15	10	811	211	1,022	300	102	402	79 %	21 %	1.5 %	0.9 %	1.9 %
<b>Total</b>				<b>5,297</b>	<b>4,957</b>	<b>10,254</b>	<b>3,336</b>	<b>744</b>	<b>4,080</b>	<b>52 %</b>	<b>48 %</b>	<b>9.8 %</b>	<b>21.0 %</b>	<b>18.9 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	6	1	2	1,439	5,527	6,966	74	967	1,041	21 %	79 %	2.7 %	23.4 %	12.9 %
LIBERTY HOME EQUITY SOLUT	4	2	3	2,203	4,057	6,260	149	622	771	35 %	65 %	4.1 %	17.2 %	11.6 %
SYNERGY ONE LENDING INC	8	8	8	1,040	546	1,586	1,036	545	1,581	66 %	34 %	1.9 %	2.3 %	2.9 %
LIVE WELL FINANCIAL INC	7	5	7	1,085	1,937	3,022	503	407	910	36 %	64 %	2.0 %	8.2 %	5.6 %
HOME POINT FINANCIAL CORP	14	7	9	486	749	1,235	-53	217	164	39 %	61 %	0.9 %	3.2 %	2.3 %
<b>Total</b>				<b>6,253</b>	<b>12,816</b>	<b>19,069</b>	<b>1,709</b>	<b>2,758</b>	<b>4,467</b>	<b>33 %</b>	<b>67 %</b>	<b>11.5 %</b>	<b>54.4 %</b>	<b>35.2 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	455	38 %
LIBERTY HOME EQUITY SOLUTIONS INC	582	40 %
AMERICAN ADVISORS GROUP	406	31 %
REVERSE MORTGAGE FUNDING LLC	144	24 %
LIVE WELL FINANCIAL INC	103	37 %
RMS/SECURITY ONE LENDING	251	17 %
HOME POINT FINANCIAL CORPORATION	152	38 %
SYNERGY ONE LENDING INC	54	21 %
CHERRY CREEK MORTGAGE CO INC	68	32 %
SUN WEST MORTGAGE CO INC	214	28 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through May 2016**

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	3	1	AMERICAN ADVISORS GR	9,960	3,658	13,618	18.4 %	15.5 %	25.1 %	118	19	51	LAND-HOME FINANCIAL	55	77	132	0.1 %	0.3 %	0.2 %
6	1	2	FINANCE OF AMERICA R	1,439	5,527	6,966	2.7 %	23.4 %	12.9 %	47		51	FRANKLIN FIRST FINAN	132	0	132	0.2 %	0.0 %	0.2 %
4	2	3	LIBERTY HOME EQUITY	2,203	4,057	6,260	4.1 %	17.2 %	11.6 %	48		53	SUCCESS MORTGAGE PAR	127	0	127	0.2 %	0.0 %	0.2 %
3	6	4	RMS/SECURITY ONE LEN	2,785	1,669	4,454	5.1 %	7.1 %	8.2 %	49		54	UNIVERSAL LENDING CO	126	0	126	0.2 %	0.0 %	0.2 %
2	25	5	ONE REVERSE MORTGAGE	4,208	1	4,209	7.8 %	0.0 %	7.8 %	50		55	MFS/TA INC DBA FUTUR	125	0	125	0.2 %	0.0 %	0.2 %
5	4	6	REVERSE MORTGAGE FUN	1,612	2,041	3,653	3.0 %	8.7 %	6.7 %	51		56	FIRST AMERICAN HOME	123	0	123	0.2 %	0.0 %	0.2 %
7	5	7	LIVE WELL FINANCIAL	1,085	1,937	3,022	2.0 %	8.2 %	5.6 %	52		57	NEW CASTLE MORTGAGE	122	0	122	0.2 %	0.0 %	0.2 %
8	8	8	SYNERGY ONE LENDING	1,040	546	1,586	1.9 %	2.3 %	2.9 %	53		58	COMMUNITY FIRST NATI	121	0	121	0.2 %	0.0 %	0.2 %
14	7	9	HOME POINT FINANCIAL	486	749	1,235	0.9 %	3.2 %	2.3 %	54		59	FIRSTAR BANK NA	117	0	117	0.2 %	0.0 %	0.2 %
9	15	10	HIGHTECHLENDING INC	811	211	1,022	1.5 %	0.9 %	1.9 %	55		60	C2 FINANCIAL CORPORA	115	0	115	0.2 %	0.0 %	0.2 %
10	14	11	NATIONWIDE EQUITIES	749	222	971	1.4 %	0.9 %	1.8 %	56		61	AMERICAN FINANCIAL M	113	0	113	0.2 %	0.0 %	0.2 %
18	9	12	CHERRY CREEK MORTGAG	366	541	907	0.7 %	2.3 %	1.7 %	56		61	GUARANTEED RATE INC	113	0	113	0.2 %	0.0 %	0.2 %
11		13	PROFICIO MORTGAGE VE	705	0	705	1.3 %	0.0 %	1.3 %	58		63	VIP MORTGAGE INC	102	0	102	0.2 %	0.0 %	0.2 %
12	18	14	OPEN MORTGAGE LLC	600	80	680	1.1 %	0.3 %	1.3 %	245	20	64	JAMES B NUTTER AND C	26	75	101	0.0 %	0.3 %	0.2 %
13	21	15	FIRSTBANK	584	57	641	1.1 %	0.2 %	1.2 %	59		64	UNITED PACIFIC MORTG	101	0	101	0.2 %	0.0 %	0.2 %
140	10	16	SUN WEST MORTGAGE CO	48	518	566	0.1 %	2.2 %	1.0 %	60		66	MANN MORTGAGE LLC	100	0	100	0.2 %	0.0 %	0.2 %
132	12	17	UNITED NORTHERN MORT	51	466	517	0.1 %	2.0 %	1.0 %	61		67	ARAMCO MORTGAGE INC	98	0	98	0.2 %	0.0 %	0.2 %
2208	11	18	PLAZA HOME MORTGAGE	0	478	478	0.0 %	2.0 %	0.9 %	63	24	67	LENOX FINANCIAL MORT	92	6	98	0.2 %	0.0 %	0.2 %
15		19	ADVISORS MORTGAGE GR	467	0	467	0.9 %	0.0 %	0.9 %	62		69	BROKER SOLUTIONS INC	93	0	93	0.2 %	0.0 %	0.2 %
16		20	THE FEDERAL SAVINGS	454	0	454	0.8 %	0.0 %	0.8 %	63		70	GEORGETOWN MORTGAGE	92	0	92	0.2 %	0.0 %	0.2 %
17		21	IREVERSE HOME LOANS	445	0	445	0.8 %	0.0 %	0.8 %	63		70	MORTGAGESHOP LLC	92	0	92	0.2 %	0.0 %	0.2 %
316	13	22	MCM HOLDINGS INC	17	347	364	0.0 %	1.5 %	0.7 %	63		70	GUILD MORTGAGE COMPA	92	0	92	0.2 %	0.0 %	0.2 %
19		23	DYJERO CORPORATION	320	0	320	0.6 %	0.0 %	0.6 %	63		70	SENIOR LENDING CORPO	92	0	92	0.2 %	0.0 %	0.2 %
20		24	FAIRWAY INDEPENDENT	316	0	316	0.6 %	0.0 %	0.6 %	68		74	RESIDENTIAL HOME FUN	91	0	91	0.2 %	0.0 %	0.2 %
32	17	25	MONEY HOUSE INC	203	103	306	0.4 %	0.4 %	0.6 %	69		75	SENIOR MORTGAGE BANK	89	0	89	0.2 %	0.0 %	0.2 %
21		26	PEOPLES BANK	298	0	298	0.5 %	0.0 %	0.5 %	69		75	OMNI-FUND INC	89	0	89	0.2 %	0.0 %	0.2 %
45	16	27	LONGBRIDGE FINANCIAL	135	152	287	0.2 %	0.6 %	0.5 %	71		77	BROOKSTONE MORTGAGE	87	0	87	0.2 %	0.0 %	0.2 %
22		28	RESOLUTE BANK	284	0	284	0.5 %	0.0 %	0.5 %	71		77	GATEWAY FUNDING DIVE	87	0	87	0.2 %	0.0 %	0.2 %
23		29	NET EQUITY FINANCIAL	282	0	282	0.5 %	0.0 %	0.5 %	73		79	SOUTHERN TRUST MORTG	86	0	86	0.2 %	0.0 %	0.2 %
24		30	UNITED SOUTHWEST MOR	266	0	266	0.5 %	0.0 %	0.5 %	74		80	WHOLESALE CAPITAL CO	85	0	85	0.2 %	0.0 %	0.2 %
24		30	AMERICAN PACIFIC MOR	266	0	266	0.5 %	0.0 %	0.5 %	75		81	NOVA FINANCIAL & INV	84	0	84	0.2 %	0.0 %	0.2 %
26		32	M & T BANK	250	0	250	0.5 %	0.0 %	0.5 %	75		81	FIRST PRIORITY FINAN	84	0	84	0.2 %	0.0 %	0.2 %
27		33	TRINITY REVERSE MORT	238	0	238	0.4 %	0.0 %	0.4 %	77		83	BAY EQUITY LLC	83	0	83	0.2 %	0.0 %	0.2 %
28		34	GOLDEN YEARS MORTGAG	225	0	225	0.4 %	0.0 %	0.4 %	78		84	EVOLVE BANK & TRUST	81	0	81	0.1 %	0.0 %	0.1 %
29	27	35	GMFS LLC	224	0	224	0.4 %	0.0 %	0.4 %	78		84	REVERSE MORTGAGE EDU	81	0	81	0.1 %	0.0 %	0.1 %
30		36	AEGEAN FINANCIAL INC	214	0	214	0.4 %	0.0 %	0.4 %	80		86	PINNACLE CAPITAL MOR	80	0	80	0.1 %	0.0 %	0.1 %
31		37	THE MONEY STORE	205	0	205	0.4 %	0.0 %	0.4 %	81		87	VANGUARD FUNDING LLC	74	0	74	0.1 %	0.0 %	0.1 %
32		38	REVERSE MORTGAGESCOM	203	0	203	0.4 %	0.0 %	0.4 %	81		87	CITIZENS LENDING GRO	74	0	74	0.1 %	0.0 %	0.1 %
34		39	AMERICAN NATIONWIDE	190	0	190	0.4 %	0.0 %	0.4 %	81		87	GREEN MONARCH MORTGA	74	0	74	0.1 %	0.0 %	0.1 %
35		40	TOWNEBANK	188	0	188	0.3 %	0.0 %	0.3 %	84		90	ACADEMY MORTGAGE COR	73	0	73	0.1 %	0.0 %	0.1 %
36		41	SUN AMERICAN MORTGAG	184	0	184	0.3 %	0.0 %	0.3 %	85		91	YADKIN VALLEY BANK A	72	0	72	0.1 %	0.0 %	0.1 %
37		42	BANC OF CALIFORNIA N	176	0	176	0.3 %	0.0 %	0.3 %	85		91	THE PRIVATE BANK & T	72	0	72	0.1 %	0.0 %	0.1 %
38		43	INTEGRITY 1ST MORTGA	174	0	174	0.3 %	0.0 %	0.3 %	85		91	CITIZENS FIRST BANK	72	0	72	0.1 %	0.0 %	0.1 %
39		44	APPROVAL FIRST HOME	156	0	156	0.3 %	0.0 %	0.3 %	88		94	PEOPLES BANK AND TRU	69	0	69	0.1 %	0.0 %	0.1 %
40		45	REVERSE MORTGAGE COR	151	0	151	0.3 %	0.0 %	0.3 %	89		95	VAN DYK MORTGAGE COR	67	0	67	0.1 %	0.0 %	0.1 %
41		46	PRIMARY RESIDENTIAL	143	0	143	0.3 %	0.0 %	0.3 %	89		95	PROFESSIONAL MORTGAG	67	0	67	0.1 %	0.0 %	0.1 %
41		46	BANK OF ENGLAND	143	0	143	0.3 %	0.0 %	0.3 %	89		95	A NEW MEXICO REVERSE	67	0	67	0.1 %	0.0 %	0.1 %
43		48	KELLY MORTGAGE AND R	141	0	141	0.3 %	0.0 %	0.3 %	89		95	WILLOW BEND MORTGAGE	67	0	67	0.1 %	0.0 %	0.1 %
44		49	PS FINANCIAL SERVICE	140	0	140	0.3 %	0.0 %	0.3 %	93		99	SECURE LENDING INCOR	65	0	65	0.1 %	0.0 %	0.1 %
45		50	SENIOR FUNDING ASSOC	135	0	135	0.2 %	0.0 %	0.2 %	94		100	ACCESS REVERSE MORTG	64	0	64	0.1 %	0.0 %	0.1 %

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## Top 100 HECM Originators - May 2016 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	621	3,586	717.2	-21.4 %	-20.9 %	51	41	FRANKLIN FIRST FINAN	8	50	10.0	14.3 %	13.6 %
2	2	ONE REVERSE MORTGAGE	316	1,571	314.2	0.0 %	-34.7 %	51	50	PEOPLES BANK AND TRU	8	41	8.2	100.0 %	215.4 %
3	5	REVERSE MORTGAGE FUN	179	733	146.6	0.0 %	89.4 %	51	56	FIRST AMERICAN HOME	8	37	7.4	14.3 %	-2.6 %
4	4	LIBERTY HOME EQUITY	130	986	197.2	-48.4 %	15.2 %	51	56	FIRSTAR BANK NA	8	37	7.4	166.7 %	-41.3 %
5	6	FINANCE OF AMERICA R	111	570	114.0	12.1 %	-10.9 %	51	67	SOUTHERN TRUST MORTG	8	34	6.8	60.0 %	-29.2 %
6	10	HIGHTECHLENDING INC	91	374	74.8	26.4 %	69.2 %	51	67	SENIOR MORTGAGE BANK	8	34	6.8	60.0 %	-20.9 %
7	7	SYNERGY ONE LENDING	89	517	103.4	-9.2 %	25,750.0 %	51	96	TOTAL MEDIA MANAGEME	8	25	5.0	60.0 %	66.7 %
8	8	LIVE WELL FINANCIAL	87	499	99.8	-26.3 %	36.7 %	51	134	GRAND AVENUE REALTY	8	18	3.6	700.0 %	-45.5 %
9	9	NATIONWIDE EQUITIES	74	418	83.6	-14.9 %	257.3 %	59	36	AEGEAN FINANCIAL INC	7	61	12.2	16.7 %	-42.5 %
10	16	REVERSE MORTGAGESCOM	45	182	36.4	9.8 %		59	39	APPROVAL FIRST HOME	7	53	10.6	-56.3 %	-7.0 %
10	17	FAIRWAY INDEPENDENT	45	167	33.4	12.5 %	475.9 %	59	46	SENIOR FUNDING ASSOC	7	45	9.0	-12.5 %	12.5 %
12	11	OPEN MORTGAGE LLC	44	231	46.2	-15.4 %	-13.8 %	59	53	AMERICAN FINANCIAL M	7	38	7.6	0.0 %	-68.1 %
13	12	HOME POINT FINANCIAL	40	208	41.6	-9.1 %	-14.0 %	59	56	GUARANTEED RATE INC	7	37	7.4	-30.0 %	-21.3 %
14	15	ADVISORS MORTGAGE GR	32	183	36.6	-8.6 %	12.3 %	59	67	NOVA FINANCIAL & INV	7	34	6.8	75.0 %	-20.9 %
15	13	FIRSTBANK	31	194	38.8	-26.2 %	2.6 %	59	74	BROOKSTONE MORTGAGE	7	31	6.2	0.0 %	-26.2 %
15	14	THE FEDERAL SAVINGS	31	185	37.0	-8.8 %	29.4 %	59	96	AMERICAN PREFERRED L	7	25	5.0	133.3 %	733.3 %
17	18	IREVERSE HOME LOANS	30	153	30.6	-6.3 %	10.9 %	59	106	UNIVERSAL AMERICAN M	7	23	4.6	75.0 %	130.0 %
18	24	AMERICAN PACIFIC MOR	28	110	22.0	75.0 %	12.2 %	68	44	C2 FINANCIAL CORPORA	6	46	9.2	-40.0 %	12.2 %
19	19	PROFICIO MORTGAGE VE	26	133	26.6	8.3 %	-76.5 %	68	44	MFS/TA INC DBA FUTUR	6	46	9.2	-25.0 %	70.4 %
19	20	CHERRY CREEK MORTGAG	26	132	26.4	-27.8 %	-14.3 %	68	50	SUCCESS MORTGAGE PAR	6	41	8.2	-40.0 %	-31.7 %
19	26	LONGBRIDGE FINANCIAL	26	98	19.6	550.0 %	237.9 %	68	53	COMMUNITY FIRST NATI	6	38	7.6	-14.3 %	-7.3 %
22	3	RMS/SECURITY ONE LEN	24	1,014	202.8	-77.4 %	-35.6 %	68	56	VANGUARD FUNDING LLC	6	37	7.4	0.0 %	-2.6 %
23	25	UNITED SOUTHWEST MOR	20	102	20.4	33.3 %	-2.9 %	68	71	WILLOW BEND MORTGAGE	6	33	6.6	-45.5 %	725.0 %
24	27	BANC OF CALIFORNIA N	19	94	18.8	-24.0 %	276.0 %	68	71	ARAMCO MORTGAGE INC	6	33	6.6	-14.3 %	-31.3 %
24	28	M & T BANK	19	92	18.4	-5.0 %	-44.2 %	68	75	PROFESSIONAL MORTGAG	6	30	6.0	0.0 %	76.5 %
24	30	SUN AMERICAN MORTGAG	19	77	15.4	90.0 %	-20.6 %	68	96	REVERSE MORTGAGE EDU	6	25	5.0	20.0 %	4.2 %
24	33	BANK OF ENGLAND	19	68	13.6	26.7 %	74.4 %	68	96	PEOPLES HOME EQUITY	6	25	5.0	50.0 %	0.0 %
28	29	GOLDEN YEARS MORTGAG	18	81	16.2	38.5 %	107.7 %	68	96	CITIZENS FIRST BANK	6	25	5.0	50.0 %	4.2 %
29	35	TOWNEBANK	16	62	12.4	14.3 %	-19.5 %	68	105	PERRI FUNDING CORP	6	24	4.8	100.0 %	-4.0 %
30	22	PEOPLES BANK	15	127	25.4	0.0 %	28.3 %	68	106	PACIFIC RESIDENTIAL	6	23	4.6	20.0 %	-32.4 %
30	49	GATEWAY FUNDING DIVE	15	44	8.8	87.5 %	57.1 %	68	110	EAST COAST CAPITAL C	6	22	4.4	50.0 %	-35.3 %
32	21	DYJERO CORPORATION	14	131	26.2	-41.7 %	322.6 %	68	127	BARRINGTON BANK AND	6	19	3.8	50.0 %	5.6 %
33	38	AMERICAN NATIONWIDE	13	55	11.0	8.3 %	-25.7 %	68	127	GENEVA FINANCIAL LLC	6	19	3.8	50.0 %	171.4 %
33	40	VIP MORTGAGE INC	13	51	10.2	8.3 %	41.7 %	68	127	DIRECTORS MORTGAGE I	6	19	3.8	500.0 %	11.8 %
35	23	RESOLUTE BANK	12	125	25.0	-58.6 %	247.2 %	68	134	UNITED MORTGAGE CORP	6	18	3.6	500.0 %	20.0 %
35	37	PRIMARY RESIDENTIAL	12	59	11.8	20.0 %	47.5 %	68	148	FRANK J WEAVER INC	6	17	3.4	50.0 %	-32.0 %
37	33	MONEY HOUSE INC	11	68	13.6	-21.4 %	-26.1 %	68	148	TRI COUNTIES BANK	6	17	3.4	50.0 %	183.3 %
37	56	SECURE LENDING INCOR	11	37	7.4	10.0 %	3,600.0 %	68	162	THE SENIOR EQUITY GR	6	16	3.2	20.0 %	-44.8 %
39	31	INTEGRITY 1ST MORTGA	10	73	14.6	-33.3 %	7.4 %	68	162	REVERSE MORTGAGE DIR	6	16	3.2		-27.3 %
39	46	NEW CASTLE MORTGAGE	10	45	9.0	100.0 %	-23.7 %	68	190	HARBOR MORTGAGE SOLU	6	13	2.6	500.0 %	-7.1 %
39	62	UNITED PACIFIC MORTG	10	36	7.2	42.9 %	111.8 %	91	67	GUILD MORTGAGE COMPA	5	34	6.8	-61.5 %	21.4 %
42	31	TRINITY REVERSE MORT	9	73	14.6	-10.0 %	-39.7 %	91	84	HOMEBRIDGE FINANCIAL	5	28	5.6	-37.5 %	154.5 %
42	41	REVERSE MORTGAGE COR	9	50	10.0	-18.2 %	-21.9 %	91	84	YADKIN VALLEY BANK A	5	28	5.6	0.0 %	7.7 %
42	43	PS FINANCIAL SERVICE	9	47	9.4	28.6 %	-20.3 %	91	90	LOANLEADERS OF AMERI	5	27	5.4	150.0 %	575.0 %
42	62	GEORGETOWN MORTGAGE	9	36	7.2	50.0 %	-41.9 %	91	96	KELLY MORTGAGE AND R	5	25	5.0	25.0 %	-62.1 %
42	66	BROKER SOLUTIONS INC	9	35	7.0	12.5 %	-32.7 %	91	96	THE MONEY STORE	5	25	5.0	400.0 %	-83.4 %
42	75	BAY EQUITY LLC	9	30	6.0	28.6 %	0.0 %	91	106	MCGOWIN-KING MORTGAG	5	23	4.6	0.0 %	-11.5 %
42	90	ACCESS REVERSE MORTG	9	27	5.4	12.5 %	-27.0 %	91	110	A NEW MEXICO REVERSE	5	22	4.4	0.0 %	46.7 %
42	90	MORTGAGESHOP LLC	9	27	5.4	50.0 %	-44.9 %	91	110	UNITED NORTHERN MORT	5	22	4.4	66.7 %	-72.8 %
42	96	SPECTRUM ONE INVESTM	9	25	5.0	50.0 %	92.3 %	91	119	REVERSE MORTGAGE ANS	5	21	4.2	400.0 %	-50.0 %

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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